Saving DC's Rental Housing Market Strike Force

February 19th, 2021









Today's Agenda

- •Call to Order
- •Welcome
- •Open Meeting Process Review
- •Feb. 12th Meeting Summary
- Current Market Conditions and State of Evictions
- Research on Eviction Process
- Discussion
- Public Comment
- Closing Comments and Adjourn



Ground Rules

- Respect the Process
- Be Present and Engaged
- Follow the Facilitators' Directions
- Allow Every Voice to be Heard
- Speak Courteously and Respectfully to Others
- Maintain Zero Tolerance for Any Comment (Verbal or Written) that is Meant to Attack or Intimidate Another Person, or is Obscene





Process Review: Public Meeting Regulations

- Notice shall be provided when meetings are scheduled and when the schedule is changed.
- Except for emergency meetings, a public body shall provide notice as early as possibly, but not less than 48 hours or 2 business days, whichever is greater, before a meeting
- This meeting will be recorded for public record
- A copy of the meeting summary will be made available for public inspection as soon as practicable, but no later than 3 business days after the meeting





Public Comment Period

- Public observers will have 15 minutes set aside at the end of every meeting for verbal comments. If you would like to make a verbal comment please make your request known using the Question and Answer function.
- The facilitator will call on each name as it appears and the attendee will be invited directly into the Zoom room. Please note your video will remain disabled.
- We ask all commenters to be respectful of time and reserve space for additional voices.
- Written comments can also be provided using the Question and Answer function at any point during the meeting. These comments will be a part of the public meeting record.



February 12th Meeting Summary









State of the DC Multifamily Rental Market

Apartment & Office Building Association of Metropolitan Washington (AOBA)

By: Randi Marshall, Vice President of Government Affairs, D.C. February 19, 2021

State of the DC Multifamily Rental Market Presentation Outline

- Rental Unit Inventory
- Market Rents
- Vacancy Rates



Apartment and Office Building Association of Metro Washington

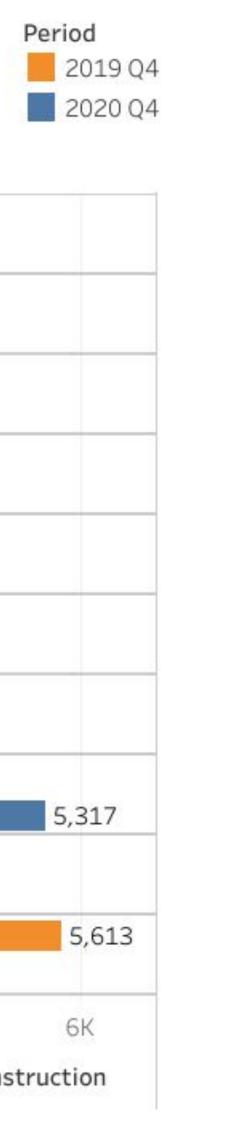
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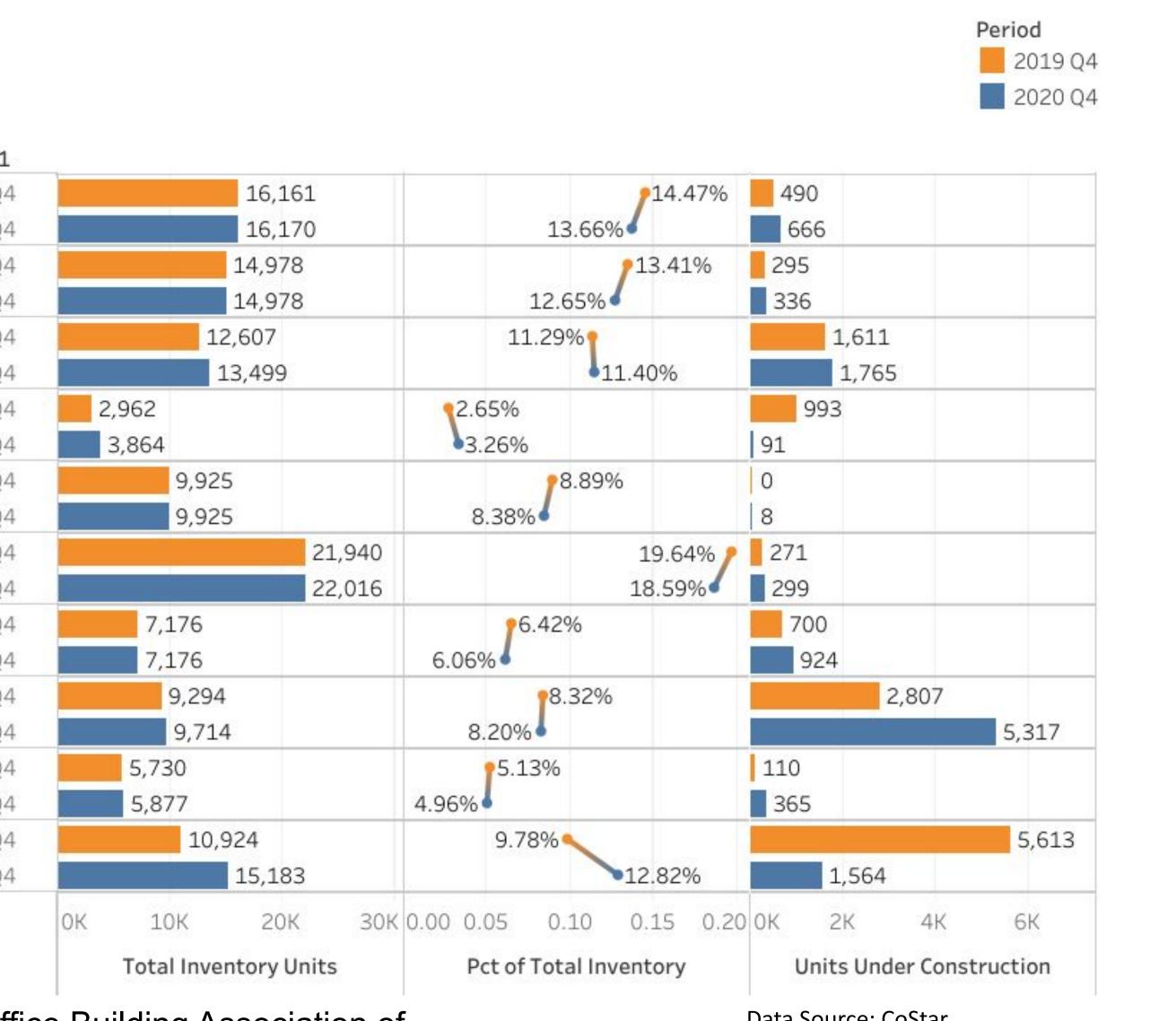
State of the DC Multifamily Rental Market **Rental Unit Inventory by Submarket** 2019 Q4 vs 2020 Q4

The Downtown submarket has been the location of the highest density of multifamily rental units in the District since 2006. This submarket includes the neighborhoods of Dupont Circle, Logan Circle and Foggy Bottom. In the past, the second and third largest submarkets of rental units have been Adams Morgan/Columbia Heights and Anacostia/Southeast.

However, in the last decade the submarkets of SW/Navy Yard and H Street/NOMA have added just over 20,000 rental units, with another 9,000 units still in the pipeline.

Location	Period1
ADAMS MORGAN/	2019 Q
COLUMBIA HEIGHTS	2020 Q
ANACOSTIA	2019 Q
SOUTHEAST	2020 Q
BRIGHTWOOD FORT	2019 Q
TOTTEN	2020 Q
CAPITOL HILL	2019 Q
	2020 Q
CONNECTICUT AVE	2019 Q
NW	2020 Q
DOWNTOWN	2019 Q
	2020 Q
GEORGETOWN	2019 Q
WISCONSIN AVE	2020 Q
H STREET/NOMA	2019 Q
	2020 Q
LOWER NORTH	2019 Q
EAST	2020 Q
SW/ NAVY YARD	2019 Q
	2020 Q





Apartment and Office Building Association of Metro Washington

Data Source: CoStar

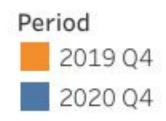
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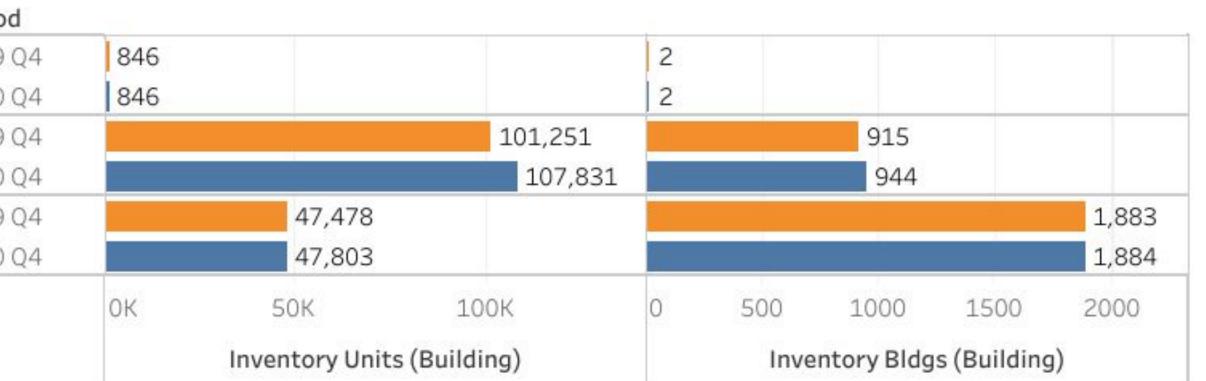
State of the DC Multifamily Rental Market Rental Unit Inventory by Class/Building Type 2019 Q4 vs 2020 Q4

Although, the construction of Class A luxury units, via large high-rise buildings, have been the focus of discussion when talking about rental housing in the District. The multifamily rental market is still largely supported by smaller and older Class B and Class C buildings, which represent approximately 60% of multifamily rental units in the District.

Class A	2019 Q4			39,	643		184					1	1,666
	2020 Q4			4	5,308		204					9,282	
Class B	2019 Q4				52,88	30		880		1	L,995		
	2020 Q4				54,3	84		891			2,716		
Class C	2019 Q4				58	,564			1,943	16			
	2020 Q4				58	,580	1		1,945	0			
		ОК	20K	40K	60K	80K	ОК	1K	2К	ок	5K	10K	15K
		1	nvento	ory Unit	s (Clas	s)	Inve	entory Bld	gs (Class)	U	nits Unde	r Construc	tion

Building Type	Perio
Highrise	2019
	2020
Midrise	2019
	2020
Lowrise	2019
44	2020





Apartment and Office Building Association of Metro Washington

State of the DC Multifamily Rental Market Market Rents by Submarket 2019 Q4 vs 2020 Q4

Before the pandemic, rents had increased an average of just over 2% year-over-year. As the pandemic continues, we are seeing rents being reduced by an average of 6% across the District, with the Connecticut Ave, Downtown, and H Street/NOMA submarkets nearing reductions of rent of 10%. These submarkets were hit particularly hard in two ways:

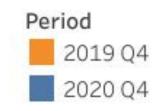
1) Demand from students, interns, and young professionals dropped due to the halt of in-person instruction at universities, hiring freezes, and telework.

2) The draw of neighborhood amenities, such as restaurants and retail were shutdown, making these submarkets less desirable for the high asking rent.

Location	Period1								
ADAMS MORGAN/	2019 Q4			O \$2,119				2.10%	
COLUMBIA HEIGHTS	2020 Q4					O \$1,988	-6.	16%	
ANACOSTIA	2019 Q4			C	\$1,185				2.28%
SOUTHEAST	2020 Q4			C	\$1,198				1.08%
BRIGHTWOOD FORT	2019 Q4				C	\$1,851			1.98%
TOTTEN	2020 Q4				0	\$1,744	-5	.81%	
CAPITOL HILL	2019 Q4					0 \$2,432			1.59%
	2020 Q4					○\$2,307		5.13%	
CONNECTICUT AVE	2019 Q4					O \$2,277			4.56%
NW	2020 Q4					○\$2,051	-9.96%		
DOWNTOWN	2019 Q4					\$2,562 🔾			2.24%
	2020 Q4					O \$2,321	-9.40%		
GEORGETOWN	2019 Q4					O \$2,126			1.51%
WISCONSIN AVE	2020 Q4					O \$2,056		-3.27%	
H STREET/NOMA	2019 Q4					\$2,585 🔾			3.39%
	2020 Q4					O \$2,336	-9.61%		
LOWER NORTH	2019 Q4				<mark>0</mark> \$1,400)			1.99%
EAST	2020 Q4				O \$1,400)	-0.02%		12%
SW/ NAVY YARD	2019 Q4					\$2,776 🔾			1.13%
	2020 Q4					\$2,577 🔾	-7.15	5%	
DISTRICTWIDE	2019 Q4					<mark>O</mark> \$2,139			2.31%
	2020 Q4					○\$2,017	-6	.02%	
		0	500	1000	1500	2000 2500	-0.10	-0.05	-0.00 0.05
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Apartment and Office Building Association of Metro Washington

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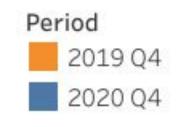
State of the DC Multifamily Rental Market Market Rents by Class/Building Type 2019 Q4 vs 2020 Q4

Although, Class A rental units saw the largest decrease in rents, in an attempt to compete more aggressively in the market, units in smaller low-rise Class C properties, which are largely located in the Anacostia/Southeast and Lower Northeast submarkets saw a nominal change. One reason being, is that many housing providers that manage smaller older properties with few amenities cannot afford to drop rents and remain operational. Those properties are near or at their rent floor. Normally, Class C multifamily buildings increase rents by 2.5%, but this past year their rents stayed flat.

Class Type (Cla	Period
Class A	2019 Q
	2020 Q
Class B	2019 Q
	2020 Q
Class C	2019 Q
	2020 Q

Building Type	Period
Highrise	2019 Q4
	2020 Q4
Midrise	2019 Q4
	2020 Q4
Lowrise	2019 Q4
	2020 Q4

2/19/2021







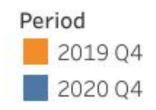
Apartment and Office Building Association of Metro Washington

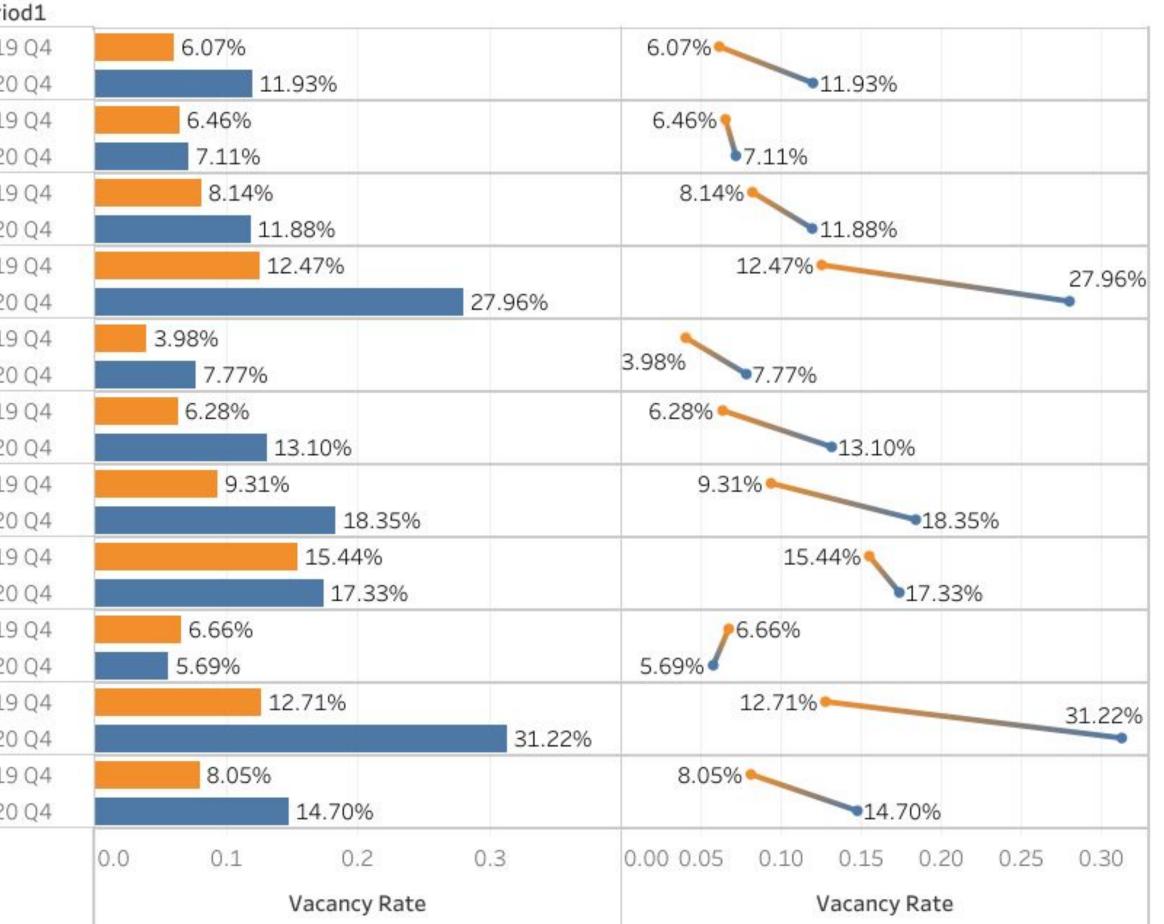
State of the DC Multifamily Rental Market Vacancy Rates by Submarket 2019 Q4 vs 2020 Q4

The District has a unique multifamily rental market that supports a transient professional workforce and student/intern population. Normally, an ideal vacancy rate regardless of building type, is between 3% - 6%. Currently, the average vacancy rate in the District is 14.7%, with submarkets such as SW/Navy Yard, Capitol Hill, and Georgetown/Wisconsin Ave, are seeing vacancy rates at 31%, 27%, and 18% respectively. This is largely due to these submarkets catering to this transient population and also have a large number of new units entering the market with low demand.

Location	Perio
ADAMS MORGAN/	2019
COLUMBIA HEIGHTS	2020
ANACOSTIA	2019
SOUTHEAST	2020
BRIGHTWOOD FORT	2019
TOTTEN	2020
CAPITOL HILL	2019
	2020
CONNECTICUT AVE	2019
NW	2020
DOWNTOWN	2019
	2020
GEORGETOWN	2019
WISCONSIN AVE	2020
H STREET/NOMA	2019
	2020
LOWER NORTH	2019
EAST	2020
SW/ NAVY YARD	2019
	2020
DISTRICTWIDE	2019
	2020

2/19/2021





Apartment and Office Building Association of Metro Washington

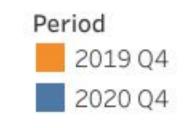
State of the DC Multifamily Rental Market Vacancy Rates by Class/Building Type 2019 Q4 vs 2020 Q4

Once again smaller older Class B and C properties have lower vacancy rates compared to units in luxury Class A buildings. The Anacostia/Southeast, Lower Northeast, and Brightwood/Fort Totten submarkets often support residents who have, or want to establish, roots in the District. It should be stated that the eviction moratorium has allowed renters to stay in place, even when rent was in arrears. Multifamily rental properties which housed renters that had the resources to relocate during the pandemic or take advantage of the competitive rent across the District saw higher turnover and sharper vacancy rates.

Building Type	Perio
Highrise	2019
2	2020
Midrise	2019
	2020
Lowrise	2019
	2020

Class Type (Cl	Period (Clas.												
Class A	2019 Q4			10.1	L0%							c	9.50%
	2020 Q4					19.6	50%	-1.50%					-
Class B	2019 Q4		6	.50%				1.409	%				
	2020 Q4				12.20%						5.8 0	0%	
Class C	2019 Q4		5.5	50%				0.20%					
	2020 Q4			7.50%					2.0	0%			
		0.00	0.05	0.10	0.15	0.20	0.25	-0.02 0.00	0.02	0.04	0.06	0.08	0.10
		Vacancy Percent (Class)						Vacancy % Growth/Yr (Class)					

2/19/2021



od 7.20% 9Q4 7.80% -0.40% 14.90% 0 Q4 7.60% 9 Q 4 7.10% 0.20% 14.80% 0 Q4 5.50% 9Q4 0.30% 7.40% 0 Q4 ..90% 0.06 0.00 0.05 0.10 0.00 0.02 0.04 0.08 0.15 Vacancy Percent (Building) Vacancy % Growth/Yr (Building)

Apartment and Office Building Association of Metro Washington

Question and Answer





Eviction in Washington, DC: Disparities in Housing Instability

Report by Eva Rosen, PhD & Brian McCabe, PhD





What do we know about eviction?

housing opportunities for renters. (Desmond and Kimbro 2015; Desmond 2016)

Eviction disproportionately affects tenants who are Black, Latinx, and women. (Hepburn et al 2020)

income; the lack for rental assistance for most eligible households; and the limited supply of affordable housing. (Desmond 2015)

not they result in eviction.

per year, often without the intent to remove the tenant. (Leung et al 2020; Immergluck et al 2021; Garboden and Rosen 2019; Public Justice Center 2017)



The eviction process negatively impacts the health and wellbeing, financial stability and future

- **Drivers of eviction** include income volatility among low-income renters; rising rents relative to

- Eviction filings are far more common than evictions, and have consequences for tenants whether or
- Serial Eviction is when landlords file for eviction on the same tenant in the same unit, multiple times

Data from the DC Superior Court (2014 - 2018)

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	WILLIAM C. S
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ORIGINAI SUPERIOR COURT

ldg. 8, 510 4th Street, NW, R

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NOTICE TO TENAN

efault or iudgment fo means that the Landlord ed your eviction, you m , directly to the Landlord eted. If you wait until the dlord only by cash, cash m to avoid eviction, alth AGE. The Landlord may additional fees through a ge them, you should con ce Payment Required to A int of rent owed (not inclu

\$1,327.00 x	1	+	\$
Rent/mo	# of mos. owed		add'l partial

enant cannot be require

\$	x	+ \$
late fee/mo	# of mos. owed	add'l partial p

- her costs owed for (specify)

4/19/18

amount you must pay to avoid eviction will increase over time. Specifically: the dates indicated in your lease agreement, an additional month's rent, and late fees of \$_____, the total that must be paid to avoid eviction. Currently, your monthly rent is \$ 1327. If the amount

- rent increases or decreases, you must pay the new amount.
- required if the property is owned by the D.C. Housing Authority.)



•		FILED LANDLORD & TENANT APR 2 4 2018	&T Form 6	Courty Home Search Res 2018 LTB 02	ults
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al payment owed, if any	- =	Total Late Fee Owed		09/11/2018 Con	nplaint for N FIMOTHY P

The Tenant cannot be required to pay other costs unless a judge approves this form by signing it on

Total Other Costs s 1,669.65 , the amount you must pay to avoid eviction is: TOTAL

files a writ of restitution after this form has been issued, then the amount you must pay to the id eviction will increase by \$18. You will be responsible for paying the additional amount directly to This additional payment is not required if the property is owned by the D.C. Housing Authority.) hals Service arrives on the premises to evict you, then the amount you must pay the Landlord to avoid eviction will increase by \$195 (over and above the \$18 described in #2). (This additional payment is not

e Search Result	\$						
18 LTB 02	1609 JAY STREET	ASSOCIATES,	LP VS. HAN	IM, MAY	A L&T	c	
	andlord & Tenant Branch		Complaint for Non-Paym Rent Filed	nent of			
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Party Information							
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Date/Time	Location	¢ Type		* Result			Event Judge
10/03/2018 09:00 AM	Landlord & Tenant Courtroom B- 109	Initial Hearing		Initial Hrg Not Held. Default Entered at Roll Call		WIEDMANN, KATH	
1/22/2019 09:30 Courtroom B-53 Hrg on App for M Def		Hrg on App for Termination		Hrg on App to terminate stay of execution Granted		WIEDMANN, KATH M	
02/12/2019 10:00 Courtroom B-53 AM		App for Stay of Execution of Writ Hr		Hrg on App for Stay of Execution of Writ Cont.			WIEDMANN, KATH M
02/19/2019 10:00 Courtroom B-53 AM		App for Stay of Execution			Hrg on App for Stay of Execution of Writ Granted		
02/27/2019 10:00 Courtroom B-53 AM		App for Stay of Execution		Hrg on App for Stay of Execution of Writ Granted		cution of Writ	WIEDMANN, KATH M

¢ Date	Docket Text	lm. Av
09/11/2018	Complaint for Non-Payment of Rent Filed. Receipt: 481644. Date: 09/13/2018 Mr.TIMOTHY P.COLE (Attorney) on behalf of JAY STREET ASSOCIATES, LP (Plaintiff)	
09/12/2018	Event Scheduled Event: Initial Hearing Date: 10/03/2018 Time: 9:00 am Judge: LANDLORD & TENANT COURTROOM Location: LandLord & Tenant Courtroom B-109	
09/26/2018	Affidavit of Service of Summons & Complaint by Posting Filed MAYA HAMM (Defendent);	D
10/03/2018	Initial Hrg Not Held. Default Entered. Tenant Failed to Appear at Roll Call The following event: Initial Hearing scheduled for 10/03/2018 at 9:00 am has been resulted as follows:	
	Result: Initial Hrg Not Held, Default Entered at Roll Call Judge: WIEDMANN, KATHERINE M Location: LandLord & Tenant Courtroom B-109	
10/03/2018	Default Vacated	
10/03/2018	Consent Judgment Praecipe Approved (IJO)	E
01/04/2019	Application For Termination Of Stay And Notice To Defendant: Submitted 01/04/2019 17:30 _ AB Mr TIMOTHY P COLE (Attorney) on behalf of JAY STREET ASSOCIATES, LP (Plaintiff)	E
01/07/2019	Event Scheduled Event: Hrg on App for termination of stay & notice to def Date: 01/22/2019 Time: 9:30 am Judge: LANDLORD & TENANT JUDGE 8-53 Location: Courtroom 8-53	
01/07/2019	Motions e-served by the clerk	D
01/08/2019	Notice Mailed	B
	Notice Of Hearing [L&T)] Sent on: 01/08/2019 08:35:05.23	
01/22/2019	Event Resulted: The following event: Hrg on App for termination of stay & notice to def scheduled for 01/22/2019 at 9:30 am has been resulted as follows:	
	Result: Hrg on App to terminate stay of execution Granted by Judge Von Kann. Courtsmart (B-53). Atty. Goodson present for the Plaintiff. Defendant present. Defendant owes \$1,968.00 plus \$26.00 in court costs: in-court redemption form given to the parties in Open Court. JA Judge: VON KANN, CURTIS E Location: Courtroom B-53	Hamm
01/22/2019	Plaintiff's Application to Terminate Stay of Execution Granted by Judge Von Kann, Entered on Docket 01/22/19.	

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Key Findings

Court.

Eleven percent of DC renters - or about 1 out of every 9 renter households - received at least one eviction filing in 2018. Many received more than one.

93 percent of filings are for **non-payment of rent**.

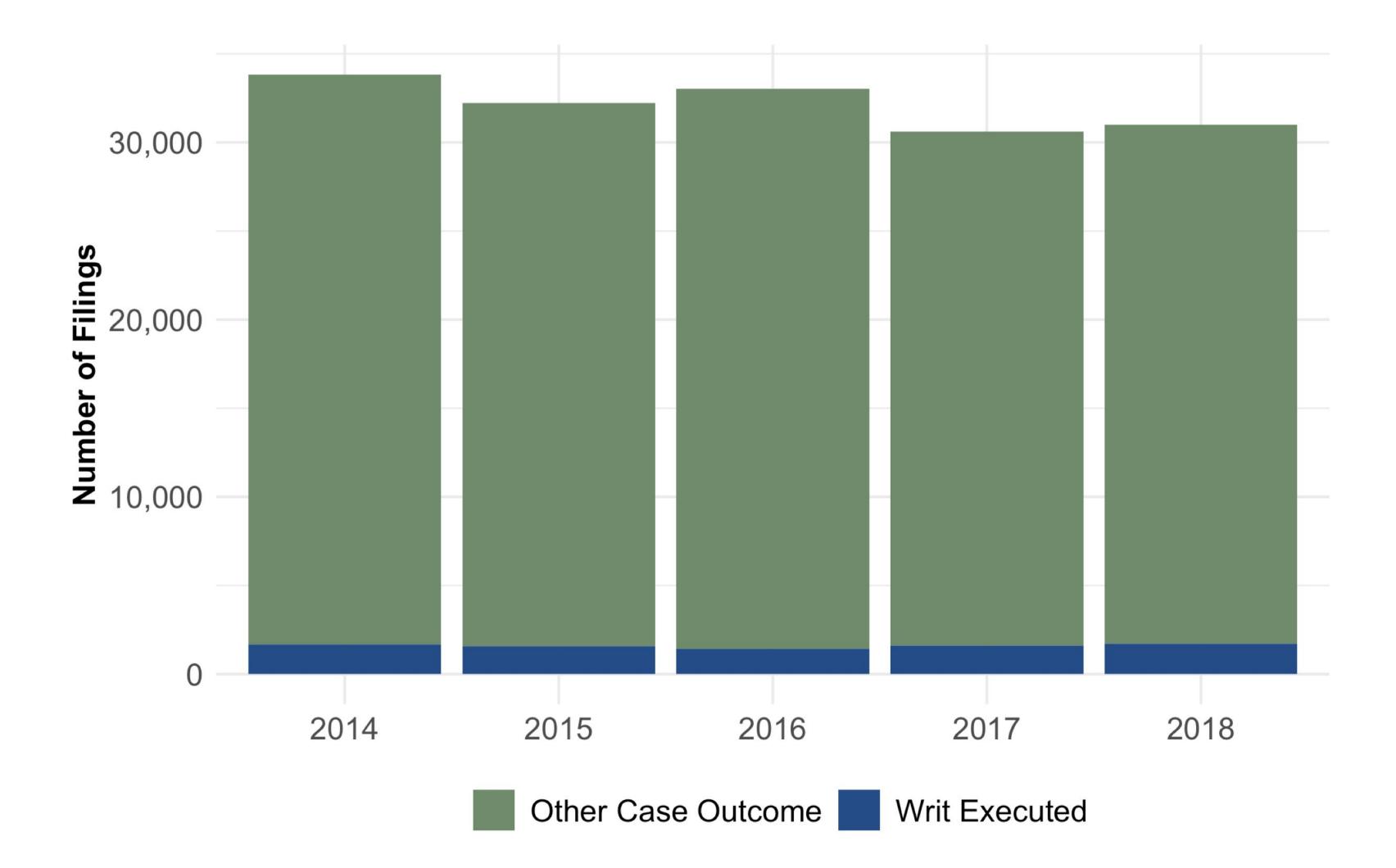
Nearly **one quarter** of filings are for tenants who have a **rental subsidy**.

The rate of eviction filings in the District is among the highest nationwide



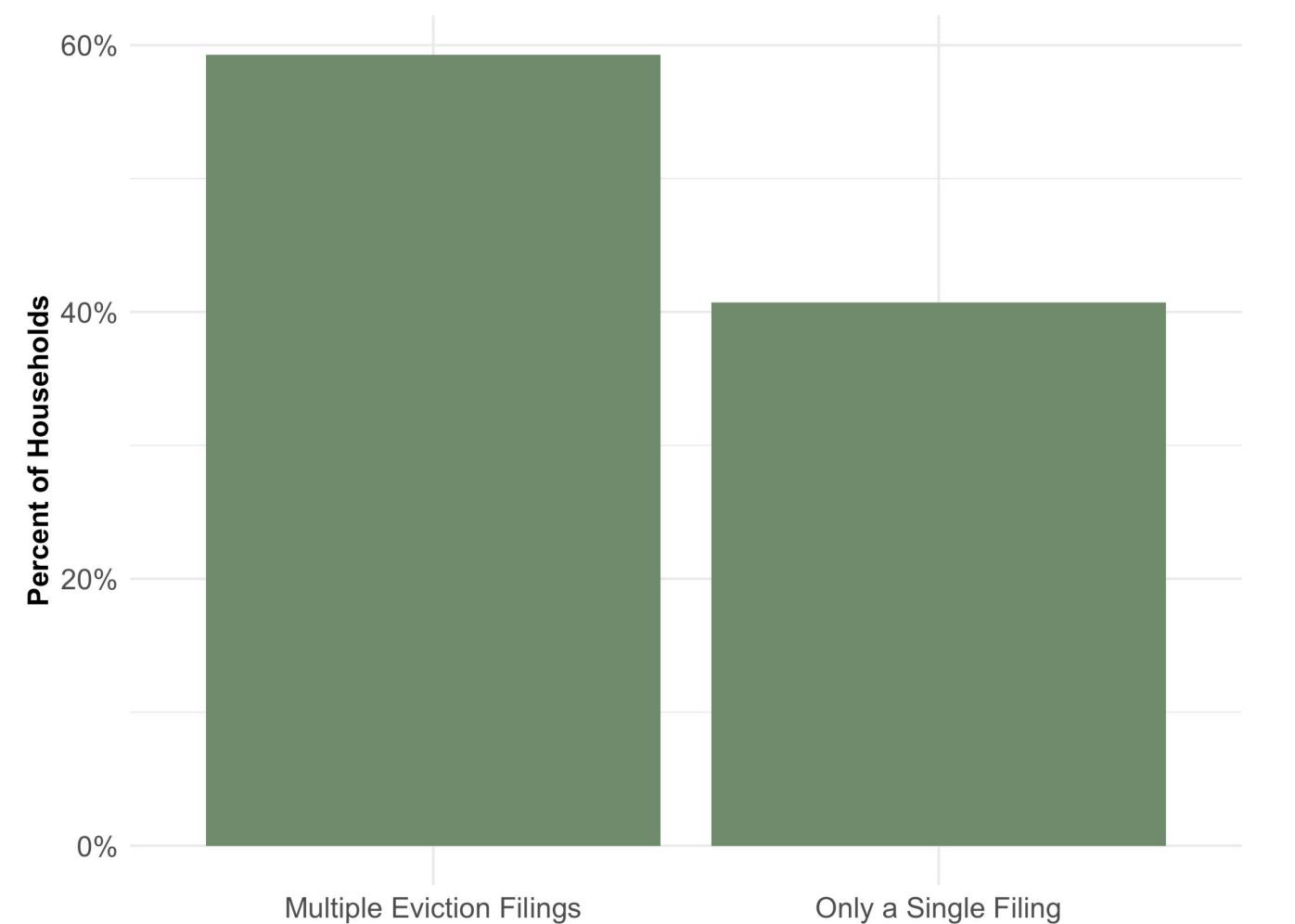
Landlords in the District filed about 32,000 residential eviction notices annually with the

Eviction Filings and Eviction Washington, DC (2014-2018)





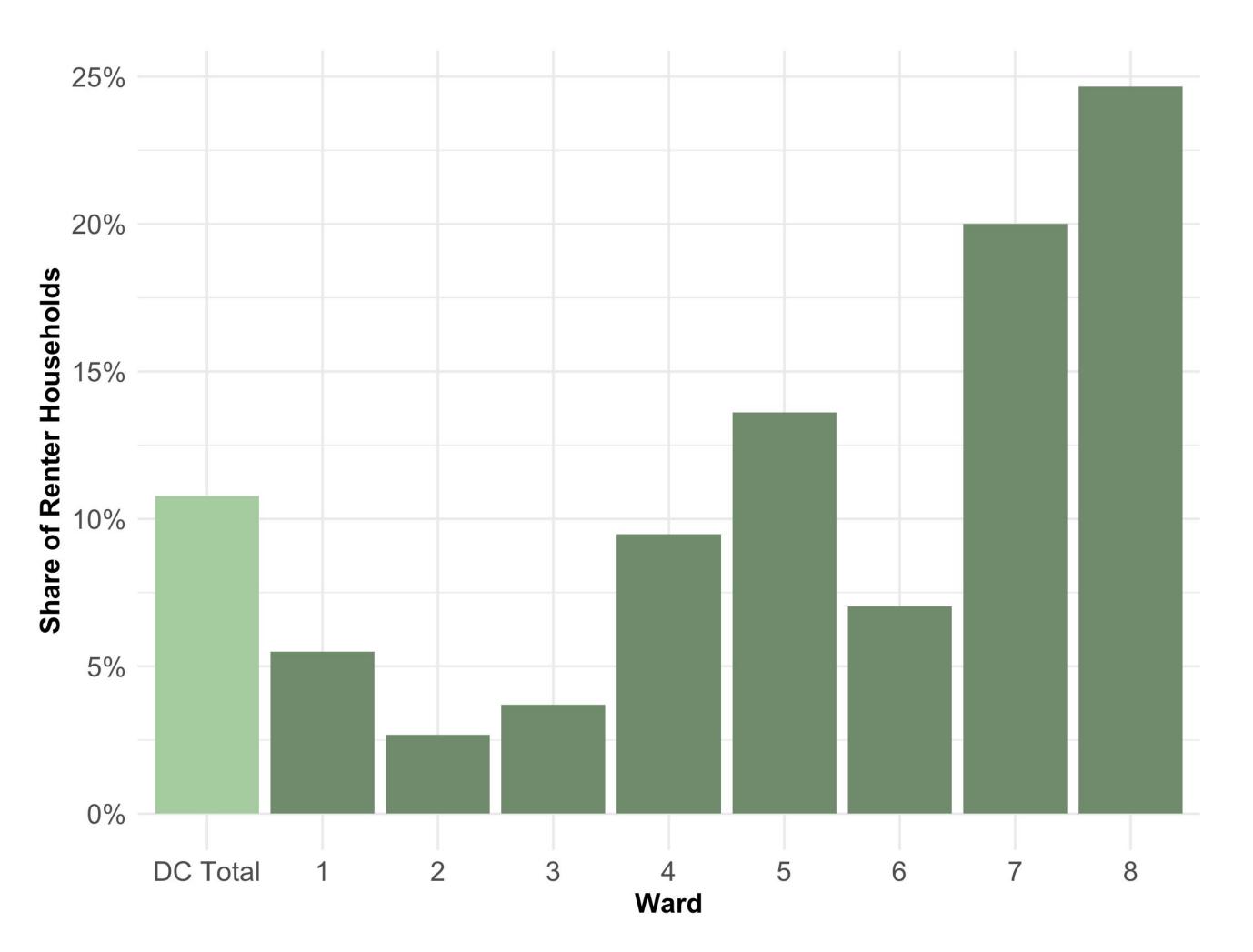
Serial Filing GEORGETOWN UNIVERSITY 60% of households who received filing, received more than one filing Washington, DC (2018)







Eviction Filings 57% of filings are in Wards 7 and 8 Washington, DC (2018)





GEORGETOWN UNIVERSITY **Neighborhood Hotspots in Eviction Filing** Rates Washington, DC (2018) 5 Legend Ward Boundaries **Unique Households with Filings** per 100 Renter Households Fewer than 100 Renter 8 Households 0 - 2.9 Legend Ward Boundaries 2.9 - 5.7 Share of Population Black or African American 5.7 - 9.4 Fewer than 100 Renter Households 9.4 - 19.2 0 - 0.09 0.09 - 0.32 19.2 - 41.4 0.32 - 0.60

0.60 - 0.91 0.91 - 1.00

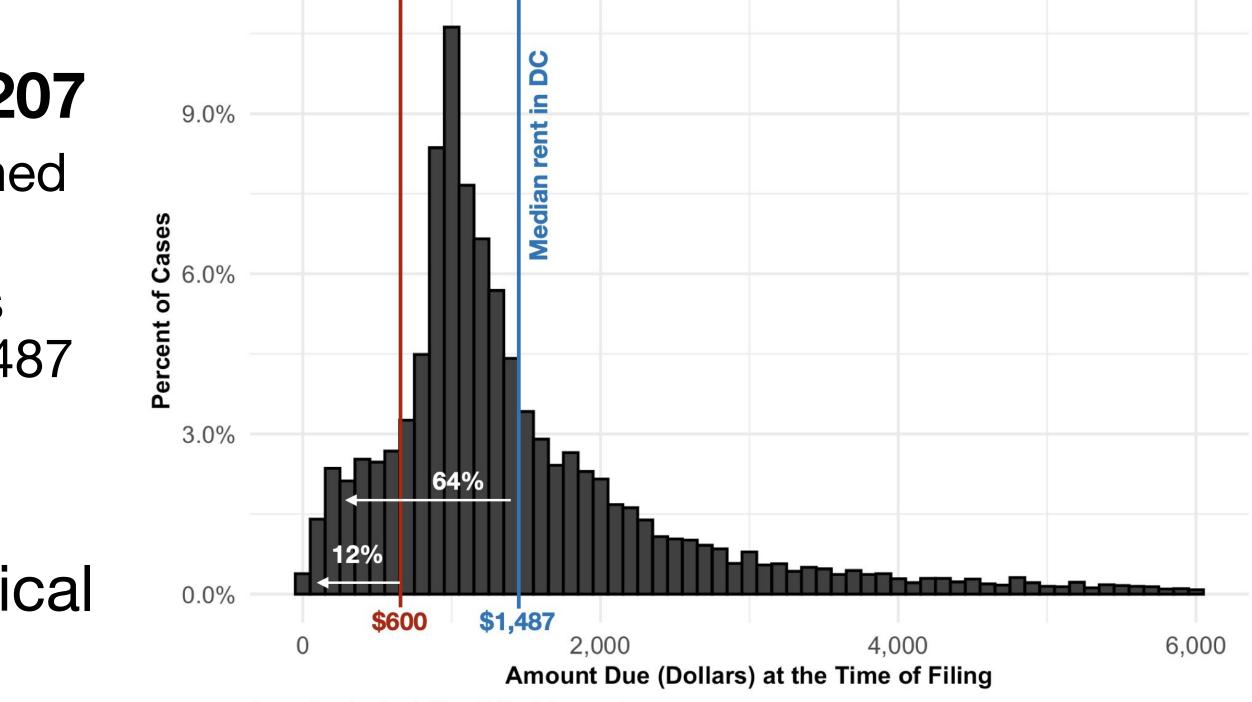


Amount owed on Eviction Filings

At the time of the filing, the typical renter in Washington, DC owes **\$1,207**

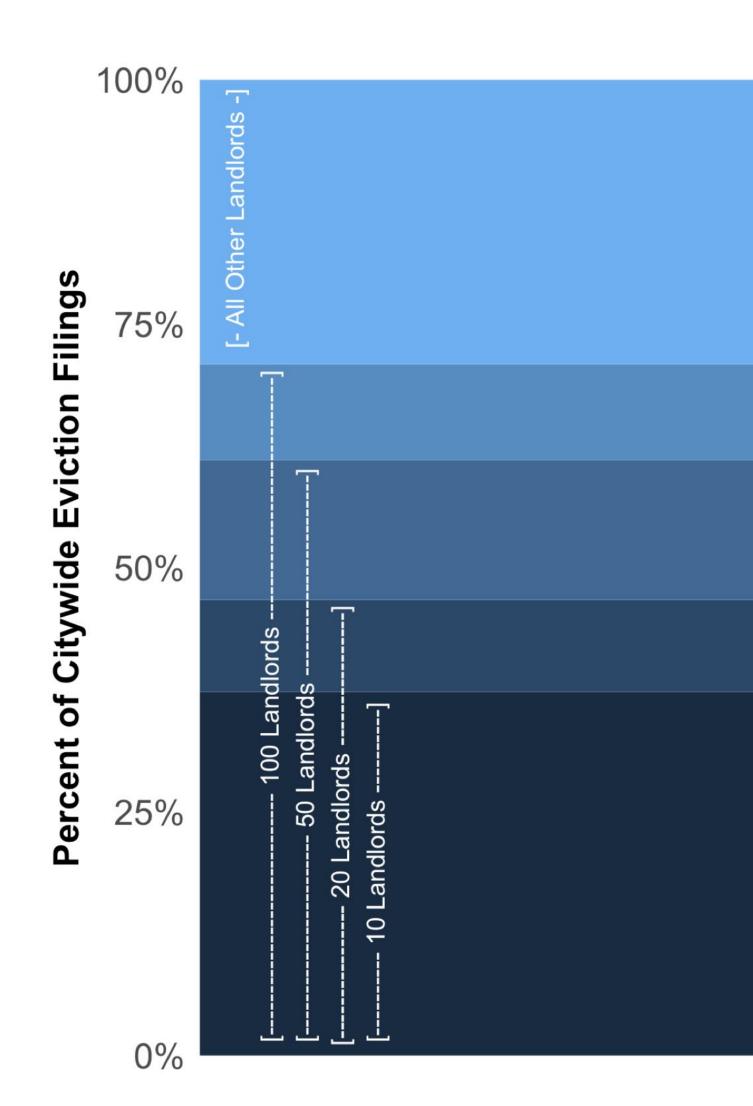
- About 12 percent of renters summoned to court owe less than \$600
- Nearly two-thirds of renters owe less than the citywide median rent of \$1,487 when they are summoned to court

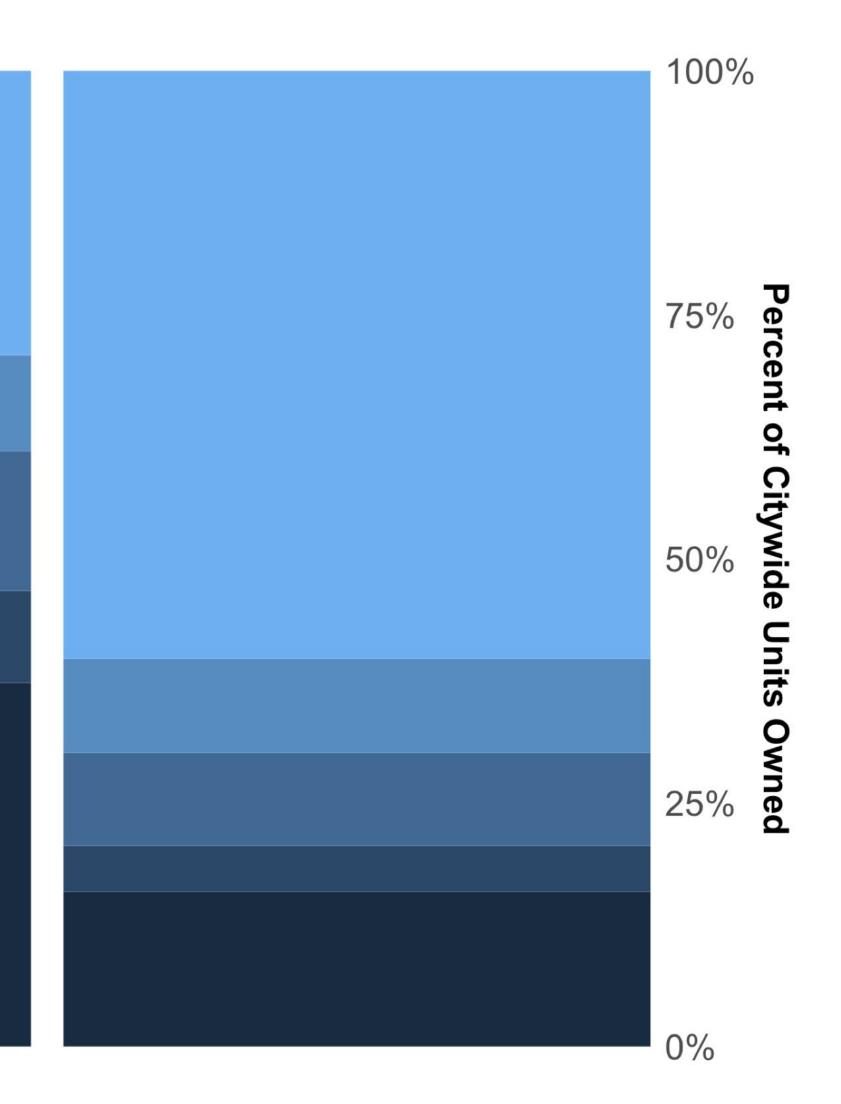
By the time eviction occurs, the typical household owes **\$2,241**



Source: Data hand-coded from 2018 eviction records.

20 property owners filed half of all eviction filings in 2018, but owned 21% of the total units in DC





Landlord and Tenant Legal Representation

Nearly all landlords are represented by a lawyer

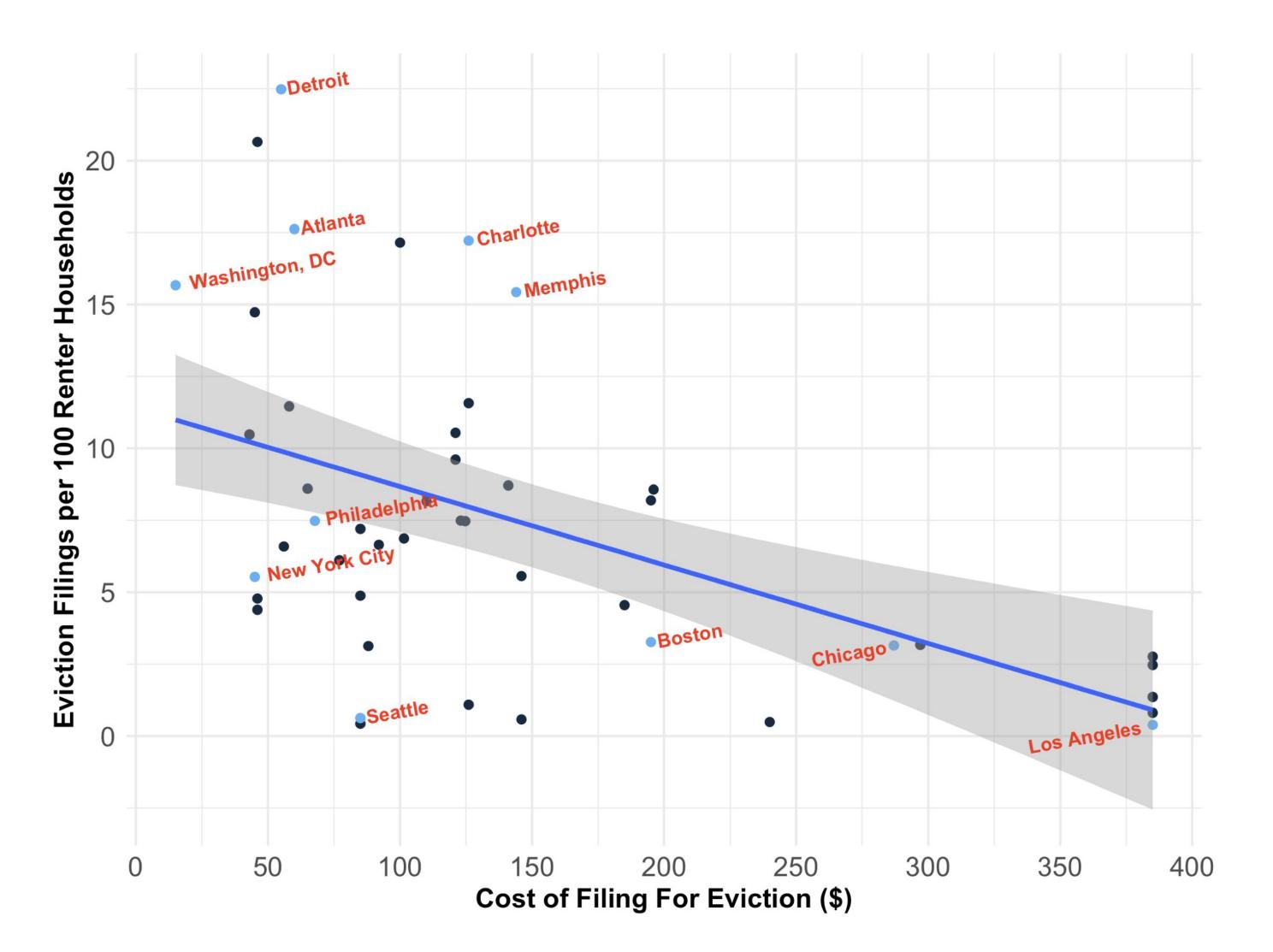
In contrast, very few tenants have representation

- Tenants arrived in Court represented by an attorney in only 1.78 percent of cases
- Resource Center for assistance in their case.



• In an additional 1-3 percent of cases, a tenants seeks legal representation through the Tenant

Filing Fees and Filings Rates The filing fee in DC is the lowest of major cities

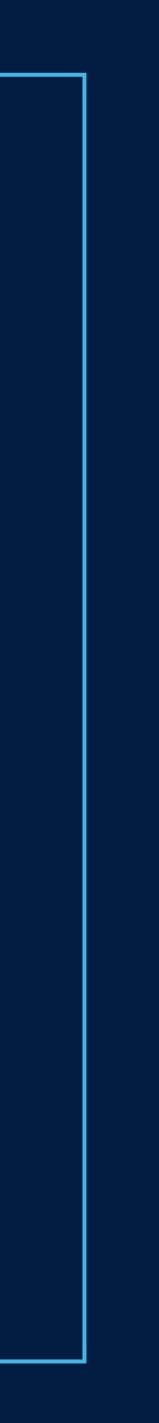








Thank you.



Question and Answer





Discussion





Public Comment Period

- Public observers will have 15 minutes set aside at the end of every meeting for verbal comments. If you would like to make a verbal comment please make your request known using the Question and Answer function.
- The facilitator will call on each name as it appears and the attendee will be invited directly into the Zoom room. Please note your video will remain disabled.
- We ask all commenters to be respectful of time and reserve space for additional voices.
- Written comments can also be provided using the Question and Answer function at any point during the meeting. These comments will be a part of the public meeting record.



Closing Comments & Adjourn



