RESIDENTIAL APPRAISAL REPORT



SUBJECT

Property Location: 1631 KRAMER STREET, NE

SQUARE 4540 LOT 0825

WASHINGTON, DC 20002

Borrower: THE DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT

Client: DC GOVT - HOME INITIATIVE PROGRAM

PROPERTY ACQUISITION & DISPOSITION DIVISION

WASHINGTON, DC 20002

Effective Date: JULY 30, 2014

Prepared By: Ronald Hudson

MARKET APPRAISAL CORPORATION MAC
REAL ESTATE APPRAISAL & CONSULTANTS



MARKET APPRAISAL CORPORATION 137 TENNESSEE AVENUE, NE WASHINGTON, DC 20002

THANK-YOU FOR YOUR BUSINESS

SUMMARY OF SALIENT FEATURES

	Subject Address	1631 KRAMER STREET, NE
	Legal Description	SQUARE 4540 LOT 0825
NOI	City	WASHINGTON
SUBJECT INFORMATION	County	N/A
ECT INF	State	DC
SUBJ	Zip Code	20002
	Census Tract	0079.01
	Map Reference	47894
SICE	Sale Price	\$ PRESALE
SALES PRICE	Date of Sale	N/A
/S	Duto of out	.47.1
CLIENT	Borrower/Client	THE DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT
	Lender	DC GOVT - HOME INITIATIVE PROGRAM
	Size (Square Feet)	600 (TRUE VACANT LOT)
		\$ 115.00
MENTS		OLD CITY #1
F IMPROVEMENTS	Location	OLD GITT #1
OF IME	Age	
DESCRIPTION 0	Condition	
DESCF	Total Rooms	
	Bedrooms	
	Baths	
SER	Appraiser	RONALD HUDSON
APPRAISER	Date of Appraised Value	JULY 30, 2014
VALUE	Final Estimate of Value	\$ 69,000

Appraisal Report

LAND APPRAISAL REPORT

Αp	praisal Report				L NEFORI		File No. 1	11-14		
	Borrower THE DEPAR	TMENT OF HOUSING AND	COMMUNITY DEVI Censu	s Tract 0079.0	1	Map Ro	eference 47			
	Property Address 1631									
\vdash	City WASHINGTON	•	Count	y N/A		St	ate DC	Zip Code 20	002	
SUBJECT	Legal Description SQUA	RF 4540 1 OT 0825		, <u></u>				_p <u></u>		_
BJE	Sale Price \$ PRESALE	Date of Sale N/A	Loan Term	NI/A vre	. Property Rights	Appraised 🔀 Fee	Lasca	hold De	Minimis PUD	_
Ξ								ilolu De	; IVIIIIIIIII FUD	,
CO	Actual Real Estate Taxes) Loan charges to be paid			es concessions <u>NONE</u>	NUTED			—
		vt - home initiative PRO		Addre						
	Occupant VACANT		RONALD HUDSON			TO DETERMINE FAIR	MARKET V	ALUE AS IS		
	Location	⊠ Urban	Suburban	Rura			Good	d Avg.	Fair Poor	ſ
	Built Up	○ Over 75%	25% to 75%	Unde	er 25% Employmer	nt Stability		\boxtimes		
	Growth Rate X F	Fully Dev. Rapid	Steady	Slow	Convenience	e to Employment		$\overline{\boxtimes}$		
	Property Values	Increasing		☐ Decli		e to Shopping		\square		-
	Demand/Supply	⊠ Shortage	In Balance			e to Schools			H	-
									\dashv	-
0	Marketing Time	☐ Under 3 M		_		of Public Transportation	<u> </u>			_
NEIGHBORH00D		·Unit <u>15</u> % 2-4 Unit	% Apts. <u>20</u> % Condo	5% Com				\boxtimes		
H	Land Use5_% Indu	strial <u>3</u> % Vacant	%		Adequacy (of Utilities		\boxtimes		
ŏ	Change in Present	Not Likely	⊠ Likely (*)	Taking Pl	ace (*) Property Co	mpatibility		\boxtimes		
罡	Land Use (3	*) From VACANT	To RESIDE			rom Detrimental Cond	itions	$\overline{\boxtimes}$		
9	Predominant Occupancy		Tenant Tenant	3 % Vacant		Fire Protection		\boxtimes	H	\neg
Z	One-Unit Price Range			it Value \$ DENT				$\overline{\mathbb{X}}$	H	-
	•	\$ <u>100,000</u> to \$ _				pearance of Properties			<u> </u>	
	One-Unit Age Range		<u>00 </u>		yrs. Appeal to N			\boxtimes		
	Comments including tho	se factors, favorable or unfa	avorable, affecting marketab	ility (e.g. public p	arks, schools, view, r	noise) <u>See attache</u>	d addenda.			
										-
										_
										-
	Dimensions 50 X 12			=	600	1		Corner L	ot .	-
		4 DEC DOW MIDTH 40 AD	EA 4 000 000/ LOT 000UD				On Net One			
			EA 1,800 60% LOT OCCUR		Present Improvement	s 🗌 Do 🔀 I	Jo Not Con	iorm to Zoning	g Regulations	
	Highest and Best Use		her (specify) use as lot to a							
	Public	Other (Describe)	OFF SITE IMPROVEMENT	'S Top	o LEVEL					
	Elec.	Street	Access Public	Private Size	TYPICAL OF NO	HB				
	Gas \boxtimes		ce Concrete	Sha						_
SITE	Water 🖂		enance 🔀 Public 🗌	Private Viev		IOMEG				-
S										-
	San. Sewer 🔀		Storm Sewer 🔀 Curb		nage <u>APPEARS ADE</u>					
		ground Elect. & Tel. 🔀				a FEMA Special Flood				10
	•		pparent adverse easements			· -				
	GRASS COVERED, GAP	RDEN AND LARGE TREE. T	HIS IS ADVERSE CONDITION	N WHICH WILL	HAVE AN AFFECT ON	THE MARKETABLITLY	OF THE LOT	i. The Adver	RSE CONDITIC	ON
			D USE IN ACCORDANT WI							_
	THO TE TO THE OTTE OLEE,	THE COURT PROPERTY.	<u> </u>	201111141						
\blacksquare	The undereigned has re	ocited the following recent	sales of properties most	cimilar and prov	imate to cubiect and	has considered these	o in the ma	rkot analysis	The descripti	ion
	includes a dollar adius	tment reflecting market re	eaction to those items of	sinnidi anu proz	ation hetween the si	ihiect and comparable	le nronerties	If a signific	ant item in t	the
			orable than the subject p							
	significant item in the o	comparable is inferior to or	less favorable than the si	ubiect property.	a plus (+) adjustme	ent is made thus incr	easing the in	dicated value	of the subject	ect.
	ITEM	SUBJECT PROPERTY	COMPARABLE	NO 1	COMPARA	ABLE NO. 2	C	OMPARABLE	NO 3	
	Address 1631 KRAMER		GALLAUDET STREET NE				737 6th St N			
	WASHINGTON		WASHINGTON, DC 20002		WASHINGTON, DC 2					
	Proximity to Subject	, DG 20002				0002	Washington,			
		A DD50415	1.13 miles N	475.000	1.11 miles NW	A 475.000	0.94 miles V			
	Sales Price	\$ PRESALE		175,000		\$ 175,000		\$	220,0	
Sis	Price SQFT	\$	\$	85.45		\$ 34.21		\$	209.	1.92
>	Data Source(s)	INSPECTION	INSPECTION/ASSESSMEN	T/MLS	INSPECTION/ASSESS	SMENT/MLS	INSPECTION	/ASSESSMEN	NT/MLS	
M	ITEM	DESCRIPTION	DESCRIPTION	+(-)\$ Adjust.	DESCRIPTION	+(-)\$ Adjust.	DESCI	ription	+(-)\$ Adju	ust.
A	Date of Sale/Time Adj.	N/A	JUNE 30, 2014	, , ,	DEC. 26, 2013	, , ,	AUG. 17, 20	11	+25,0	000
٧		† ·	BRENTWOOD INFERIOR		BRENTWOOD INFERI	OR ±10,000		1 SUPERIOR		
A				 10,000						
0	Site/View		RESIDENTIAL HOMES	22.25	RESIDENTIAL HOME		RESIDENTIA	L//NETIAL	-10,0	
Щ	SIZE	600 SF 50 X 12	2,408 SQFT		5,115 SQFT	-85,000	1,046 SQFT		-10,0	
품.	TOPOGRAPHY	LEVEL	LEVEL/CORNER	-15,000	LEVEL		LEVEL/END		-5,0	000
MARKET DATA ANALYSIS	ZONE	R4,	R4		R4		R4			
	LANDSCAPING		FLAT-GRASS		FLAT-GRASS		FLAT-GRAS	 3		
	Sales or Financing	UNK	CONVENTIONAL		CONVENTIONAL		CONVENTIO		1	-
	Concessions		NO CONC RPTD		NO CONC RPTD		NO CONC R		ĺ	
		NUNE NUTED				 ¢ ===================================			100 (200
	Net Adj. (Total)			-65,000		\$ -75,000		⊠ - \$	-100,0	<u> </u>
	Indicated Value		Net 37.1 %		Net 42.9 %			5.5 %		
	of Subject		Gross 48.6 % \$	110,000	Gross 54.3 %	 \$ 100,000	Gross 68	3.2 % \$	120,0	000
	Comments on Market Da	ta <u>COMPS#1 & #2 A</u>	DJ. FOR LESS DESIRABLE	LOCATION VIS S	SUBJ; COMPS #3 &	#5 THE MARKET INDI	CATED AN A	DJ. FOR TIME	; COMPS #3	&
	#5 HAS A MORE DESIR	RABLE LOCATION VIS SUBJ	J. MADE MARKET ADJ. AL	L COMPS WERE	ADJ. FOR SIZE VIS S	UBJ.; COMP. #1 COF	RNER FRONT	ON TWO STR	., VIS ROW	
			HAS A WASA 22FT WATER							_
			T PROPERTY IS VACANT L						IS REPORT	-
			THE SUBJECT MARKET AF							
	-		ORT ARE TRUE VACANT LO					USE THAT V	VUULD	
			D BEST USE FOR THE SITE							
z	Final Reconciliation	<u>The final estimate valu</u>	<u>ie was based on adj. c</u>	OMP#3 CLOSE	ST IN SIZE VALUE OF	\$120,000 LOTS SIZE	1,046 SF. VA	LUE OF \$114.	.72 PER SF.	
9	\$115.00 ROUNDED. WH	IEN APPLIED TO THE SUBJ	ECT SQUARE FOOTAGE OF	600 X \$115.00	= \$69,000. THE SA	LES COMPARISON IS	CONSIDERE	D TO BE THE	MOST	
ΑT	RELIABLE INDICATOR O				, ,					_
			NED, OF THE SUBJECT PR	OPERTY AS OF	JULY 30	TO BE \$		69.000		-
RECONCILIATION		1	, v. IIIE OODULUI FN		•		-	03,000		—
õ	Appraiser RONALD H				pervisory Appraiser (if	applicable)				
Œ	Date of Signature and Re	port <u>August 01, 2014</u>			te of Signature					
-	Title APPRAISER			Tit	le					
	State Certification #			ST Sta	ate Certification #				ST	-
	Or State License # 14				State License #				st	-
	Expiration Date of State C	-			_	Partification or License			_ ''	—
	•	· -	02/28/2016			Certification or License				
	Date of Inspection (if app	nicable)	JULY	′ 30, 2014 🔲	Did Did Not	Inspect Property Dat	e ot Inspectio	በ		ļ

Subject Photo Page

Borrower/Client	THE DEPARTMENT OF HOUSING AND CO	AMIINITY DEVELOPMENT			
Property Address	1631 KRAMER STREET. NE	MINORITY BEVEEST MERT			
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM	County N/A	Glato Do	21p 0000 20002	



VIEW OF SITE FRONT

1631 KRAMER STREET, NE Sales Price PRESALE

Gross Living Area 600 (TRUE VACANT LOT)

Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1
View RESIDENTIAL HOMES

Site Quality Age









ADDITIONAL COMPARABLE SALES

File No. 111-14

ITEM	SUBJECT PROPERTY	COMPARABLE	NO. 4	COMPARAE	LE NO. 5	COMPARABLE	NO. 6
Address 1631 KRAMER	STREET, NE	1717 E St NE		813 4TH STREET, NE			
WASHINGTON,	DC 20002	Washington, DC 20002		WASHINGTON, DC 200	002		
Proximity to Subject		0.14 miles SE		1.06 miles W			
	\$ PRESALE	\$	280,000				
	\$	\$	33.96			\$	
	INSPECTION	INSPECTION/ASSESSMEN		INSPECTION/ASSESSM			
ITEM	DESCRIPTION	DESCRIPTION	+(-)\$ Adjust.		+(-)\$ Adjust.		+(-)\$ Adjust.
	N/A	JULY 26, 2013		JUNE 30, 2010	+35,000		
	OLD CITY #1	OLD CITY #1		OLD CITY #1 SUPERI			
	RESIDENTIAL HOMES	RESIDENTIAL HOMES		RESIDENTIAL//RETIAL	-10,000		
	600 SF 50 X 12	8,246 SQFT #3 LOTS		1,474 SQFT	-15,000		
	LEVEL	LEVEL		LEVEL/END	-5,000		
	R4,	R4/22ft WASA EASEMENT					
	FLAT-GRASS	DIRT/GRASS/TRESS	+5,000	FLAT-GRASS			
	UNK	CONVENTIONAL		CONVENTIONAL			
	NONE NOTED	NO CONC RPTD		NO CONC RPTD			
Net Adj. (Total)			-160,000	□ + ⊠ -	-95,000		
Indicated Value		Net 57.1 %		Net 56.5 %		Net %	
of Subject		Gross 75.0 % \$	120,000	Gross 98.2 % \$	73,000	Gross % \$	
Comments on Market Da	ta						
<u></u>							
A ANALYSIS							
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입							
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MARKET DA1							
Σ							

Comparable Photo Page

Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MMUNITY DEVELOPMENT			
Property Address	1631 KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



Comparable 1

GALLAUDET STREET NE

Prox. to Subject 1.13 miles N Sales Price 175,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location BRENTWOOD INFERIOR View RESIDENTIAL HOMES

Site Quality Age



Comparable 2

KENDALL STREET NE

Prox. to Subject 1.11 miles NW Sales Price 175,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location BRENTWOOD INFERIOR View RESIDENTIAL HOMES

Site Quality Age



737 6th St NE

Prox. to Subject 0.94 miles W Sales Price 220,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1 SUPERIOR View RESIDENTIAL//RETIAL

Site Quality Age

View of site construction



Comparable Photo Page

Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MUNITY DEVELOPMENT			
Property Address	1631 KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM	·			



Comparable 4

1717 E St NE

Prox. to Subject 0.14 miles SE Sales Price 280,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1
View RESIDENTIAL HOMES

Site Quality Age



Comparable 5

813 4TH STREET, NE

Prox. to Subject 1.06 miles W Sales Price 168,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1 SUPERIOR View RESIDENTIAL//RETIAL

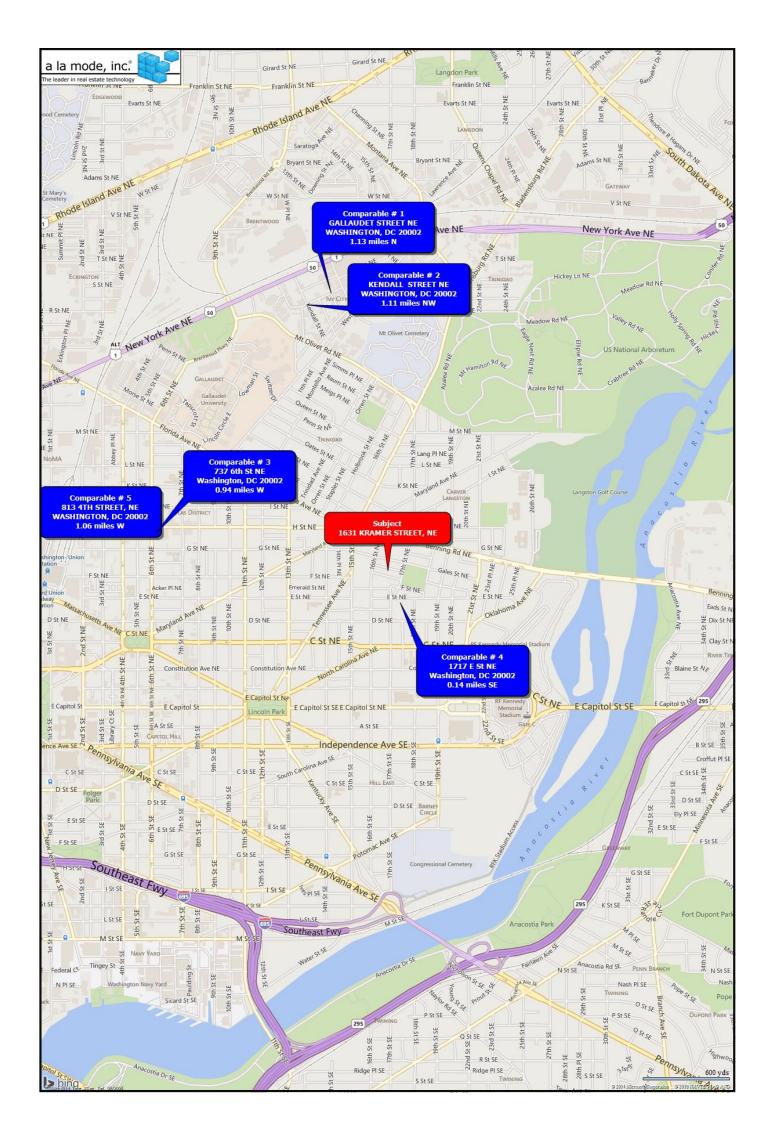
Site Quality Age

View of site construction

6

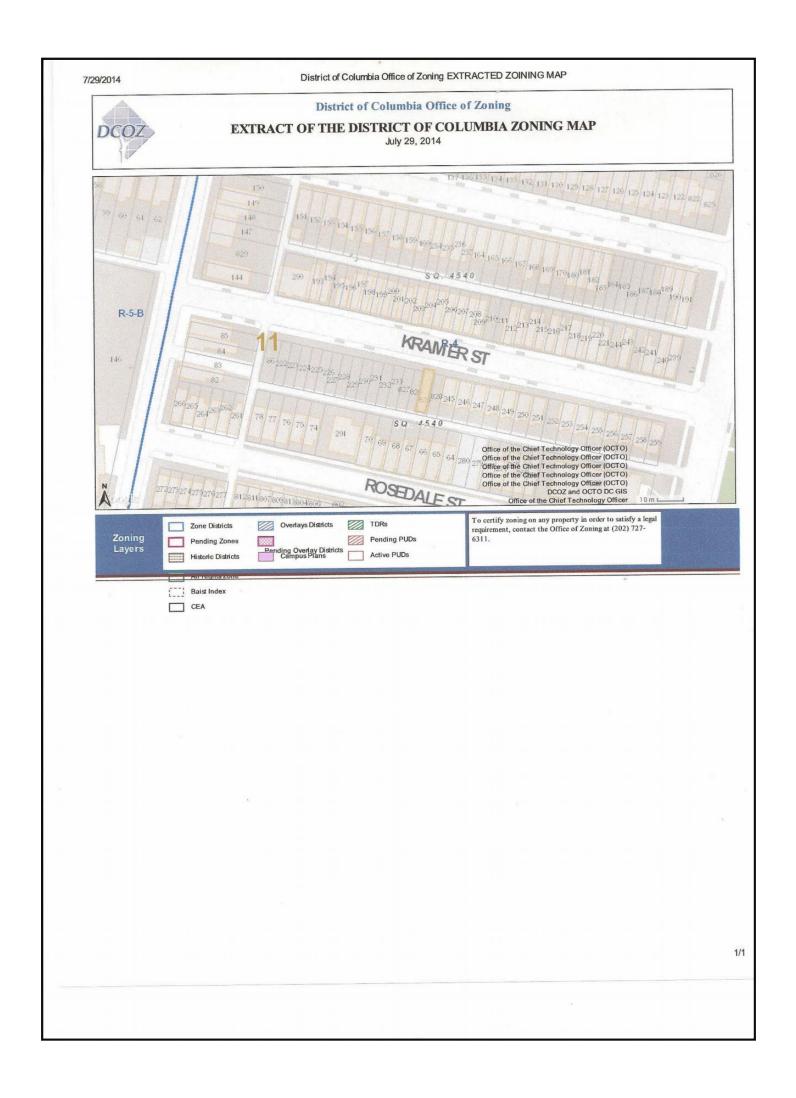
Location Map

Borrower/Client	THE DEPARTMENT OF HOUSING AND CO	MMUNITY DEVELOPMENT		
Property Address	1631 KRAMER STREET, NE			
City	WASHINGTON	County N/A	State DC	Zip Code 20002
Lender	DC GOVT - HOME INITIATIVE PROGRAM	·		



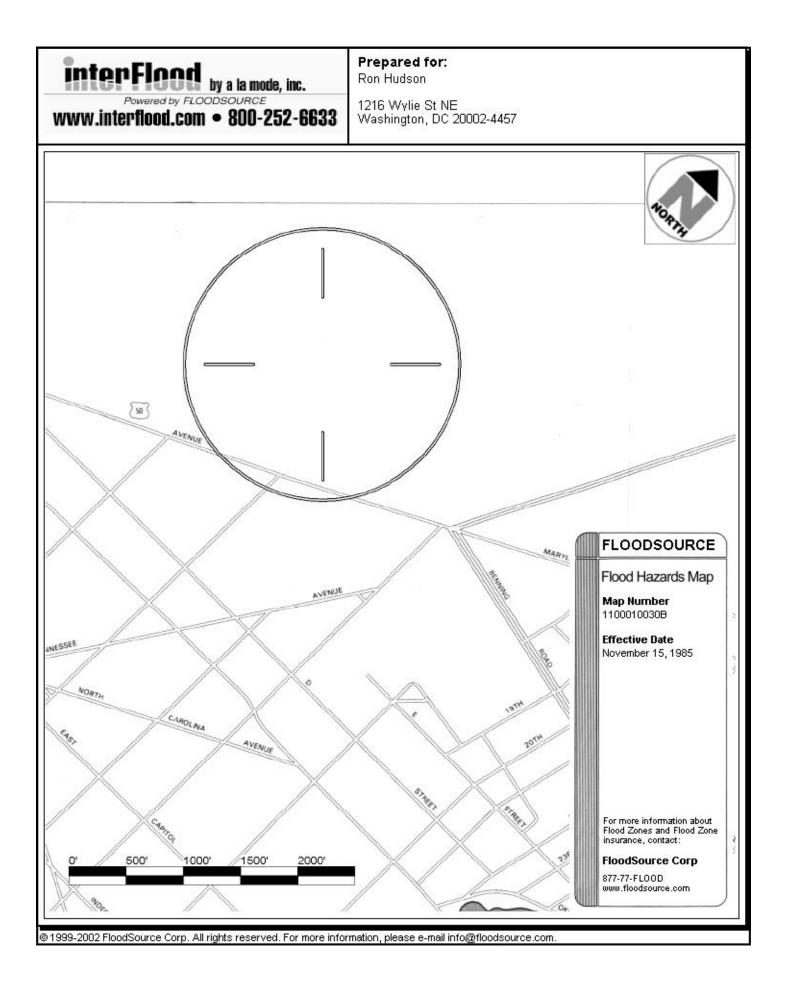
Zoning Map

Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MMUNITY DEVELOPMENT			
Property Address	1631 KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



Flood Map

1					-
Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MMUNITY DEVELOPMENT			
Property Address	1631 KRAMER STREET, NE				
Troporty Address	TOOT INTO WILLTO THEET, INC.				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Oity	WASHINGTON	Obuilty N/A	טומוני טע	ZIP OUUE ZUUUZ	
Landor	DC GOVT - HOME INITIATIVE PROGRAM				
l I ender	IJG GUVI - HUMF INITIATIVE PRUGRAM				



Supplemental Addendum

File No. 111-14

	_	•			
Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MMUNITY DEVELOPMENT			
Property Address	1631 KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				

SUBJECT NEIGHBORHOOD IS OFF 17TH STREET, A MAJOR TRANSPORTATION ARTERY WHICH IS THREE BLOCKS SOUTH OF "BENNING ROAD" WHICH LEADS TO DOWNTOWN WASHINGTON, DC . MANY RESIDENTS COMMUTE TO THE WASHINGTON METROPOLITAN DOWNTOWN AREA ON A DAILY BASIS, SCHOOL ARE ADEQUATE AND BUSING IS NOT REQUIRED, SHOPPING IS LOCAL , WITH MO/ PO RETAIL STORES & RESTAURANTS LOCATED WITHIN WALKING DISTANCE. AS THE NEAREST TOWN CENTER FOR SEROUS SHOPPER WOULD BE " H " STREET. TRANSPORTATION IS GOOD WITH A ADEQUATE BUSING SYSTEM, THE NEW TROLLEY CAR SYSTEM- AVAILABLE AT SCHEDULED TIME. WITH UNION STATION IN CLOSE PROXIMITY. SUBJECT SITE IS ZONE R4, ZONING REGULATION FOR R4 SITES, WIDTH OF 18 FT, AREA OF 1,800 SF-60% OF LOT OCCUPANCY, HEIGHT STORIES 3 FEET 40. THE HIGHEST AND BEST USE FOR SUBJECT IS TO CONSTRUCTION OF 3 THREE STORIES TOWN HOUSE WITH A VARIANCE FOR THE NONCONFORMING SIZE AND FRONTAGE.

• URAR :

ThIS ADDENDUM IS DESIGNED AS AN ADJUNCT TO THE FNMA FORM 1004 FOR THE REPORTING OF COMMENTS MOST TYPICALLY REQUIRED BY LENDERS TO CLARIFY ASPECTS OF THE APPRAISAL PROCESS. AN "X" IN THE BOX NEXT TO A PARTICULAR PHRASE INDICATES THAT THIS APPLIES TO THE INDIVIDUAL APPRAISAL BEING PERFORMED. PHRASES NOT CHECKED DO NOT APPLY TO THIS INDIVIDUAL APPRAISAL.

- (X) NO CONSIDERATION GIVEN FOR ANY POINTS, CLOSING COSTS, OR CONCESSIONS GIVEN PURCHASER BY SELLER. POINTS AND/OR CLOSING COSTS PAID BY SELLER ARE COMMON FOR ALL TYPES OF FINANCING IN THIS AREA. NO ADJUSTMENTS FOR FINANCING BECAUSE NO DIMINUTION OF VALUE DISCOVERED IN MARKETPLACE.
- (X) EVERY EFFORT HAS BEEN MADE TO USE COMPARABLES THAT HAVE SOLD WITHIN SIX MONTHS OF THE DATE OF THE APPRAISAL. OUR DATA BANK INCLUDES 1 MLS COMPUTER TERMINAL, LUSK REPORTS, APPRAISAL FILES, ETC. AN EXAMPLE OF THIS IS SALE #2, 3, 4 & 5.*
- (X) MANY COMPARABLES WERE CONSIDERED AND RELIED UPON BY THE APPRAISER IN THE CONCLUSIONS DRAWN THEREFROM, THE THREE EXHIBITED WERE CONSIDERED THE MOST INDICATIVE AND RELIABLE AVAILABLE SALES. WE DO NOT RECITE SALES OVER 1 YEAR OLD EXCEPT IN EXTREME CASES AND AFTER DISCLOSURE OF COMPELLING REASON. HOWEVER, LIMITING SALES TO WITHIN 6 MOS. OF APPRAISAL DATE CREATES ARTIFICIAL RESTRAINTS NOT FOUND IN THE OPEN MARKETPLACE. THIS APPRAISER WILL NOT PASS OVER THE BEST POSSIBLE COMPARABLE SALE IN ORDER TO USE ONE THAT IS LESS COMPARABLE, THOUGH OF A MORE CURRENT DATE.
- (X) IT IS NOTED THAT NET ADJUSTMENT FOR COMPARABLE SALE(s) NO. 1, 2, 3, 4 & 5 (s) EXCEED(s) 15% . THIS ADJUSTMENT IS LARGER THAN NORMAL BUT THE SALES CHOSEN ARE CONSIDERED THE BEST AVAILABLE. OTHER SALES ANALYZED WOULD HAVE REQUIRED LESS DESIRABLE ADJUSTMENTS AND WERE NOT USED FOR THAT REASON.
- (X) "DATE OF SALE" USED IN THE MARKET DATE SECTION IS THE SETTLEMENT/CLOSING DATE UNLESS OTHERWISE NOTED.
- (X) SITE IMPROVEMENTS: WITH THE EXCEPTION OF THE STREET, IT IS THE APPRAISER'S EXPERIENCE THAT NEITHER THE PRESENCE NOR LACK OF SITE IMPROVEMENTS HAS ANY EFFECT ON VALUE OR MARKETABILITY.
- (X) NO ITEM THAT HAS ANY NEGATIVE EFFECT ON VALUE WAS NOT DISCLOSED ON THE FORM
- (X) AS A RESULT OF THE CURRENT FHLBB MEMORANDUM R-41, YOUR APPRAISER HAS NOTED IN THE APPRAISAL REPORT CERTAIN CHATTELS WHICH ARE CONSIDERED NON-REALTY ITEMS. THE CONVEYANCE AND INCLUSION OF THESE ITEMS IS TYPICAL OF TRANSACTIONS IN THIS MARKETPLACE.
- (X) THE APPRAISER HAS REVIEWED THE FFLBB MEMORANDUM R-41C, ANND IS THE OPINION THAT THE APPRAISAL OF THE SUBJECT PROPERTY CONFORMS TO THE BANK BOARD MEMORANDUM.
- (X) THE INCOME APPROACH WAS DEEMED INAPPROPRIATE AND THEREFORE, WAS NOT CONSIDERED FOR THIS TYPE OF PROPERTY.
- () COMPARABLE SALES ARE LOCATED IN THE SUBJECT SUBDIVISION, BUT SALES OUTSIDE THE SUBDIVISION ARE NOT CONSIDERED APPROPRIATE AND THE SALES CHOSEN ARE THE BEST AVAILABLE.

A THOROUGH SEARCH FOR COMPARABLE SALES WAS MADE IN AN ATTEMPT TO FIND SALES WHICH BRACKET THE FINAL VALUE ESTIMATED FOR THE SUBJECT PROPERTY. AFTER CONSIDERATION OF LOCATIONS, DATES OF SALE AND PHYSICAL DIFFERENCES IN THE APPRAISER'S JUDGEMENT, THE COMPARABLES USED ARE THE BEST INDICATOR OF THE SUBJECT'S VALUE.

THE FLOOD MAP HAS A DIFFERENT ADDRESS VIS SUBJECT, HOWEVER IT COVERS THE SUBJECT PROPERTY AREA.

URAR:

PURPOSE & SYNOPSIS

Since not every subject property can be compared to "ideal" comparable sales, the appraiser has chosen the best sales available from the market search which meet investor underwriting standards and guidelines. Every effort to has been made to conform to FNMA and FHLMC underwriting guidelines and in most bases, to an even stricter interpretation found common to most investors in the secondary market.

The comments in this addendum are intended to expand on what the appraiser feels are areas of most concern to mortgage investor and/or the owner(s) of the appraised property in underwriting an appraisal report. The expanded comments allow the appraiser to provide additional comments where sufficient space is not available on the appraisal form. The market has been thoroughly searched and the sales reported herein are in the appraiser's opinion, the bestsales available that properly weigh the four (4) major elements of comparison. The four (4) major elements of comparison are (1) Location, (2) condition of Sale; (3) Time of Sale; and (4) Physical Characteristics of the subject and the Comparables.

SCOPE OF THE APPRAISAL

Supplemental Addendum

dum	File No. 111-14
	•

	_	-	-		
Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	IMUNITY DEVELOPMENT			
Property Address	1631 KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				

In order to estimate the subject SITE market value, as of the date of the appraisal, a systematic procedure has been followed to reach a logical final value conclusion. Every effort has been made to conform to the code of ethics of the Appraisal Institute. The National Association of Real Estate Appraisers, FHLMC underwriting guidelines and additional requirements of investors in the secondary market. Of the three (3) approaches to value, the sales comparison approach and the cost approach are relied upon most to estimate the subject's market value.

Upon receiving the appraisal order, county assessor's records are researched to obtain basic property information such as the last sale date and price, lot size, zoning assessments, utilities present, real estate taxes, census tracts and other pertinent data as required in the appraisal report. Then the local multiple listing service is consulted to research the subject property. If available, recent sales, contract sales and current available listings in the subject's subdivision and immediate market area that are most similar to the subject property are obtained. An appointment is then set up to inspect the exterior or interior of subject property. The appraiser the n visually insects the exterior of the comparables selected that are most similar to the subject property.

The comparables selected for use in the report are, in the opinion of the appraiser, the best available after investigation of the sales activity in the subject's market area. Adjustments in the sales comparison approach are estimated based on market extraction and/or reaction of a particular item, its effects on value and are not based on cost figures. Negative (-) adjustments in the sales comparison approach reflect items that are superior to those found in the subject property. Positive (+) adjustments reflect items inferior to those found in the subject property. Comparable sales data are adjusted to the subject property, with the subject property as standard in terms of which of the comparable sale properties are evaluated and adjusted. The adjusted sales prices are reconciled to a final indication of the market via the direct sales comparison approach.

Upon completion of the sales comparison analysis, the appraiser develops the Cost Approach NOT APPLICABLE, using the Marshall & Swift Cost Handbook, local builder cost and estimate guides, and other pertinent residential cost information to arrive at the reproduction cost new of the subject property. Depreciation is estimated by the appraiser which takes into consideration the effective age of the subject property and its remaining economic life and any functional or external obsolescence extracted via matched pair analyses. Any depreciation is subtracted from the estimated reproduction cost new of the subject property. To this depreciated cost, the value of the site, as if vacant and available to be put to its highest and best use, is added to obtain a value via the Cost Approach.

If enough information is available, the Income Approach is developed NOT APPLICABLE using gross rent multiplier analysis (GRM). GRM analysis requires a substantial quantity of reliable, verified data on market sales or comparable properties that were rented at the time of the sale to estimate the market rent. Typically, in this market there is insufficient available information on single family properties to estimate the value by the Income Approach.

After analysis of the ONE (1) approaches to value, The direct sales comparison approach, the appraiser logically reconciles all the approaches to value of arrive at a final estimate of property value (market value) as of the valuation date. It should be the best, most probable figure obtainable under current market circumstances. The final value estimate is rounded appropriately to emphasize the fact that it is an estimate.