## RESIDENTIAL APPRAISAL REPORT



## **SUBJECT**

**Property Location:** 1629 KRAMER STREET, NE

SQUARE 4540 LOT 0827

Washington, DC 20002

Borrower: THE DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT

Client: DC GOVT - HOME INITIATIVE PROGRAM

PROPERTY ACQUISITION & DISPOSITION DIVISION

WASHINGTON, DC 20002

Effective Date: JULY 30, 2014

Prepared By: Ronald Hudson

MARKET APPRAISAL CORPORATION MAC
REAL ESTATE APPRAISAL & CONSULTANTS



MARKET APPRAISAL CORPORATION 137 TENNESSEE AVENUE, NE WASHINGTON, DC 20002

THANK-YOU FOR YOUR BUSINESS

# **SUMMARY OF SALIENT FEATURES**

Subject Address	1627 KRAMER STREET, NE
Legal Description	SQUARE 4540 LOT 0827
City	Washington
County	DISTRICT OF COLUMBIA
State	DC
Zip Code	20002
Census Tract	0079.01
Map Reference	47894
Sala Prica	PRESALE
	N/A
Date of Gale	
Borrower/Client	THE DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT
Lender	DC GOVT - HOME INITIATIVE PROGRAM
Size (Sautare Feet)	600 (TRUE VACANT LOT)
	\$ 115.00
	OLD CITY #1
	OLD GITT #T
Baths	
Appraiser	RONALD HUDSON
Date of Appraised Value	JULY 30, 2014
Final Estimate of Value	\$ 69,000
	Legal Description City County State Zip Code Census Tract Map Reference  Sale Price Date of Sale  Borrower/Client Lender  Size (Square Feet) Price per Square Foot Location Age Condition Total Rooms Bedrooms Baths  Appraiser Date of Appraised Value

MARKET APPRAISAL CORP. (202)547-1452

### **Appraisal Report**

## LAND APPRAISAL REPORT

Αp	praisal Report		LAND A	, i ilaioa	L REPORT		File No.	115-14	
	Borrower THE DEPAR	TMENT OF HOUSING AND	COMMUNITY DEVI Censu	us Tract 0079.0	1	Map R	eference 4		
	Property Address 1627						_		
	City Washington		Count	ty DISTRICT OF	COLUMBIA	St	tate DC	Zip Code 200	002
ပ	Legal Description SQUA	DE 4540 1 OT 0827		) <u>Dio 111101 01</u>	OCCUMDIN		uto <u>DO</u>		102
SUBJECT	Sale Price \$ PRESALE	Date of Sale N/A	Loan Term	N/A vrc	. Property Rights	Appraised 🔀 Fee		sehold De	Minimis PUD
Ξ								senoiu De	IVIIIIIIIII FUD
CO	Actual Real Estate Taxes		r) Loan charges to be paid			es concessions <u>NONE</u>	: NOTED		
		VT - HOME INITIATIVE PRO		Addre					
	Occupant <u>VACANT</u>		RONALD HUDSON			TO DETERMINE FAIR			
	Location	⊠ Urban	Suburban	Rura			Go	•	Fair Poor
	Built Up		25% to 75%	Unde	er 25% Employmer		L		
	Growth Rate 🔀 F	Fully Dev. Rapid	Steady	Slow	Convenienc	e to Employment			
	Property Values	Increasing		☐ Decli	ning Conveniend	e to Shopping			
	Demand/Supply	Shortage     Shortage	In Balance	Over		e to Schools			
	Marketing Time	Under 3 M	<u>—</u>			of Public Transportation	n [		
0		Unit 15 % 2-4 Unit	% Apts. 20 % Condo	_			<del>`</del>		
NEIGHBORH00D		strial 3 % Vacant	%71ptb. <u></u> % condc %	, <u> </u>	Adequacy				
R				Taking D					$\vdash$
<del>1</del> B(			Likely (*)	Taking Pl			<u></u>		<del> </del>
ㅎ	\	*) From <u>VACANT</u>	To RESIDE			rom Detrimental Cond	itions _		$\sqcup$
핒	Predominant Occupancy		Tenant	3 % Vacant		Fire Protection			
	One-Unit Price Range	\$ <u>100,000</u> to \$ _		nt Value \$ <u> DENT</u>		pearance of Properties			
	One-Unit Age Range		00 yrs. Predominant A		yrs.		L		
	Comments including tho	se factors, favorable or unfa	avorable, affecting marketab	ility (e.g. public p	oarks, schools, view, r	noise) <u>See attache</u>	d addenda.		
	Dimensions 50 X 12				600	1		Corner Lo	ot
		A DEC DOWN WINTH 10 AD	EA 1,800 60% LOT OCCUR		Present Improvement		Do Not C	onform to Zoning	
					riesent improvement	9 🗆 DO 🖂 I	שווי טווי טכ	Jilioilli to Zolling	negulations
	-		ther (specify) use as lot to		- 15,51				
	Public	Other (Describe)	OFF SITE IMPROVEMENT						
	Elec.			Private Size		<u>SHB</u>			
ш	Gas 🖂 _		ce <u>Concrete</u>	Sha	pe <u>rectangle</u>				
SITE	Water 🖂		enance 🛛 Public 🛛	Private Viev	v <u>residential i</u>	HOMES			
0,	San. Sewer 🖂		Storm Sewer 🖂 Curb	o/Gutter Drai	nage APPEARS ADE	QUATE			
	⊠ Under	ground Elect. & Tel.	Sidewalk Stree	et Lights   Is th	ne property located in	a FEMA Special Flood	Hazard Are	a? Y	'es 🔀 No
			apparent adverse easements						
			I WHICH WILL HAVE AN AF						
		RED USE IN ACCORDANT		TEOT OIL THE IN	AIRCE MOLITE OF TE	IL LOT: THE ABVERO	L CONDIN	ON NOTE IO THE	OTTE OIZE,
	THAT EINIT AND TIEGO	TIED OOL IN MOOOTIDAINT	MITT ZONING.						
	The undereigned has re	ocited the following recent	sales of properties most	cimilar and prov	imate to cubiect and	has considered thes	o in the r	narket analysis	The description
	includes a dollar adius	tment reflecting market re	eaction to those items of	significant vari	ation between the si	thiect and comparab	le propertie	es If a signific	ant item in the
			orable than the subject p						
	significant item in the o	comparable is inferior to or	r less favorable than the si	ubject property,	a plus (+) adjustme	ent is made thus incr	easing the	indicated value	of the subject.
	ITEM	SUBJECT PROPERTY	COMPARABLE	NO. 1	COMPARA	ABLE NO. 2		COMPARABLE	NO. 3
	Address 1627 KRAMER		GALLAUDET STREET NE		KENDALL STREET N		737 6th S		
	Washington, D		WASHINGTON, DC 20002		WASHINGTON, DC 2			on, DC 20002	
	Proximity to Subject	0 20002	1.12 miles N		1.10 miles NW	0002	0.93 miles		
	Sales Price	\$ PRESALE		175,000		\$ 175,000		\$	220,000
S	Price SQFT	\$ FRESALL	\$	85.45		\$ 34.21		\$	209.92
S	Data Source(s)		,			*			
<u></u>			INSPECTION/ASSESSMEN		INSPECTION/ASSESS			ON/ASSESSMEN	
Ž	ITEM	DESCRIPTION	DESCRIPTION	+(-)\$ Adjust.		+(-)\$ Adjust.		CRIPTION	+(-)\$ Adjust.
Y.		N/A	JUNE 30, 2014		DEC. 26, 2013		AUG. 17,		+25,000
			BRENTWOOD INFERIOR	+10,000	BRENTWOOD INFERI	<del></del>		#1 SUPERIOR	
Ď	Site/View		RESIDENTIAL HOMES		RESIDENTIAL HOME	S	RESIDENT	ΓΙΑL//RETIAL	-10,000
Ы	SIZE	600 SF 50 X 12	2,408 SQFT	-60,000	5,115 SQFT	-85,000	1,046 SQF	FT	-10,000
<b>MARKET DATA ANALYSIS</b>	TOPOGRAPHY	LEVEL	LEVEL/CORNER	-15,000	LEVEL		LEVEL/EN	D	-5,000
14	ZONE		R4		R4		R4		
	LANDSCAPING		FLAT-GRASS		FLAT-GRASS		FLAT-GRA	4SS	
	Sales or Financing	UNK	CONVENTIONAL		CONVENTIONAL		CONVENT		
	Concessions		NO CONC RPTD		NO CONC RPTD		NO CONC		
	Net Adj. (Total)	NONE HOTES		-65,000		\$ -75.000			-100.000
	Indicated Value		Net 37.1 %		Net 42.9 %	70,000		45.5 %	100,000
	of Subject		Gross 48.6 % \$	110 000	Gross 54.3 %	\$ 100,000		68.2 % \$	120.000
	•								-7
	Comments on Market Da		DJ. FOR LESS DESIRABLE						
			J. MADE MARKET ADJ. AL						., VIS KUW
			has a wasa 22ft water						
			T PROPERTY IS VACANT L						
			THE SUBJECT MARKET AF						
	PLACE. ALL COMPARBL	<u>es unitized in this rep</u>	ORT ARE TRUE VACANT LO	<u>)ts. Subject f</u>	<u>ias value, it zonin</u>	G REQUIREMENT PRO	<u>)Hibited a</u>	NY USE THAT W	/OULD
	SUPPORT ANY MARKET	TABILITY. THE HIGHEST AN	ID BEST USE FOR THE SITE	FOR CONSTRU	JCTION OF S/F TH SA	LE \$250,0000 - \$350	,000.		
_	Final Reconciliation	THE FINAL ESTIMATE VALU	JE WAS BASED ON ADJ. C	OMP#3 CLOSE	ST IN SIZE VALUE OF	\$120,000 LOTS SIZE	1,046 SF. \	VALUE OF \$114.	.72 PER SF.
0	\$115.00 ROUNDED. WH	IEN APPLIED TO THE SUBJ	IECT SQUARE FOOTAGE OF	600 X \$115.00	= \$69,000. THE SA	LES COMPARISON IS	CONSIDE	RED TO BE THE	MOST
RECONCILIATION	RELIABLE INDICATOR O			,	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				
			NED, OF THE SUBJECT PR	OPERTY AS OF	JULY 30	) TO BE \$	 j	69.000	
2		1	., ••••••						
20	Appraiser RONALD F				pervisory Appraiser (if	applicable)			
ZE.	Date of Signature and Re	eport August 01, 2014			te of Signature				
	Title APPRAISER			Tit	•				
	State Certification #				ate Certification #				ST
	Or State License # 14	-			State License #				ST
	Expiration Date of State C	Certification or License (	02/28/2016	Ex	piration Date of State (	Certification or License			
	Date of Inspection (if app	· -		7 30, 2014		Inspect Property Dat		tion	

# **Subject Photo Page**

Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MMUNITY DEVELOPMENT			
Property Address	1627 KRAMER STREET, NE				
City	Washington	County DISTRICT OF COLUMBIA	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM	·			



### **VIEW OF SITE FRONT**

1627 KRAMER STREET, NE Sales Price PRESALE Gross Living Area 600

Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1
View RESIDENTIAL HOMES

Site Quality Age





**Subject Street** 



## **ADDITIONAL COMPARABLE SALES**

File No. 115-14

	ITEM	SUBJECT PROPERTY	COMPARABLE	NO. 4	COMPARABLE	NO. 5	COMPARABLE	NO. 6
	Address 1627 KRAMER		1717 E St NE		813 4TH STREET, NE			
	Washington, D		Washington, DC 20002		WASHINGTON, DC 20002			
	Proximity to Subject		0.14 miles SE		1.05 miles W			
	Sales Price	\$ PRESALE	\$	280,000		168,000		
	Price SQFT	\$	\$	33.96		113.98		
	Data Source(s)		INSPECTION/ASSESSMEN	T/MLS	INSPECTION/ASSESSMEN	IT/MLS		
	ITEM	DESCRIPTION	DESCRIPTION	+(-)\$ Adjust.		+(-)\$ Adjust.	DESCRIPTION	+(-)\$ Adjust.
		N/A	JULY 26, 2013		JUNE 30, 2010	+35,000		
	Location	OLD CITY #1	OLD CITY #1		OLD CITY #1 SUPERIOR			
	Site/View		RESIDENTIAL HOMES		RESIDENTIAL//RETIAL	-10,000		
	SIZE	600 SF 50 X 12	8,246 SQFT #3 LOTS	-185,000	1,474 SQFT	-15,000		
	TOPOGRAPHY	LEVEL	LEVEL	+5,000	LEVEL/END			
	ZONE	R4,	R4/22ft WASA EASEMENT	+20,000	R4			
	LANDSCAPING		DIRT/GRASS/TRESS		FLAT-GRASS			
		UNK	CONVENTIONAL		CONVENTIONAL			
	Concessions	NONE NOTED	NO CONC RPTD		NO CONC RPTD			
	Net Adj. (Total)			-155,000	□+ ⊠- \$	-90,000	+ \$	
	Indicated Value		Net 55.4 %		Net 53.6 %		Net %	
	of Subject		Gross 76.8 % \$	125,000	Gross 95.2 % \$	78,000	Gross % \$	
	Comments on Market Da	ta						
A ANALYSIS								
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<b>MARKET DAT</b>								
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#### **Comparable Photo Page**

Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MUNITY DEVELOPMENT			
Property Address	1627 KRAMER STREET, NE				
City	Washington	County DISTRICT OF COLUMBIA	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



#### **Comparable 1**

GALLAUDET STREET NE

Prox. to Subject 1.12 miles N Sales Price 175,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location BRENTWOOD INFERIOR View RESIDENTIAL HOMES

Site Quality Age



## Comparable 2

KENDALL STREET NE

Prox. to Subject 1.10 miles NW Sales Price 175,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location BRENTWOOD INFERIOR View RESIDENTIAL HOMES

Site Quality Age



737 6th St NE

Prox. to Subject 0.93 miles W Sales Price 220,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1 SUPERIOR View RESIDENTIAL//RETIAL

Site Quality Age

View of site construction



#### **Comparable Photo Page**

Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MUNITY DEVELOPMENT			
Property Address	1627 KRAMER STREET, NE				
City	Washington	County DISTRICT OF COLUMBIA	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



## Comparable 4

1717 E St NE

Prox. to Subject 0.14 miles SE Sales Price 280,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1
View RESIDENTIAL HOMES

Site Quality Age



## Comparable 5

813 4TH STREET, NE

Prox. to Subject 1.05 miles W Sales Price 168,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1 SUPERIOR View RESIDENTIAL//RETIAL

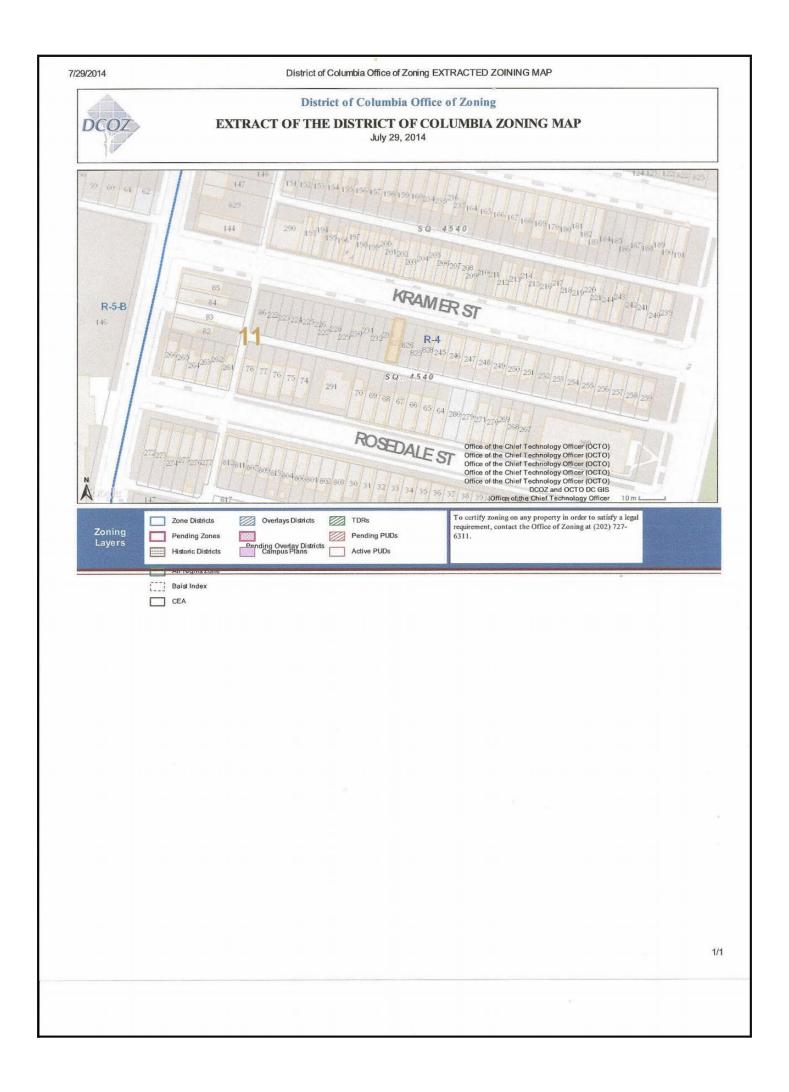
Site Quality Age

View of site construction

6

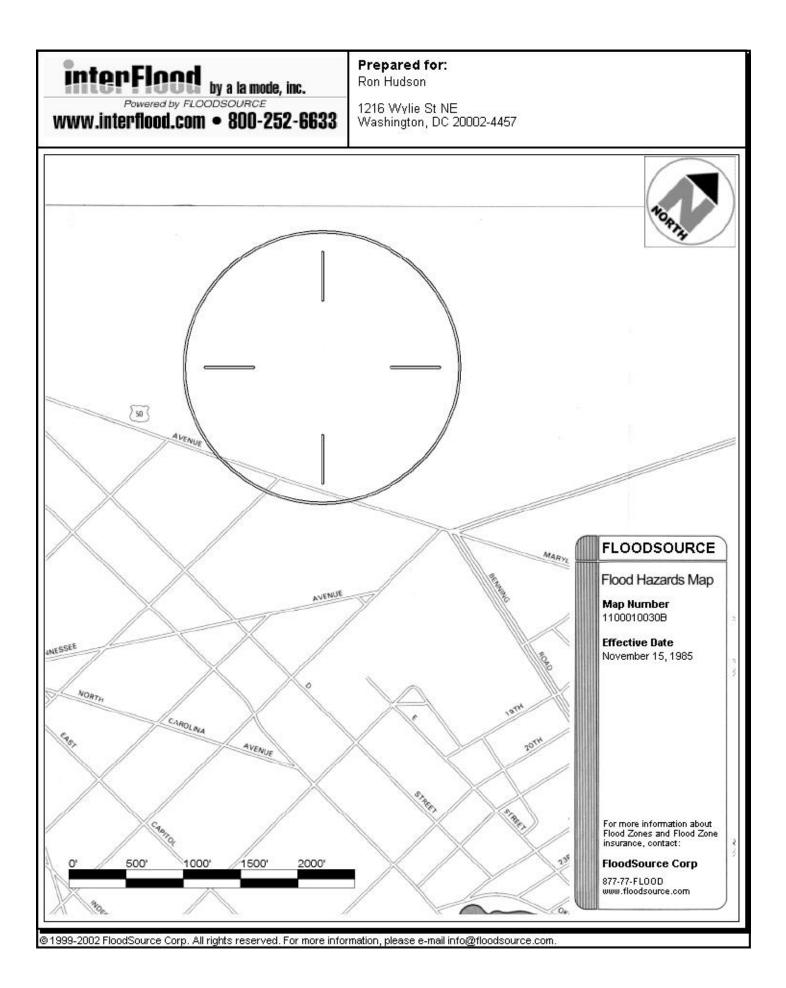
## **Zoning Map**

Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	IMUNITY DEVELOPMENT			
Property Address	1627 KRAMER STREET, NE				
City	Washington	County DISTRICT OF COLUMBIA	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



#### Flood Map

Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MMUNITY DEVELOPMENT			
Property Address	1627 KRAMER STREET, NE				
City	Washington	County DISTRICT OF COLUMBIA	State DC	Zip Code 20002	
I ender	DC GOVT - HOME INITIATIVE PROGRAM				



File No. 115 14

**Supplemental Addendum** 

		piomontai maaonaam	1 116	110. 113-14	
Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MMUNITY DEVELOPMENT			
Property Address	1627 KRAMER STREET, NE				
City	Washington	County DISTRICT OF COLUMBIA	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				

SUBJECT NEIGHBORHOOD IS OFF 17TH STREET, A MAJOR TRANSPORTATION ARTERY WHICH IS THREE BLOCKS SOUTH OF "BENNING ROAD" WHICH LEADS TO DOWNTOWN WASHINGTON, DC. MANY RESIDENTS COMMUTE TO THE WASHINGTON METROPOLITAN DOWNTOWN AREA ON A DAILY BASIS, SCHOOL ARE ADEQUATE AND BUSING IS NOT REQUIRED, SHOPPING IS LOCAL, WITH MO/ PO RETAIL STORES & RESTAURANTS LOCATED WITHIN WALKING DISTANCE. AS THE NEAREST TOWN CENTER FOR SEROUS SHOPPER WOULD BE "H" STREET. TRANSPORTATION IS GOOD WITH A ADEQUATE BUSING SYSTEM, THE NEW TROLLEY CAR SYSTEM-AVAILABLE AT SCHEDULED TIME. WITH UNION STATION IN CLOSE PROXIMITY. SUBJECT SITE IS ZONE R4, ZONING REGULATION FOR R4 SITES, WIDTH OF 18 FT, AREA OF 1,800 SF-60% OF LOT OCCUPANCY, HEIGHT STORIES 3 FEET 40. THE HIGHEST AND BEST USE FOR SUBJECT IS TO CONSTRUCTION OF 3 THREE STORIES TOWN HOUSE WITH A VARIANCE FOR THE NONCONFORMING SIZE AND FRONTAGE.

#### • URAR :

This addendum is designed as an adjunct to the final form 1004 for the reporting of comments most typically required by lenders to clarify aspects of the appraisal process. An "X" in the box next to a particular phrase indicates that this applies to the individual appraisal being performed. Phrases not checked do not apply to this individual appraisal.

- (X) NO CONSIDERATION GIVEN FOR ANY POINTS, CLOSING COSTS, OR CONCESSIONS GIVEN PURCHASER BY SELLER. POINTS AND/OR CLOSING COSTS PAID BY SELLER ARE COMMON FOR ALL TYPES OF FINANCING IN THIS AREA. NO ADJUSTMENTS FOR FINANCING BECAUSE NO DIMINUTION OF VALUE DISCOVERED IN MARKETPLACE.
- (X) EVERY EFFORT HAS BEEN MADE TO USE COMPARABLES THAT HAVE SOLD WITHIN SIX MONTHS OF THE DATE OF THE APPRAISAL. OUR DATA BANK INCLUDES 1 MLS COMPUTER TERMINAL, LUSK REPORTS, APPRAISAL FILES, ETC. AN EXAMPLE OF THIS IS SALE #2, 3, 4 & 5.\*
- (X) MANY COMPARABLES WERE CONSIDERED AND RELIED UPON BY THE APPRAISER IN THE CONCLUSIONS DRAWN THEREFROM, THE THREE EXHIBITED WERE CONSIDERED THE MOST INDICATIVE AND RELIABLE AVAILABLE SALES. WE DO NOT RECITE SALES OVER 1 YEAR OLD EXCEPT IN EXTREME CASES AND AFTER DISCLOSURE OF COMPELLING REASON. HOWEVER, LIMITING SALES TO WITHIN 6 MOS. OF APPRAISAL DATE CREATES ARTIFICIAL RESTRAINTS NOT FOUND IN THE OPEN MARKETPLACE. THIS APPRAISER WILL NOT PASS OVER THE BEST POSSIBLE COMPARABLE SALE IN ORDER TO USE ONE THAT IS LESS COMPARABLE, THOUGH OF A MORE CURRENT DATE.
- (X) IT IS NOTED THAT NET ADJUSTMENT FOR COMPARABLE SALE(s) NO. 1, 2, 3, 4 & 5 (s) EXCEED(s) 15% . THIS ADJUSTMENT IS LARGER THAN NORMAL BUT THE SALES CHOSEN ARE CONSIDERED THE BEST AVAILABLE. OTHER SALES ANALYZED WOULD HAVE REQUIRED LESS DESIRABLE ADJUSTMENTS AND WERE NOT USED FOR THAT REASON.
- (X) "DATE OF SALE" USED IN THE MARKET DATE SECTION IS THE SETTLEMENT/CLOSING DATE UNLESS OTHERWISE NOTED.
- (X) SITE IMPROVEMENTS: WITH THE EXCEPTION OF THE STREET, IT IS THE APPRAISER'S EXPERIENCE THAT NEITHER THE PRESENCE NOR LACK OF SITE IMPROVEMENTS HAS ANY EFFECT ON VALUE OR MARKETABILITY.
- (X) NO ITEM THAT HAS ANY NEGATIVE EFFECT ON VALUE WAS NOT DISCLOSED ON THE FORM
- (X) AS A RESULT OF THE CURRENT FHLBB MEMORANDUM R-41, YOUR APPRAISER HAS NOTED IN THE APPRAISAL REPORT CERTAIN CHATTELS WHICH ARE CONSIDERED NON-REALTY ITEMS. THE CONVEYANCE AND INCLUSION OF THESE ITEMS IS TYPICAL OF TRANSACTIONS IN THIS MARKETPLACE.
- (X) THE APPRAISER HAS REVIEWED THE FFLBB MEMORANDUM R-41C, ANND IS THE OPINION THAT THE APPRAISAL OF THE SUBJECT PROPERTY CONFORMS TO THE BANK BOARD MEMORANDUM.
- (X) THE INCOME APPROACH WAS DEEMED INAPPROPRIATE AND THEREFORE, WAS NOT CONSIDERED FOR THIS TYPE OF PROPERTY.
- ( ) COMPARABLE SALES ARE LOCATED IN THE SUBJECT SUBDIVISION, BUT SALES OUTSIDE THE SUBDIVISION ARE NOT CONSIDERED APPROPRIATE AND THE SALES CHOSEN ARE THE BEST AVAILABLE.

A THOROUGH SEARCH FOR COMPARABLE SALES WAS MADE IN AN ATTEMPT TO FIND SALES WHICH BRACKET THE FINAL VALUE ESTIMATED FOR THE SUBJECT PROPERTY. AFTER CONSIDERATION OF LOCATIONS, DATES OF SALE AND PHYSICAL DIFFERENCES IN THE APPRAISER'S JUDGEMENT, THE COMPARABLES USED ARE THE BEST INDICATOR OF THE SUBJECT'S VALUE.

THE FLOOD MAP HAS A DIFFERENT ADDRESS VIS SUBJECT, HOWEVER IT COVERS THE SUBJECT PROPERTY AREA.

#### URAR:

#### PURPOSE & SYNOPSIS

Since not every subject property can be compared to "ideal" comparable sales, the appraiser has chosen the best sales available from the market search which meet investor underwriting standards and guidelines. Every effort to has been made to conform to FNMA and FHLMC underwriting guidelines and in most bases, to an even stricter interpretation found common to most investors in the secondary market.

The comments in this addendum are intended to expand on what the appraiser feels are areas of most concern to mortgage investor and/or the owner(s) of the appraised property in underwriting an appraisal report. The expanded comments allow the appraiser to provide additional comments where sufficient space is not available on the appraisal form. The market has been thoroughly searched and the sales reported herein are in the appraiser's opinion, the bestsales available that properly weigh the four (4) major elements of comparison. The four (4) major elements of comparison are (1) Location, (2) condition of Sale; (3) Time of Sale; and (4) Physical Characteristics of the subject and the Comparables.

SCOPE OF THE APPRAISAL

Eilo No. 11E 14

**Supplemental Addendum** 

	ou	picincintal Addendani	File IV	10. 115-14	
Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MMUNITY DEVELOPMENT			
Property Address	1627 KRAMER STREET, NE				
City	Washington	County DISTRICT OF COLUMBIA	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				

In order to estimate the subject SITE market value, as of the date of the appraisal, a systematic procedure has been followed to reach a logical final value conclusion. Every effort has been made to conform to the code of ethics of the Appraisal Institute. The National Association of Real Estate Appraisers, FHLMC underwriting guidelines and additional requirements of investors in the secondary market. Of the three (3) approaches to value, the sales comparison approach and the cost approach are relied upon most to estimate the subject's market value.

Upon receiving the appraisal order, county assessor's records are researched to obtain basic property information such as the last sale date and price, lot size, zoning assessments, utilities present, real estate taxes, census tracts and other pertinent data as required in the appraisal report. Then the local multiple listing service is consulted to research the subject property. If available, recent sales, contract sales and current available listings in the subject's subdivision and immediate market area that are most similar to the subject property are obtained. An appointment is then set up to inspect the exterior or interior of subject property. The appraiser the n visually insects the exterior of the comparables selected that are most similar to the subject property.

The comparables selected for use in the report are, in the opinion of the appraiser, the best available after investigation of the sales activity in the subject's market area. Adjustments in the sales comparison approach are estimated based on market extraction and/or reaction of a particular item, its effects on value and are not based on cost figures. Negative (-) adjustments in the sales comparison approach reflect items that are superior to those found in the subject property. Positive (+) adjustments reflect items inferior to those found in the subject property. Comparable sales data are adjusted to the subject property, with the subject property as standard in terms of which of the comparable sale properties are evaluated and adjusted. The adjusted sales prices are reconciled to a final indication of the market via the direct sales comparison approach.

Upon completion of the sales comparison analysis, the appraiser develops the Cost Approach NOT APPLICABLE, using the Marshall & Swift Cost Handbook, local builder cost and estimate guides, and other pertinent residential cost information to arrive at the reproduction cost new of the subject property. Depreciation is estimated by the appraiser which takes into consideration the effective age of the subject property and its remaining economic life and any functional or external obsolescence extracted via matched pair analyses. Any depreciation is subtracted from the estimated reproduction cost new of the subject property. To this depreciated cost, the value of the site, as if vacant and available to be put to its highest and best use, is added to obtain a value via the Cost Approach.

If enough information is available, the Income Approach is developed NOT APPLICABLE using gross rent multiplier analysis (GRM). GRM analysis requires a substantial quantity of reliable, verified data on market sales or comparable properties that were rented at the time of the sale to estimate the market rent. Typically, in this market there is insufficient available information on single family properties to estimate the value by the Income Approach.

After analysis of the ONE (1) approaches to value, The direct sales comparison approach, the appraiser logically reconciles all the approaches to value of arrive at a final estimate of property value (market value) as of the valuation date. It should be the best, most probable figure obtainable under current market circumstances. The final value estimate is rounded appropriately to emphasize the fact that it is an estimate.

#### **Location Map**

Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MUNITY DEVELOPMENT			
Property Address	1627 KRAMER STREET, NE				
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Lender	DC GOVT - HOME INITIATIVE PROGRAM				

