



# COMMUNITY HOUSING DEVELOPMENT ORGANIZATION

## 2012 DESIGNATION APPLICATION

**OCTOBER 2012**

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## INTRODUCTION

This document provides a general overview of HOME Program Community Housing Development Organization (CHDO) Set-Aside and CHDO requirements so potential applicants can assess the benefits of becoming a CHDO and determine whether or not this designation makes sense for their particular organization. This application is intended for use by those organizations seeking to become a District of Columbia-designated CHDO. Application materials are included herein.

It should be noted that CHDO designation is *not* a requirement for accessing HOME allocation funds, but it is a prerequisite to receiving funds designated specifically for CHDOs. Becoming a CHDO makes a nonprofit eligible but does not guarantee funding.

The District of Columbia CHDO designation and funding processes are administered through the Department of Housing and Community Development (DHCD). CHDO designation applications may be submitted anytime throughout the year. DHCD reserves the right to amend its policies and application process at any time. The US Department of Housing and Urban Development (HUD) has more information on the HOME program and CHDOs at <http://www.hud.gov/offices/cpd/affordablehousing/programs/home/topical/chdo.cfm>.

Questions regarding the CHDO designation process should be referred to Johnette M. Powell, HOME Program Specialist, at (202) 442-7232 or [johnette.powell@dc.gov](mailto:johnette.powell@dc.gov)

## GENERAL INFORMATION

### WHAT IS A CHDO?

A CHDO (pronounced cho'doe) is a private nonprofit, community based service organization whose primary purpose is to provide and develop decent, affordable housing for the community it serves. Certified CHDOs receive designation from a Participating Jurisdiction (PJ) indicating that certain HOME Program requirements have been met and therefore are eligible for CHDO funding.

The Home Investment Partnerships Program (HOME) was authorized under Title II of the Cranston-Gonzalez National Affordable Housing Act, as amended. HOME provides formula grants to states and localities that communities use – often in partnership with local nonprofit groups – to fund a wide range of activities that build, buy, and/or rehabilitate affordable housing for rent or homeownership or provide direct rental assistance to low-income people. HOME funds are regulated and distributed to PJs by the U. S. Department of Housing and Urban Development (HUD).

A PJ is a term given to any State or local government that HUD has designated to administer a HOME Program. HUD designation as a PJ occurs if a State or local government meets the funding thresholds, notifies HUD that it intends to participate in the program, and obtains approval by HUD of a Consolidated Plan. Consolidated Plans describe community needs, resources, priorities and proposed activities to be undertaken under certain HUD programs, including HOME.

### WHY FORM A CHDO?

Funds are available through HOME PJs exclusively for qualified, eligible CHDO projects and operating expenses. If an organization becomes a certified CHDO, it is eligible to take advantage of

the HOME funds set-aside just for CHDOs, as well as additional special assistance. CHDO set-aside funds provide equity for community-based organizations to undertake projects, build their capacity to serve a broad range of development. PJs are required to set-aside a minimum of 15% of their HOME allocations for housing development activities in which qualified CHDOs are the owners, developers and/or sponsors of affordable housing in the communities that they serve.

**CHDOs must have paid employee staff with housing development experience in order to receive CHDO designation.** Non-profit organizations are no longer permitted to meet the organizational capacity requirement for CHDOs through the use of consultants or through a plan for staff to be trained by consultants. In addition, the capacity requirement cannot be met through the use of volunteers.

In order to be designated as a CHDO, the applicant must delineate the geographic area in which they plan to develop a HOME eligible project. Each PJ has a specific geographic area for which they have CHDO Certification responsibility. Becoming a certified CHDO does not automatically mean that the organization is entitled to any CHDO set aside funds or CHDO Operating funds.

## WHAT ARE CHDO SET-ASIDE ELIGIBLE ACTIVITIES?

HOME CHDO set-aside funds are for use by DHCD-designated CHDOs. CHDOs must be the owner, developer or sponsor of the affordable housing project in the community that they serve.

### CHDO AS A DEVELOPER

A CHDO is considered a developer when it either owns the property and develops the project or has the contractual obligation to a property owner to develop a project.

If the CHDO owns the property, it must obtain financing and rehabilitate or construct the project. For HOME-assisted rental housing the CHDO may maintain ownership and manage the project over the long term, or it may transfer the project to another entity for long-term ownership and management. For HOME-assisted homebuyer projects, the CHDO must transfer title of the property and the HOME obligations to an eligible homebuyer within a specified time frame of project completion.

If the CHDO does not own the property, it must be under a contractual obligation with the owner to obtain financing and rehabilitate or construct the project. Under this arrangement, the CHDO assumes all risks and rewards associated with being the project developer. A written agreement between the CHDO and the property owner must detail the CHDO's specific obligations. For HOME-assisted rental housing, the CHDO may manage the project for the owner at project completion. For homebuyer housing, the owner must transfer title of the property and the HOME obligations to eligible homebuyers within a specified timeframe of project completion.

If the CHDO develops the property for an owner pursuant to a written or other agreement with the PJ, the CHDO is acting in the capacity of a sub-recipient. CHDOs receiving funds as a sub-recipient cannot use the funds from the 15 percent set-aside for that particular project or service.

### CHDO AS A SPONSOR

A CHDO may be a sponsor for both HOME-assisted rental housing and homebuyer housing. A CHDO sponsor must always own the project prior to and/or during the development phase of the project.

**For HOME-assisted rental housing** – The CHDO is considered a sponsor when it develops a project that it solely or partially owns and agrees to convey ownership to a second nonprofit organization at a predetermined time. The conveyance may occur prior to or during development or upon completion of the development of the project. In this situation, the following requirements apply:

- HOME funds must be invested in the project owned by the CHDO sponsor. The CHDO sponsor must identify the particular nonprofit organization that will obtain ownership of the property prior to commitment of HOME funds. The second nonprofit must assume all HOME obligations (including repayment of loans and tenant and rent requirements) for the project from the CHDO at a specified time. If the property is not transferred to the nonprofit organization, the CHDO sponsor will remain liable for the HOME obligations.
- The nonprofit organization must be financially and legally separate from the CHDO sponsor. (The second nonprofit may have been created by the CHDO; nevertheless it is a separate entity from the CHDO.) The CHDO must provide sufficient resources to the nonprofit organization to ensure the completion of the development and long-term operation of the project.

**For HOME-assisted homebuyer projects** – The CHDO is considered a sponsor when it owns a property and then shifts responsibility for the project to another nonprofit at a specified time in the development process. The second nonprofit, in turn, transfers title, along with the HOME obligations and resale/recapture requirements, to a HOME-qualified homebuyer within a specified time frame. In this situation, the following requirements apply:

- The HOME funds must be invested in the property owned by the CHDO
- The other nonprofit being sponsored by the CHDO must acquire the completed units or complete the rehabilitation or construction of the property.

Upon completion of the rehabilitation or construction, the sponsored nonprofit is required to sell (transfer) the property, along with the HOME loan/grant obligations, to a qualified homebuyer.

This sponsorship role could include a lease-purchase approach, whereby the sponsor would lease the property to a homebuyer for a period not to exceed two years. At the expiration of the lease, the sponsor must sell or transfer the property, along with the HOME loan/grant obligations, to the homebuyer. If the property is not transferred, the sponsored nonprofit retains ownership and all HOME rental requirements will apply.

## **CHDO AS A DEVELOPER OR SPONSOR**

The CHDO developer and sponsor roles are similar in many ways. In both roles, the CHDO carries out the principal project development activities, such as acquisition, financing, construction management, and assembling a capable development team to bring a project from conception to

completion. However, as developer, the CHDO need not own the property. As sponsor, the CHDO must own the property and shift the responsibility to another nonprofit at a specified time in the development process. This transfer could occur, for example, at the:

- Initiation of the construction
- Completion of the construction, or
- Issuance of the certificate of occupancy.

## **CHDO AS AN OWNER**

A CHDO is considered an owner of a property when it holds valid legal title or has long-term leasehold interest (99-year minimum). The CHDO may be an owner with one or more individuals, corporations, partnerships, or other legal entities.

While a CHDO may be sole owner and have another entity act as developer, it can also be the owner and developer of its own project. The CHDO may own a property in partnership with either a majority or minority interest. However, the CHDO, in partnership with a wholly owned for profit or nonprofit subsidiary, must be the managing general partner with effective control (in decision making authority) of the project.

## **CHDO AS A SUBRECIPIENT**

CHDOs may play the role of a “sub-recipient,” which undertakes all other HOME-eligible activities. Activities performed as a sub-recipient cannot be undertaken with, nor do they count toward, the 15 percent CHDO set-aside. Being a HOME sub-recipient is not the same as being a sub-recipient in the Community Development Block Grant (CDBG) program. A HOME sub-recipient is an entity selected by the PJ to administer:

- Aspects of a HOME Program (i.e., screen projects, market activities, review and certify tenant income, counsel potential homebuyers), or
- An entire HOME activity. (i.e., manage a tenant based rental assistance program or review requests for HOME funds for the rental housing production set-aside)

When a CHDO is acting in the capacity of a HOME sub-recipient, it may not also receive HOME funds to develop, sponsor, or own housing funded through the sub-recipient activity it is administering. Doing so constitutes a conflict of interest for the CHDO. For example, if a CHDO is distributing funds for a rental program for a PJ (as a sub-recipient), the CHDO may not grant itself money for rental projects it is developing.

## **WHAT SPECIAL ASSISTANCE IS AVAILABLE TO CHDOS?**

Certified CHDOs are eligible to receive special assistance funds. In contrast to the 15 percent set-aside mandated by the HOME Program, PJs have total discretion whether to provide special forms of assistance to CHDOs.

## **OPERATING EXPENSES IN CONJUNCTION WITH PRODUCING UNITS**

Funds are sometimes available to provide general operating assistance to CHDOs receiving CHDO set-aside funds for development activities. Certified CHDOs may receive funds from PJs to be used for operating expenses depending on available funds. PJs have the **OPTION** of allocating up to 5 percent of their HOME allocations to provide funds for CHDO operating expenses. This allocation does not count toward the required 15 percent CHDO set-aside funds that are to be used by CHDOs for projects.

Eligible operating expenses for which CHDOs may use the funds allocated by PJs include:

- Salaries, wages, benefits, and other employee compensation;
- Employee education, training and travel;
- Rent and utilities;
- Communication costs;
- Taxes and insurance; and
- Equipment, materials and supplies.

For additional information on CHDO Operating Assistance, please contact:

Johnette M. Powell, HOME Program Specialist  
DC Department of Housing and Community Development  
1800 Martin Luther King, Jr. Avenue, SE  
Washington, DC 20020  
Phone (202) 442-7232 Email [johnette.powell@dc.gov](mailto:johnette.powell@dc.gov)

## CHDO DESIGNATION APPLICATION INSTRUCTIONS

Application narratives should be thorough and concise. The Department reserves the right to verify all information and to consult with other agencies.

Failure to follow these instructions will result in your application being returned.

### **PART I: GENERAL INFORMATION INSTRUCTIONS**

Type or print all information except where signatures are required.

Box 1: Provide the requested information.

Box 2: Enter the name, mailing address, telephone number and email address of the person who prepared the application.

### **PART II: REQUIREMENTS FOR DESIGNATION AS A CHDO FORM**

1. Complete the Part II by checking the boxes and indicating the specific page numbers that the documentation can be found within the entire application to demonstrate that the organization meets all of the requirements as outlined in Sections I through VI.

*For example, if the purpose of the organization is documented on page 12 of the Articles of Incorporation, which sequentially is page 23 of the application, please note that the purpose of the organization can be found on page 23 of the application within the Articles of Incorporation.*

2. Attach all required documentation.

**Applicants must carefully read and review the criteria to develop a complete application.**

In submitting your application, these instructions must be followed:

- ✓ Applications must be typewritten or computer generated.
- ✓ Application material must be 8 ½ x 11, 3-hole punched and bound.
- ✓ All pages must be numbered in sequence at the bottom of the page.

# 2012 CHDO DESIGNATION APPLICATION

## PART I: GENERAL INFORMATION

1. APPLICANT IDENTIFICATION	2. PERSON PREPARING APPLICATION
Nonprofit Organization Applicant	Name
Contact	Address
Address	City/State/Zip
City/State/Zip	Telephone #
Telephone #	Email Address
Fax #	
Federal Tax ID #	
Email Address	

### 3. CERTIFYING OFFICIAL:

To the best of my knowledge and belief, data and information in this application are true and correct. The governing body of the applicant has duly authorized this application.

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Typed Name and Title

Signature

Date approved

## PART II: REQUIREMENTS FOR DESIGNATION AS A CHDO

### Organizational Status and Mission

I. The organization must specifically adhere to the following four criteria demonstrated in one or more of documents listed in the boxes below.

A. The nonprofit is organized under District of Columbia law.

	DHCD Use Only	
<input type="checkbox"/> Charter (Page Number ) AND/OR <input type="checkbox"/> Articles of Incorporation (Page Number ) AND <input type="checkbox"/> Certificate of Good Standing from the Department of Consumer and Regulatory Affairs (Page Number )	Adequate	Deficient

B. One of the purposes of the organization is to provide decent housing that is affordable to low- and moderate-income persons.

	DHCD Use Only	
<input type="checkbox"/> Charter (Page Number ) AND/OR <input type="checkbox"/> Articles of Incorporation (Page Number ) AND/OR <input type="checkbox"/> By-Laws (Page Number ) AND/OR <input type="checkbox"/> Resolution of the Organization's Board of Directors (Page Number )	Adequate	Deficient

C. No part of the organization's earnings may benefit any members, founders, contributors or individuals.

	DHCD Use Only	
<input type="checkbox"/> Charter (Page Number ) AND/OR <input type="checkbox"/> Articles of Incorporation (Page Number ) AND/OR <input type="checkbox"/> By-Laws (Page Number ) AND/OR <input type="checkbox"/> Resolution of the Organization's Board of Directors (Page Number )	Adequate	Deficient

D. The organization must have received a tax-exempt ruling from the Internal Revenue Service (IRS) under Section 501(c) or the Internal Revenue Code of 1986. The 501 (c) designations possible are 501 (c)(3), 501 (c)(4), and Section 905 status as a subordinate organization of a 501 (c) organization. The designation may be either a valid conditional or final designation from the IRS.

	DHCD Use Only	
<input type="checkbox"/> Letter from the IRS for either final or conditional designation (Page Number )	Adequate	Deficient

**ADDITIONAL CONSIDERATIONS:**

1. The organization must submit a comprehensive strategic plan. In order to be a comprehensive plan, the plan should address the mission, goals and vision of the organization; the population served; the organization's role in the community; the programs, services and products offered; the resources needed to succeed; and the best way to combine resources, programming and relationships to accomplish the organization's mission.

	DHCD Use Only	
<input type="checkbox"/> Strategic Plan (Page Number )	Adequate	Deficient

## Board Composition

II. The organization must specifically adhere to the following criteria regarding board composition.

A CHDO board must be composed as follows:

- A minimum of one-third must be low-income representatives (provide ward number and census tract number)
- A maximum of one-third may be representatives of the public sector

### Eligible Low-Income Representatives:

- A low-income resident – An individual who certifies that they qualify as low-income (household income at or below the 80% area median income).

2012 HOME Income Limits - District of Columbia

	1 person	2 person	3 person	4 person	5 person	6 person	7 person	8 person
Low-Income	49,200	56,200	63,250	70,250	75,900	81,500	87,150	92,750

- A resident of a low-income neighborhood – An individual who certifies that they live in a neighborhood that is no less than 51% low-to-moderate income. The board member does not have to be low-income. **Neighborhood** means a geographic location designated in comprehensive plans, ordinances, or other local documents as a neighborhood, village, or similar geographical designation that is within the boundary but does not encompass the entire area of a unit of general local government; except that if the unit of general local government has a population under 25,000, the neighborhood may, but need not, encompass the entire area of a unit of general local government.
- A representative elected by a low-income neighborhood organization to serve on the CHDO board. The organization must be composed primarily of residents of the low-income neighborhood and its primary purpose must be to serve the interests of the neighborhood residents. Such organizations might include block groups, neighborhood associations, and neighborhood watch groups. The board member must be elected by a low-income neighborhood organization and it may not be the CHDO itself. If the board member is qualifying under this criterion, a copy of signed resolution from the neighborhood organization naming the individual as their representative on the CHDO is required.

### Public Sector Representatives:

- Elected Officials – District of Columbia council member, ANC commissioner or school board representative.
- Appointed Officials – members of the regulatory and/or advisory board or commission appointed by elected District officials.

- Public Employees – all employees of the District of Columbia government

**Note: Board members meeting the definition of a public sector representative cannot meet the definition of a low-income representative for purposes of required board composition.**

- A. The organization must clearly commit to a governing board structure of at least one-third representation from **low income** neighborhoods, other low-income community residents or elected representatives of low income neighborhood organizations.

	DHCD Use Only	
<input type="checkbox"/> Charter (Page Number ) AND/OR <input type="checkbox"/> Articles of Incorporation (Page Number ) AND/OR <input type="checkbox"/> By-Laws (Page Number )	Adequate	Deficient

- B. The organization must clearly commit to a governing board structure of no more than one-third representation from **public officials**, including employees of the PJ, or appointed by public officials, and any government-appointed board members may not, in turn, appoint any of the remaining board members.

	DHCD Use Only	
<input type="checkbox"/> Charter (Page Number ) AND/OR <input type="checkbox"/> Articles of Incorporation (Page Number ) AND/OR <input type="checkbox"/> By-Laws (Page Number )	Adequate	Deficient

C. If a CHDO is sponsored by a for-profit entity, the for-profit may not appoint more than one-third of the board. The board members appointed by the for-profit may not appoint the remaining two-thirds of the board members.

	DHCD Use Only	
<input type="checkbox"/> Charter (Page Number ) AND/OR <input type="checkbox"/> Articles of Incorporation (Page Number ) AND/OR <input type="checkbox"/> By-Laws (Page Number )	Adequate	Deficient

D. The organization must demonstrate that the current board meets the requirements that at least one-third of the board are low-income representatives and no more than one-third are public sector representatives.

	DHCD Use Only	
<input type="checkbox"/> Submit a list of current board members with names, addresses and places of employment with the low-income representatives and public sector representatives identified (Page Number ) AND <input type="checkbox"/> Submit a signed certification from each low-income representative attesting that they meet the criteria as low-income OR have met the criteria as an individual that lives in a neighborhood that is less than 51% low-to-moderate income OR have been elected as representative of a low-income neighborhood group (Page Number )	Adequate	Deficient

**ADDITIONAL CONSIDERATIONS:**

- Board Representation.** The Board should have at least one representative for each geographic area to be served by the CHDO.

2. **Stability.** There should be stability/continuity of board members over the last several years.
3. **Development Oversight.** The Board should have a committee structure or other means of overseeing planning and development.
4. **Board Skills.** The Board members should have professional skills directly relevant to housing development. For example, real estate, legal, architectural, planning, construction, finance and management experience are all professional skills that are relevant to housing development.
5. **Decision-Making.** The Board should demonstrate the ability to make timely decisions using an appropriate process.

### Sponsorship and Independence

III. Nonprofits that have been sponsored by other nonprofits, charities, religious organizations, local government, public agencies or for-profit corporations may qualify as CHDOs, but certain additional requirements and board limitations can apply.

- A. The CHDO is not controlled, nor receives directions from individuals or entities seeking profit from the organization.

	DHCD Use Only	
<input type="checkbox"/> <b>By-Laws (Page Number )</b> <b>AND/OR</b> <input type="checkbox"/> <b>Memorandum of Understanding (Page Number )</b>	Adequate	Deficient

- B. If sponsored or created by a for-profit entity, the for-profit entity's primary purpose does not include the development of management of housing.

	DHCD Use Only	
<input type="checkbox"/> <b>For-profit Entity's By-Laws (Page Number )</b>	Adequate	Deficient

C. If sponsored or created by a for-profit entity, the CHDO is free to contract goods and services from vendor(s) of its own choosing.

	DHCD Use Only	
<input type="checkbox"/> Charter (Page Number ) AND/OR <input type="checkbox"/> Articles of Incorporation (Page Number ) AND/OR <input type="checkbox"/> By-Laws (Page Number )	Adequate	Deficient

D. If sponsored by a religious organization, the CHDO is a separate secular entity from the religious organization, with membership available to all persons, regardless of religion or membership criteria.

	DHCD Use Only	
<input type="checkbox"/> Charter (Page Number ) AND/OR <input type="checkbox"/> Articles of Incorporation (Page Number ) AND/OR <input type="checkbox"/> By-Laws (Page Number )	Adequate	Deficient

**ADDITIONAL CONSIDERATIONS:**

1. **Identity of Interest.** Identify any identity of interest issues between the CHDO and contractors/vendors, consultants and professionals it uses for its CHDO projects, if applicable.

**Relationship/Service to the Community**

IV. The HOME Program establishes requirements for the organizational structure of a CHDO to ensure that the governing body of the **organization is controlled by the community it serves**. These requirements are designed to ensure that the CHDO is capable of decisions and actions that address the community’s needs without undue influence from external agendas.

A. A CHDO must demonstrate that it has least one year of experience serving the community where it intends to develop HOME-assisted housing. Newly created organizations wishing to become CHDOs can meet this requirement if the sponsoring organization is a nonprofit

and has provided services to the community for at least one year. The year of service does not have to be directly related to housing.

	DHCD Use Only	
<input type="checkbox"/> Submit a written narrative, newspaper clippings, annual reports, other funding approvals or other evidence that applicant organization or its sponsor has at least one year in serving the community (Page Number )	Adequate	Deficient

B. Input from the low-income community is not met solely by having low-income representatives on the board. A CHDO must also have a formal process for low-income program beneficiaries to advise the CHDO on design, location of sites, development and management of affordable housing.

CHDOs should establish systems for community involvement in parts of their service areas where housing will be developed, but which are not represented on their boards. Such systems might include special committees of neighbors of a proposed development site, neighborhood advisory councils or open town meetings. Submit written and adopted process for low-income input.

***Note: This is the most common deficiency in CHDO designation applications. This input process must be demonstrated as institutionalized through the by-laws or board resolutions and followed for every proposed housing project that the organization is involved. Submitting a process that is not sufficient will result in the organization not meeting 2012 designation criteria.***

	DHCD Use Only	
<input type="checkbox"/> Written and Adopted Process Approved by Governing Body (Page Number )	Adequate	Deficient
<b>OR</b>		
<input type="checkbox"/> By-Laws (Page Number )		
<b>OR</b>		
<input type="checkbox"/> Board Resolutions (Page Number )		

C. The organization must serve a clearly defined geographic service area that may be a neighborhood, city, but not the whole state (clearly identify the service area).

	DHCD Use Only	
<input type="checkbox"/> Charter (Page Number ) AND/OR <input type="checkbox"/> Articles of Incorporation (Page Number ) AND/OR <input type="checkbox"/> By-Laws (Page Number ) AND/OR <input type="checkbox"/> Resolution of the Organization's Board of Directors (Page Number )	Adequate	Deficient

**ADDITIONAL CONSIDERATIONS:**

1. **Needs.** Current plans should be well grounded in an understanding of current housing conditions; housing needs, and need for supportive services. The organization should have an analysis of the local housing market and the housing needs of low-income households.
2. **Relations.** The organization should have a good reputation and a positive relationship with the community that it serves.
3. **Local Government Relations.** The CHDO should have a positive relationship with the local government of the community that it serves.
4. **Organization must submit a copy of the most recent audit and the last three months of financial statements.**

## Financial Management and Capacity

- V. CHDOs must have financial accountability standards that conform to 24 CFR 84.21, “Standards for Financial Management Systems.”

**Note:** *The notarized statement or certification must specifically state the 24 CFR 84.21 (OMB Circular A-110) “Standards for Financial Management Systems.” Notarized statements or certifications that refer to other accounting standards, such as OMB Circular A-122, will not be a sufficient demonstration.*

	DHCD Use Only	
<input type="checkbox"/> Submit a notarized statement by the president or chief financial officer of the organization. (Page Number )  <b>OR</b>  <input type="checkbox"/> Submit a certification from a Certified Public Account (Page Number )	Adequate	Deficient

### ADDITIONAL CONSIDERATIONS:

- Audit.** Audit information, if available, will be reviewed.
- Budget.** The organization should conduct annual budgeting of its operations and all activities and programs. It should track and report budget versus actual income and expenses.
- Reporting.** Financial reporting should be regular, current and sufficient for the board to forecast and monitor the financial status of the corporation.
- Cash Flow Management.** The organization should know its current cash position and maintain controls over expenditures.
- Internal Controls.** The organization should have adequate internal controls to ensure separation of duties and safeguarding of corporate assets. There should be sufficient oversight of all financial activities.
- Procurement/Conflict of Interest.** The organization should have a conflict of interest policy governing board members, employees, and development activities, particularly in procurement of contract services and the award of housing units for occupancy.
- Insurance.** The organization should maintain adequate insurance, including liability, fidelity, bond, workers compensation, property hazard and project.

8. **Financial Stability.** The current balance sheet and budget should indicate a sufficient, diversified and stable funding base to support essential operations.
9. **Portfolio Financial Condition.** If the organization has a portfolio of properties, they should be in stable physical and financial condition.
10. **Liquidity.** Whether the organization has liquid assets available to cover current expenses shall be considered, as well as the whether the organization has funds available for predevelopment expenses or equity investments required for development.

### Development Capacity

VI. CHDOs must demonstrate capacity to carry out the HOME-assisted activities that are planned. This requirement means the CHDO must have one of the following:

- Experienced key staff that has successfully completed projects similar to those proposed by the CHDO. While CHDOs may rely upon volunteers to augment capacity or perform some functions, key staff must be paid employees of the CHDO (employees of another organization that contractually provide staff to the CHDO does not meet this requirement)
- Staff with limited developing experience that will use experienced consultants for the planning and development of projects, need to present a detailed written plan for key staff to be trained.

	DHCD Use Only	
<input type="checkbox"/> <b>Submit resumes and/or statements that describe the experience of key staff members and copies of any contracts with consultants to train key staff members. (Page Number      )</b>	Adequate	Deficient

### ADDITIONAL CONSIDERATIONS:

1. **Portfolio.** The organization's portfolio of projects and properties should evidence competent management and oversight.
2. **Previous Performance.** The organization should have exhibited competence with any previous CHDO activity.
3. **Management Capacity.** The organization's management should have the capacity and ability to manage additional development activities.
4. **Procedures.** The organization should have procedures for monitoring the progress of a project and the capacity to monitor project-level cash flow and schedules.

5. **Project management.** The organization should have procedures for monitoring the progress of a project and the capacity to monitor project-level cash flow and schedules.
6. **Personnel.** There should be staff that is assigned responsibilities for housing development. Personnel policies and job descriptions should be clear and concised.
7. **Staff skills.** The strength of staff in the following areas shall be considered:
  - Legal/financial aspects of housing development
  - Management of real estate development
  - Oversight of design & construction management
  - Marketing, intake
  - Property management (if applicable)
8. **Training.** Staff should be encouraged to obtain training and develop new skills.
9. **Member involvement.** The organization's membership should be active and in support of the organization's housing activities.
10. **Use of consultants.** To what extent the CHDO has access to and makes use of qualified development consultants shall be considered, as well as how these consultants interact with staff.
11. **Funding access.** The organization should have the ability to raise funds for the capital requirements of a project.

# CERTIFICATION FORM FOR CHDO BOARD MEMBERS

A form must be completed for each Board Member

Name:	
Home Street Address: :	
City/State/Zip:	
Home Phone Number:	Email Address:

Select Only One

**Public Official or Employee**

I am an elected official – council member, ANC commissioner, school board representative, regardless of jurisdiction; an appointed public official – member of a regulatory and/or advisory commission of the District of Columbia or any other official appointed by an official of the District of Columbia; an employee of the District of Columbia government or an instrumentality of; or appointed by a public official to serve on the board – any person who is not a public official but who has been appointed by a public official.

**Member of Low-Income Household**

I am a member of a household of  persons that has a combined total expected income for 2012, which is less than 80% of the area median income for a household of this size.

**Resident of Low Income Area**

I reside in  Ward ,  Tract#  a low-income neighborhood which has no less than 51% of its households with incomes less than 80% of the area median income.

**Elected Representative of Low-Income Group**

I am elected by the membership of an organization whose membership is open to all residents of a defined neighborhood in which no less than 51% of the households have incomes less than 80% of the area median income, and my position on our governing body is primarily as a representative of that neighborhood group. The group name is . I have submitted a copy of the signed resolution naming me as its representative.

**Not a Low Income Representative**

\_\_\_\_\_  
Signature of Board Member

\_\_\_\_\_  
Date