



**APPRAISAL OF REAL PROPERTY**

**LOCATED AT:**

2501 WEST STREET SE  
SQUARE 5808, 0824  
WASHINGTON, DC 20020

**FOR:**

DC GOVT - HOME INITIATIVE PROGRAM  
1800 MARTIN LUTHER KING JR. AVENUE SUITE 315

**AS OF:**

SEPTEMBER 09, 2014

**BY:**

RONALD HUDSON  
137-B TENNESSEE AVE N.E.  
WASHINGTON, DC 20002  
202-547-1452  
MARKET APPRAISER CORPRATION  
THANK YOU FOR THE OPPORTUNITY TO SERVE YOU

LAND APPRAISAL REPORT

128-14

File No. 128-14

Summary Appraisal Report

Borrower DC GOVT - HOME INITIATIVE PROGRAM
Property Address 2501 WEST STREET SE
City WASHINGTON County DISTRICT OF COLUM State DC Zip Code 20020
Legal Description SQUARE 5808, 0824
Sale Price \$ PRESALE Date of Sale N/A Loan Term N/A yrs.
Lender/Client DC GOVT - HOME INITIATIVE PROGRAM Address 1800 MARTIN LUTHER KING JR. AVENUE SUITE 315
Occupant Appraiser RONALD HUDSON Instructions to Appraiser TO DETERMINE FAIR MARKET VALUE AS IS

Location Urban Suburban Rural
Built Up Over 75% 25% to 75% Under 25%
Growth Rate Fully Dev. Rapid Steady Slow
Property Values Increasing Stable Declining
Demand/Supply Shortage In Balance Oversupply
Marketing Time Under 3 Mos. 4-6 Mos. Over 6 Mos.
Present Land Use 35% 1 Family 20% 2-4 Family 15% Apts. 5% Condo 10% Commercial
Change in Present Land Use Not Likely Likely (\*) Taking Place (\*)
Predominant Occupancy Owner Tenant 3 % Vacant
Single Family Price Range \$ 35 to \$ 450 Predominant Value \$ 200'S
Single Family Age 0 yrs. to 132+ yrs. Predominant Age 60 yrs.

Table with 4 columns: Good, Avg, Fair, Poor. Rows include Employment Stability, Convenience to Employment, Convenience to Shopping, etc.

Comments including those factors, favorable or unfavorable, affecting marketability (e.g. public parks, schools, view, noise): See attached addenda.

Dimensions 104.6 X 40 = 4,184 Sq. Ft. or Acres
Zoning classification R-3 Present Improvements do do not conform to zoning regulations
Highest and best use Present use Other (specify) DEVELOPMENT OF S/FAMILY DWELLING PRICE RANGE OF \$200,000-\$350,000.
Elec. IN GROUND
Gas NATURAL
Water PUBLIC
San. Sewer PUBLIC
Underground Elect. & Tel.

Comments (favorable or unfavorable including any apparent adverse easements, encroachments, or other adverse conditions): THE SUBJECT SITE IS A TRUE VACANT LOT. TREES, GRASS & BUSH COVERED. WITH NO ADVERSE CONDITION NOTED AT TIME OF INSPECTION. NO ADVERSE EASEMENTS OR ENCROACHMENT.

The undersigned has recited three recent sales of properties most similar and proximate to subject and has considered these in the market analysis. The description includes a dollar adjustment reflecting market reaction to those items of significant variation between the subject and comparable properties.

Table with 5 columns: ITEM, SUBJECT PROPERTY, COMPARABLE NO. 1, COMPARABLE NO. 2, COMPARABLE NO. 3. Rows include Address, Proximity to Subject, Sales Price, Price, Data Source, Date of Sale and Time Adjustment, Location, Site/View, SIZE, TOPOGRAPHY, ZONE, LANDSCAPING, Sales or Financing Concessions, Net Adj. (Total), Indicated Value of Subject.

Comments on Market Data: SALES IN THE REPORT REPRESENT THE BEST FROM THE MARKET SEARCH AND FULLY SUPPORT MARKET VALUE. COMP. #1 & #2. SIZE ADJ., FRONT SIZE ADJ., , CLEARED VS TREES COVERED ADJ., ; COMP.#2 & #3. SUPERIOR ZONING = MADE MARKET ADJ. ON ALL COMPARABLES

Comments and Conditions of Appraisal: BASED UPON THE ABOVE ANALYSIS, THE ADJUSTED SALES PRICE PER SQUARE FOOT RANGE (LAND) \$10.80 TO \$19.77. GIVEN THE SALES AS QUANTIFIED, THE MOST WEIGHT IS AFFORDED SALES (S) #1 SIZE, ZONING, & DATED OF SALES. ACCORDINGLY, THE ADJ S/P PER SQ FT OF \$20.00 (ROUNDED), IN AGGREGATE, IS CONCLUDED IN DERIVING AN EST.OF VALUE VIA MARKET SALES COMPARISON APPROACH. \$20.00 PER SQFT X4,196.= \$83,920, \$84,000 (ROUNDED)

Final Reconciliation: THE SITE SHOULD BE CONSIDER FOR USE OF SINGLE FAMILY DWELLING TWO SEMI-DET 250,000 & 350,000.

I ESTIMATE THE MARKET VALUE, AS DEFINED, OF SUBJECT PROPERTY AS OF SEPTEMBER 09, 20 14 to be \$ 84,000
THE SUBJECT SITE IS GIVEN VALUE CONSIDERATION BASED ON MARKET SALE OF SIMILAR ZONED LOTS IN SUBJECT MARKET AREA.
RONALD HUDSON Appraiser(s) Review Appraiser (if applicable) Did Did Not Physically Inspect Property

### Subject Photo Page

Borrower/Client	DC GOVT - HOME INITIATIVE PROGRAM				
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Lender	DC GOVT - HOME INITIATIVE PROGRAM				



#### Subject Front

2501 WEST STREET SE  
 Sales Price PRESALE  
 Gross Living Area  
 Total Rooms  
 Total Bedrooms  
 Total Bathrooms  
 Location BARRY FARMS  
 View 4,184 SF/REDIDENT  
 Site 4,183 SF  
 Quality  
 Age



#### Subject Rear



#### Subject Street

### Comparable Photo Page

Borrower/Client	DC GOVT - HOME INITIATIVE PROGRAM				
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#### Comparable 1

2510 High St SE  
 Sales Price: 62,000  
 GBA: 3,850  
 Age: 46 YEARS



#### Comparable 2

1675 W St SE  
 Sales Price: 75,000  
 GBA: 6,630  
 Age: 70 YEARS

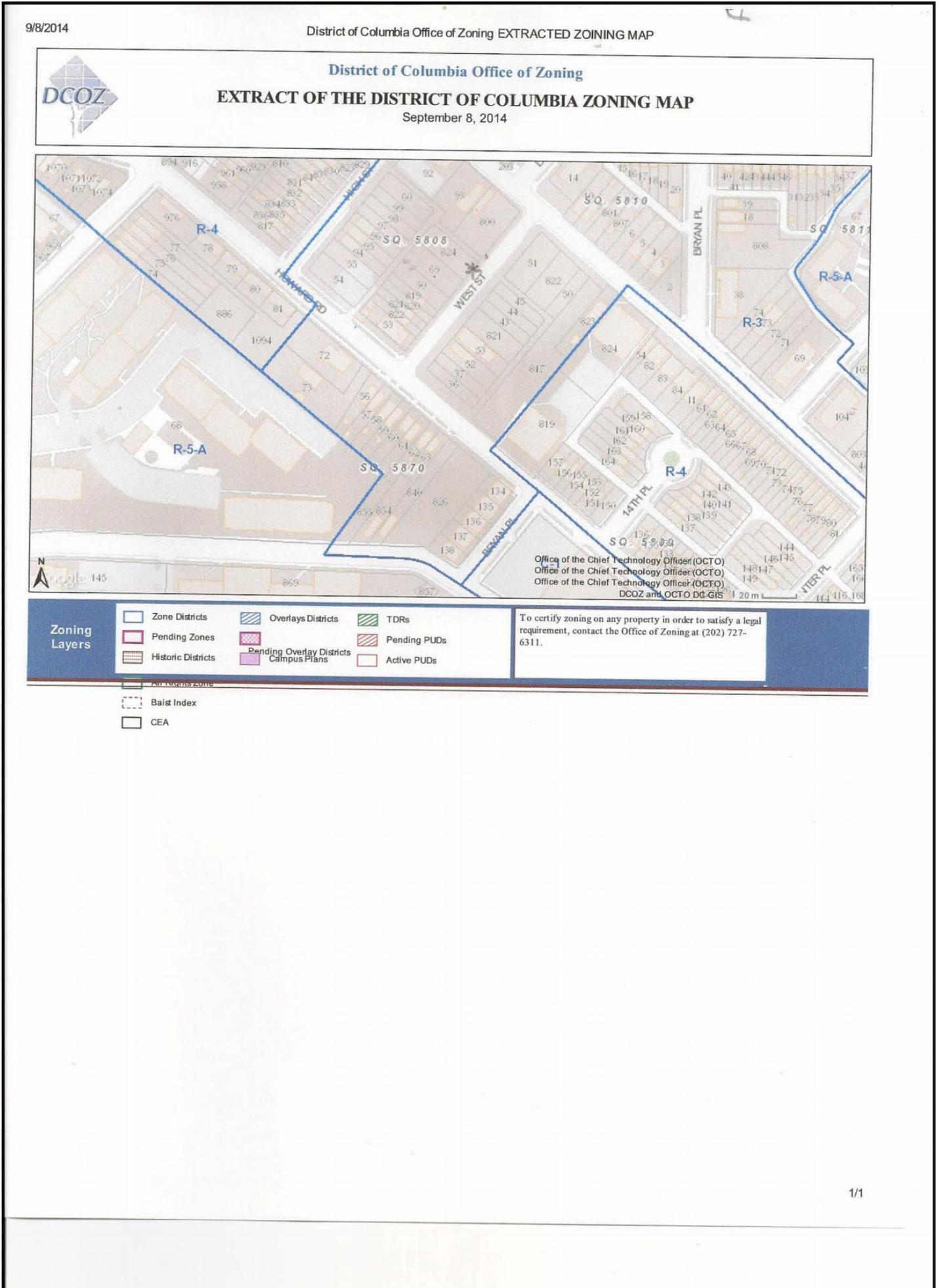


#### Comparable 3

3435 23rd St SE  
 Sales Price: 69,000  
 GBA: 3,264  
 Age: 75 YEARS

### Zoning Map

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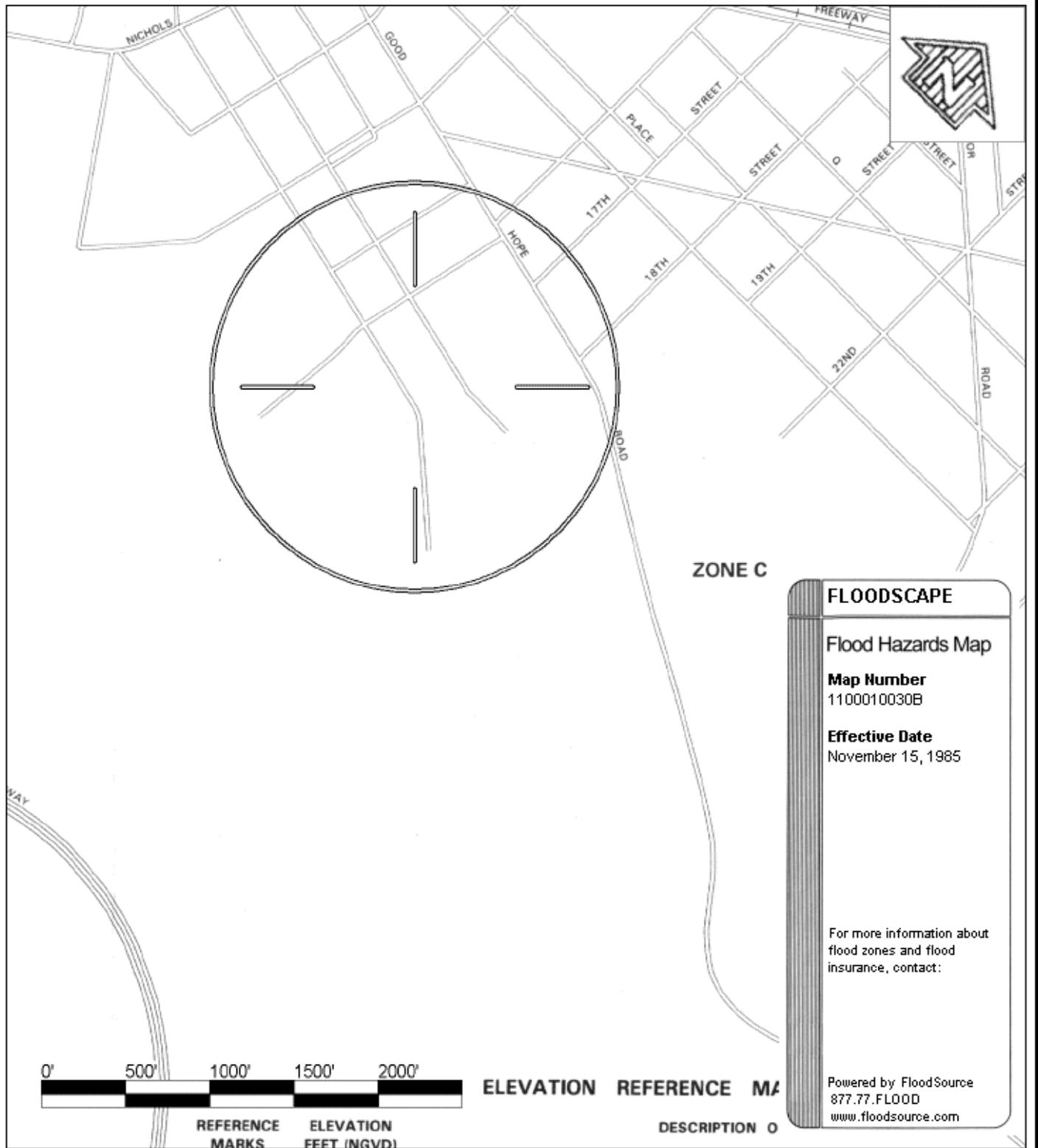


# Flood Map

Borrower/Client	DC GOVT - HOME INITIATIVE PROGRAM			
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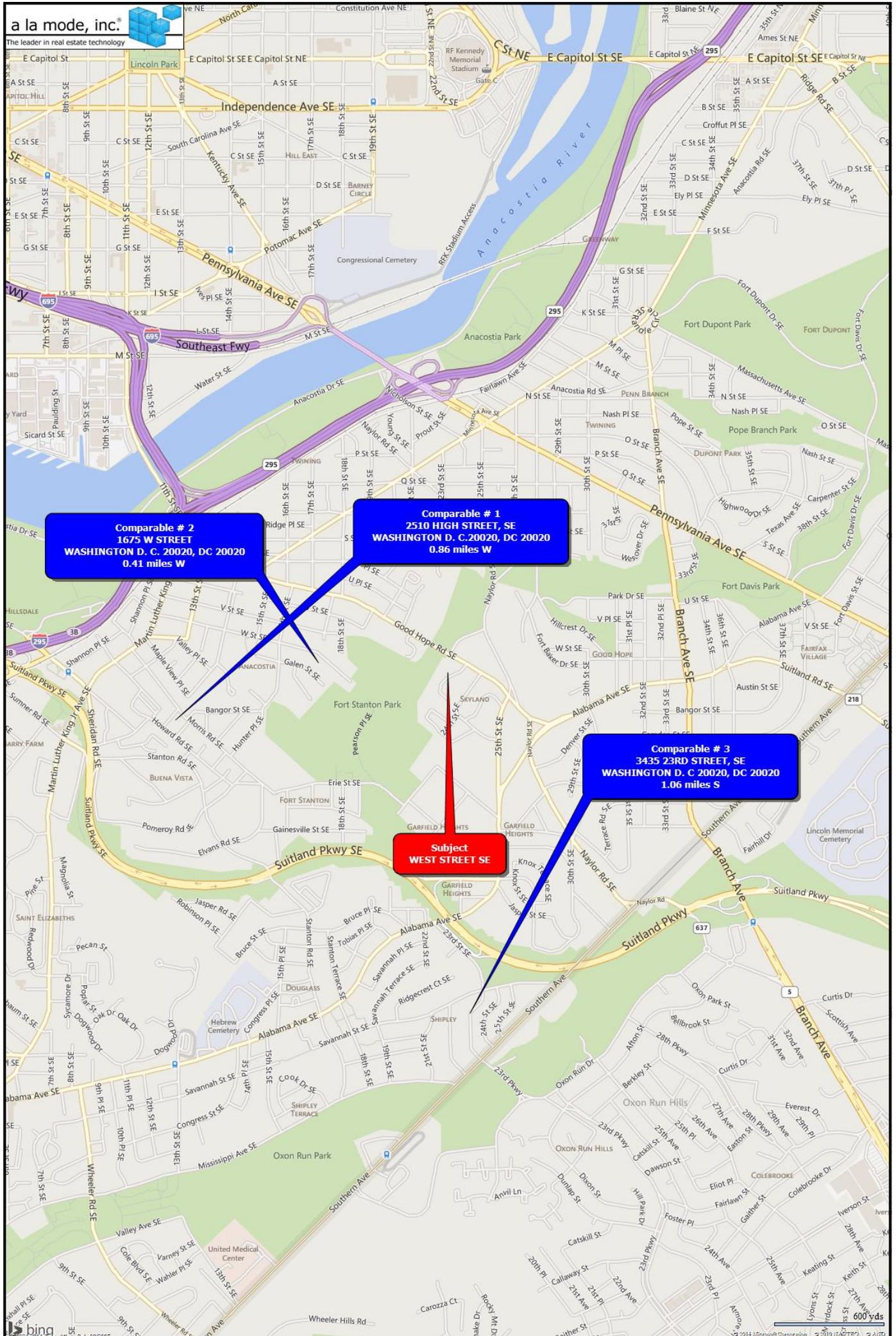
**Prepared for:**  
 Market Appraisal Corp.  
 1708 W STREET SE  
 WASHINGTON, DC 20002-4214



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# Location Map

Borrower/Client	DC GOVT - HOME INITIATIVE PROGRAM			
Property Address	2501 WEST STREET SE			
City	WASHINGTON	County	DISTRICT OF COLUMBIA	State DC Zip Code 20020
Lender	DC GOVT - HOME INITIATIVE PROGRAM			



**Supplemental Addendum**

File No. 128-14

Borrower/Client	DC GOVT - HOME INITIATIVE PROGRAM						
Property Address	2501 WEST STREET SE						
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• URAR :

**PURPOSE & SYNOPSIS**

Since not every subject property can be compared to "ideal" comparable sales, the appraiser has chosen the best sales available from the market search which meet investor underwriting standards and guidelines. Every effort to has been made to conform to FNMA and FHLMC underwriting guidelines and in most bases, to an even stricter interpretation found common to most investors in the secondary market.

The comments in this addendum are intended to expand on what the appraiser feels are areas of most concern to mortgage investor and/or the owner(s) of the appraised property in underwriting an appraisal report. The expanded comments allow the appraiser to provide additional comments where sufficient space is not available on the appraisal form. The market has been thoroughly searched and the sales reported herein are in the appraiser's opinion, the best sales available that properly weigh the four (4) major elements of comparison. The four (4) major elements of comparison are (1) Location, (2) condition of Sale; (3) Time of Sale; and (4) Physical Characteristics of the subject and the Comparables.

**SCOPE OF THE APPRAISAL**

In order to estimate the subject property's market value, as of the date of the appraisal, a systematic procedure has been followed to reach a logical final value conclusion. Every effort has been made to conform to the code of ethics of the Appraisal Institute. The National Association of Real Estate Appraisers, FHLMC underwriting guidelines and additional requirements of investors in the secondary market. Of the three (3) approaches to value, the sales comparison approach and the cost approach are relied upon most to estimate the subject's market value.

Upon receiving the appraisal order, county assessor's records are researched to obtain basic property information such as the last sale date and price, lot size, zoning assessments, utilities present, real estate taxes, census tracts and other pertinent data as required in the appraisal report. Then the local multiple listing service is consulted to research the subject property. If available, recent sales, contract sales and current available listings in the subject's subdivision and immediate market area that are most similar to the subject property are obtained. An appointment is then set up to inspect the exterior or interior of subject property. The appraiser the n visually insects the exterior of the comparables selected that are most similar to the subject property.

The comparables selected for use in the report are, in the opinion of the appraiser, the best available after investigation of the sales activity in the subject's market area. Adjustments in the sales comparison approach are estimated based on market extraction and/or reaction of a particular item, its effects on value and are not based on cost figures. Negative (-) adjustments in the sales comparison approach reflect items that are superior to those found in the subject property. Positive (+) adjustments reflect items inferior to those found in the subject property. Comparable sales data are adjusted to the subject property, with the subject property as standard in terms of which of the comparable sale properties are evaluated and adjusted. The adjusted sales prices are reconciled to a final indication of the market via the direct sales comparison approach.

Upon completion of the sales comparison analysis, the appraiser develops the Cost Approach, using the Marshall & Swift Cost Handbook, local builder cost and estimate guides, and other pertinent residential cost information to arrive at the reproduction cost new of the subject property. Depreciation is estimated by the appraiser which takes into consideration the effective age of the subject property and its remaining economic life and any functional or external obsolescence extracted via matched pair analyses. Any depreciation is subtracted from the estimated reproduction cost new of the subject property. To this depreciated cost, the value of the site, as if vacant and available to be put to its highest and best use, is added to obtain a value via the Cost Approach.

If enough information is available, the Income Approach is developed using gross rent multiplier analysis (GRM). GRM analysis requires a substantial quantity of reliable, verified data on market sales or comparable properties that were rented at the time of the sale to estimate the market rent. Typically, in this market there is insufficient available information on single family properties to estimate the value by the Income Approach.

After analysis of the only (1) approaches to value, he direct sales comparison approach, the appraiser logically reconciles all the approaches to value of arrive at a final estimate of property value (market value) as of the valuation date. It should be the best, most probable figure obtainable under current market circumstances. The final value estimate is rounded appropriately to emphasize the fact that it is an estimate.

It was necessary to include comparable sales that are located more then one mile from the subject. The comparables chosen are the best available that have similar utility, construction, design, style, and effective age. The sales dates are reflective of current market conditions. Based on appraisal practice with emphasis placed on weighing the elements of comparison (location, date of sale, physical characteristics of site, improvements, and condition of sale), the sales chosen represent the elements of comparison. The comparables utilized are from within the elements of comparison and the comparables are similar from competing sub-divisions of similar market appeal and locational factors.

**The address on the flood map is W street, however it suitable for subject location.**

**NOTE\*\*URAR :**

**THIS ADDENDUM IS DESIGNED AS AN ADJUNCT TO THE FNMA FORM 1004 FOR THE REPORTING OF COMMENTS MOST TYPICALLY REQUIRED BY LENDERS TO CLARIFY ASPECTS OF THE APPRAISAL PROCESS. AN "X" IN THE BOX NEXT TO A PARTICULAR PHRASE INDICATES THAT THIS APPLIES TO THE INDIVIDUAL APPRAISAL BEING PERFORMED. PHRASES NOT CHECKED DO NOT APPLY TO THIS INDIVIDUAL APPRAISAL.**

H.O.A. FEES ARE PER MONTH, WHICH IS TYPICAL OF THE AREA AND HAS NO IMPACT ON THE VALUATION.

NO CONSIDERATION GIVEN FOR ANY POINTS, CLOSING COSTS, OR CONCESSIONS GIVEN PURCHASER BY SELLER. POINTS AND/OR CLOSING COSTS PAID BY SELLER ARE COMMON FOR ALL TYPES OF FINANCING IN THIS AREA. NO ADJUSTMENTS FOR FINANCING BECAUSE NO DIMINUTION OF VALUE DISCOVERED IN MARKETPLACE.

IT IS NOTED THE PRICE PER sq. ft NUMBER FOR SALE (s) NO.(s) VARIES BY MORE THAN \$10 PER SQ. FT. COMPARED TO THE SUBJECT, BUT THE SALES CHOSEN ARE CONSIDERED THE BEST AVAILABLE. THE DIFFERENCES IN ON-SITE AMENITIES INFLUENCED THIS RATIO.

EXCEPT WHERE NOTED, ALL COMPONENTS APPEARED IN WORKING CONDITION AT THE TIME OF INSPECTION OF THE SUBJECT. THIS IS BY NO MEANS A WARRANTY, ONLY AN OBSERVATION AT A POINT N TIME.

**Supplemental Addendum**

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(X) EVERY EFFORT HAS BEEN MADE TO USE COMPARABLES THAT HAVE SOLD WITHIN SIX MONTHS OF THE DATE OF THE APPRAISAL. OUR DATA BANK INCLUDES 1 MLS COMPUTER TERMINAL, LUSK REPORTS, APPRAISAL FILES, ETC. AN EXAMPLE OF THIS IS SALE #1,2 & 3.\*

( ) MANY COMPARABLES WERE CONSIDERED AND RELIED UPON BY THE APPRAISER IN THE CONCLUSIONS DRAWN THEREFROM, THE THREE EXHIBITED WERE CONSIDERED THE MOST INDICATIVE AND RELIABLE AVAILABLE SALES. WE DO NOT RECITE SALES OVER 1 YEAR OLD EXCEPT IN EXTREME CASES AND AFTER DISCLOSURE OF COMPELLING REASON. HOWEVER, LIMITING SALES TO WITHIN 6 MOS. OF APPRAISAL DATE CREATES ARTIFICIAL RESTRAINTS NOT FOUND IN THE OPEN MARKETPLACE. THIS APPRAISER WILL NOT PASS OVER THE BEST POSSIBLE COMPARABLE SALE IN ORDER TO USE ONE THAT IS LESS COMPARABLE, THOUGH OF A MORE CURRENT DATE.

( ) IT IS NOTED THAT NET ADJUSTMENT FOR COMPARABLE SALE(S) NO. EXCEED(S)

5. THIS ADJUSTMENT IS LARGER THAN NORMAL BUT THE SALES CHOSEN ARE CONSIDERED THE BEST AVAILABLE. OTHER SALES ANALYZED WOULD HAVE REQUIRED LESS DESIRABLE ADJUSTMENTS AND WERE NOT USED FOR THAT REASON.

(X) "DATE OF SALE" USED IN THE MARKET DAE SECTION IS THE SETTLEMENT/CLOSING DATE UNLESS OTHERWISE NOTED.

( ) THE FOLLOWING CERTIFICATION APPLIES TO NEW CONSTRUCTION APPRAISALS: "I HAVE PERSONALLY REVIEWED THE PLANS AND SPECIFICATIONS OF THE SUBJECT PROPERTY AS WELL AS INSPECTED THE EXTERIOR OF THE COMPARABLE SALES."

( ) SITE IMPROVEMENTS: WITH THE EXCEPTION OF THE STREET, IT IS THE APPRAISER'S EXPERIENCE THAT NEITHER THE PRESENCE NOR LACK OF SITE IMPROVEMENTS HAS ANY EFFECT ON VALUE OR MARKETABILITY.

(X) NO ITEM THAT HAS ANY NEGATIVE EFFECT ON VALUE WAS NOT DISCLOSED ON THE FORM

(X) AS A RESULT OF THE CURRENT FHLBB MEMORANDUM R-41, YOUR APPRAISER HAS NOTED IN THE APPRAISAL REPORT CERTAIN CHATTELS WHICH ARE CONSIDERED NON-REALTY ITEMS. THE CONVEYANCE AND INCLUSION OF THESE ITEMS IS TYPICAL OF TRANSACTIONS IN THIS MARKETPLACE.

(X) THE APPRAISER HAS REVIEWED THE FFLBB MEMORANDUM R-41C, ANND IS THE OPINION THAT THE APPRAISAL OF THE SUBJECT PROPERTY CONFORMS TO THE BANK BOARD MEMORANDUM.

(X) THE INCOME APPROACH WAS DEEMED INAPPROPRIATE AND THEREFORE, WAS NOT CONSIDERED FOR THIS TYPE OF PROPERTY.

(X) I HAVE CONSIDERED RELEVANT COMPETITIVE LISTINGS AND/OR CONTRACT OFFERINGS IN THE PERFORMANCE OF THIS APPRAISAL AND IN THE TREND IS INDICATED, I HAVE ATTACHED AN ADDENDUM PROVIDING RELEVANT COMPETITIVE LISTING/CONTRACT.

( ) COMPARABLE SALES ARE LOCATED IN THE SUBJECT SUBDIVISION, BUT SALES OUTSIDE THE SUBDIVISION ARE NOT CONSIDERED APPROPRIATE AND THE SALES CHOSEN ARE THE BEST AVAILABLE.

A THOROUGH SEARCH FOR COMPARABLE SALES WAS MADE IN AN ATTEMPT TO FIND SALES WHICH BRACKET THE FINAL VALUE ESTIMATED FOR THE SUBJECT PROPERTY. AFTER CONSIDERATION OF LOCATIONS, DATES OF SALE AND PHYSICAL DIFFERENCES IN THE APPRAISER'S JUDGEMENT, THE COMPARABLES USED ARE THE BEST INDICATOR OF THE SUBJECT'S VALUE.

NOTE: IF THE PHOTOGRAPHS USED IN THIS APPRAISAL ARE DIGITAL PHOTOS UTILIZING IMAGING TECHNOLOGY, THE APPRAISER CERTIFIES THAT HE/SHE PERSONALLY INSPECTED THE COMPARABLES UTILIZED IN THIS REPORT AND FURTHER CERTIFIES THAT THE PHOTOGRAPHS USED IN THIS REPORT ARE TRUE AND CORRECT REPRESENTATIONS OF THE SUBJECT SITE AND THE COMPARABLE SALES, AND ANY DEFECTS HAVE BEEN NOTED AND ADDRESSED. ALL ARE SETTLED SALES AND THE PHOTOS ARE THE BEST INDICATORS OF THE CONDITION OF THE SITES AT THE TIME OF PURCHASE.

• Land : Neighborhood Market Factors

THE SUBJECT'S AREA IS NAMED BARRY FARMS, WHICH IS ADJACENT TO THE HISTRIC NEIGHBORHOOD OF ANACOSTIA. BARRY FARMS CONTAIN A LARGE PARCEL THAT HOUSES ST. ELIZABETH HOSPITAL SITE. EXPECTED TO BE A MAJOR DEVELOPMENT PROJECT FOR THE BARRY FARMS NEIGHBORHOOD...

the Department of Homeland Security currently occupies more than 40 buildings spread throughout the Washington, DC area. The new 176-acre facility at St. Elizabeth will bring those departments together and provide 4.5 million gross square feet of office space plus parking for more than 14,000 employees. The final Master Plan was approved in January 2009 and was designed to maintain the historic character of the campus and promote sustainable development. The plan will preserve and reuse 51 of the 62 buildings on the West Campus with potential uses including administrative offices, child care, fitness center, cafeteria, credit union, barber shop, conference facilities, library and storage. The total cost for the project is estimated at \$3.4 billion.