RESIDENTIAL APPRAISAL REPORT



SUBJECT

Property Location: KRAMER STREET, NE

SQUARE 4540 LOT 0233

WASHINGTON, DC 20002

Borrower: THE DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT

Client: DC GOVT - HOME INITIATIVE PROGRAM

PROPERTY ACQUISITION & DISPOSITION DIVISION

WASHINGTON, DC 20002

Effective Date: JULY 30, 2014

Prepared By: Ronald Hudson

MARKET APPRAISAL CORPORATION MAC
REAL ESTATE APPRAISAL & CONSULTANTS



MARKET APPRAISAL CORPORATION 137 TENNESSEE AVENUE, NE WASHINGTON, DC 20002

THANK-YOU FOR YOUR BUSINESS

SUMMARY OF SALIENT FEATURES

	Subject Address	KRAMER STREET, NE
	Legal Description	SQUARE 4540 LOT 0233
LION	City	WASHINGTON
-ORMA	County	N/A
SUBJECT INFORMATION	State	DC
SUBJ	Zip Code	20002
	Census Tract	0079.01
	Map Reference	47894
PRICE	Sale Price	PRESALE
SALES PRICE	Date of Sale	N/A
LN.	Borrower/Client	THE DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT
CLIENT	Lender	DC GOVT - HOME INITIATIVE PROGRAM
	Size (Square Feet)	600 (TRUE VACANT LOT)
S	Price per Square Foot	\$ 115.00
OF IMPROVEMENTS	Location	OLD CITY #1
IMPRO	Age	
	Condition	
DESCRIPTION	Total Rooms	
DE	Bedrooms	
	Baths	
SER	Appraiser	RONALD HUDSON
APPRAISER	Date of Appraised Value	JULY 30, 2014
Ε		
VALUE	Final Estimate of Value	\$ 69,000

Appraisal Report

LAND APPRAISAL REPORT

Ap	praisal Report							File No.		
			COMMUNITY DEVI Censu	ıs Tract <u>0079</u>).01		Map Re	eference <u>4</u>	7894	
	Property Address KRAN	<u>ier street, ne</u>								
L	City WASHINGTON		Count	y <u>N/A</u>			St	ate <u>DC</u>	Zip Code 20	0002
SUBJECT	Legal Description SQUA		<u>-</u>			. 5	57 -			
BO	Sale Price \$ PRESALE					erty Rights Appr			sehold De	e Minimis PUD
ဟ	Actual Real Estate Taxes		r) Loan charges to be paid	_		_ Other sales co	oncessions <u>NONE</u>	NOTED		
		VT - HOME INITIATIVE PRO			dress	Annusian TO	DETERMINE EAR	MADIET	/ALUE AO 10	
-	Occupant VACANT Location	Appraiser _I ⊠ Urban	RONALD HUDSON Suburban	Ru		Appraiser 10	DETERMINE FAIR	_		Fair Poor
	Built Up	⊠ Over 75%	25% to 75%	_		Employment Sta	ahility	Go	od Avg.	
	•	Fully Dev. Rapid	Steady			Convenience to			<u> </u>	
	Property Values	Increasing			_	Convenience to	<u> </u>			
	Demand/Supply	Shortage	In Balance	_		Convenience to				
	Marketing Time	⊠ Under 3 M					blic Transportation	<u> </u>		
8		·Unit 15 % 2-4 Unit	% Apts. 20 % Condo			Recreational Fac		<u> </u>		
NEIGHBORHOOD		strial 3 % Vacant	%71ptd: <u></u> %00ftd0 %	, <u> </u>	-	Adequacy of Ut				
S			Likely (*)	Taking		Property Compa				H
黑		*) From VACANT	To RESIDE				Detrimental Condi	itions -		
9	Predominant Occupancy	, <u> </u>	Tenant	3 % Vaca		Police and Fire I		ILIOI13		H
Ž	One-Unit Price Range		1,200,000 Predominar				nce of Properties			
	One-Unit Age Range		00 yrs. Predominant A			Appeal to Marke				
			avorable, affecting marketab					d addenda		
	Commonto molading are	oo laotolo, lavolablo ol alli	avolubio, unocuing mainotub	mty (o.g. pabil	o parko, com	5010, 11011, 110100	<u> </u>	u uuuonuu.		
	Dimensions 50 X 12				=	600			Corner L	.ot
		4-RES ROW WIDTH 18 AF	EA 1,800 60% LOT OCCUR		Present In	nprovements		Oo Not Co	nform to Zonin	
			ther (specify) use as lot to							gg
	Public	Other (Describe)	OFF SITE IMPROVEMENT		opo LEV	/EL				
	Elec.	` '				PICAL OF NGHB				
ш	Gas 🖂	Surfa	ce Concrete	S		CTANGLE				
SITE	Water 🖂	Maint	enance 🛛 Public 🛭	Private Vi		SIDENTIAL HOM	ES			
0,	San. Sewer 🖂		Storm Sewer 🖂 Curb		rainage APF	PEARS ADEQUA	ΓE			
		ground Elect. & Tel. 🛛 🔀					MA Special Flood			
	Comments (favorable or	unfavorable including any a	apparent adverse easements	, encroachme	nts, or other	adverse condition	ns) <u>THE SUB</u>	JECT SITE	IS A SMALL \	/ACANT LOT
	GRASS COVERED. THIS IS ADVERSE CONDITION WHICH WILL HAVE AN AFFECT ON THE MARKETABLITLY OF THE LOT. THE ADVERSE CONDITION NOTE IS THE SITE SIZE,									
	THAT LIMIT ANY REQUI	RED USE IN ACCORDANT	WITH ZONING.							
	The undersigned has re	ecited the following recent	sales of properties most eaction to those items of	similar and pr	roximate to a	subject and has	considered thes	e in the m	arket analysis.	The description
			orable than the subject							
	significant item in the o	comparable is inferior to o	r less favorable than the s	ubject propert	y, a plus (+	-) adjustment is	made thus incr	easing the	indicated value	of the subject.
	ITEM	SUBJECT PROPERTY	COMPARABLE	NO. 1		COMPARABLE	NO. 2		COMPARABLE	NO. 3
	Address KRAMER STRI	EET, NE	GALLAUDET STREET NE		KENDALL	STREET NE		737 6th St	NE	
	WASHINGTON	, DC 20002	WASHINGTON, DC 20002		WASHING	GTON, DC 20002	2	Washington	n, DC 20002	
	Proximity to Subject		1.09 miles N		1.07 mile	s N		0.88 miles	<u>W</u>	
	Sales Price	\$ PRESALE		175,00		\$	175,000		\$	220,000
ANALYSIS	Price SQFT	\$	\$	85.4		\$	34.21		\$	209.92
7	Data Source(s)	INSPECTION	INSPECTION/ASSESSMEN			ION/ASSESSME			N/ASSESSMEI	
Ž	ITEM	DESCRIPTION	DESCRIPTION	+(-)\$ Adjus	_	SCRIPTION	+(-)\$ Adjust.		CRIPTION	+(-)\$ Adjust.
		N/A	JUNE 30, 2014		DEC. 26,			AUG. 17, 2		+25,000
4	Location	OLD CITY #1	BRENTWOOD INFERIOR	+10,00	_	OOD INFERIOR	+10,000		#1 SUPERIOR	
<u> </u>	Site/View	RESIDENTIAL HOMES	RESIDENTIAL HOMES			TIAL HOMES			AL//RETIAL	-10,000
回	SIZE	600 SF 50 X 12	2,408 SQFT		00 5,115 SC	QFT	-85,000	1,046 SQF		-10,000
MARKET DATA	TOPOGRAPHY	LEVEL	LEVEL/CORNER	-15,00	00 LEVEL			LEVEL/END)	-5,000
Ì	ZONE	R4,	R4		R4	100		R4	20	
	LANDSCAPING	FLAT-GRASS	FLAT-GRASS	 	FLAT-GR			FLAT-GRAS		
	Sales or Financing Concessions	UNK	CONVENTIONAL		CONVENT			CONVENTI		
	Net Adj. (Total)	NONE NOTED	NO CONC RPTD	-65,00	NO CONO			NO CONC	<u>KPID</u> - \$	-100,000
	Indicated Value		Net 37.1 %	-00,00		42.9 %	-13,000		45.5 %	-100,000
	of Subject		Gross 48.6 % \$	110.0		54.3 % \$	100.000		43.3 % \$	120.000
	•		NDJ. FOR LESS DESIRABLE							-,
	Comments on Market Da		J. MADE MARKET ADJ. AL							
			ias a wasa 22ft water							1., VIO 110VV
			IND A WAUA LLI WAIEN	LINE LAOLIVIE						IS REPORT
Comments and Conditions of Appraisal REPRESENT THE BEST AVAILABLE LAND SALE IN THE SUBJECT MARKET AREA. ALL ADJUSTMENTS WERE BASED ON T								OMPARRI F	ים ווארווייייייייי	IS THE OIL
	Comments and Condition	ns of Appraisal <u>SUBJEC</u>								MARKFT
	Comments and Condition REPRESENT THE BEST	ns of Appraisal <u>SUBJEC</u> AVAILABLE LAND SALE IN	THE SUBJECT MARKET AF	rea. All adj	JUSTMENTS	WERE BASED	ON THIS APPRAIS	SER'S ANA	LYSIS OF THE	
	Comments and Condition REPRESENT THE BEST PLACE. ALL COMPARBI	ns of Appraisal <u>SUBJEC</u> Available Land Sale in Les Unitized in This Rep	THE SUBJECT MARKET AR ORT ARE TRUE VACANT LO	rea. All adj Dts. Subject	JUSTMENTS THAS VALU	WERE BASED E, IT ZONING RE	ON THIS APPRAIS QUIREMENT PRO	Ser's ana Dhibited an	LYSIS OF THE	
_	Comments and Condition REPRESENT THE BEST PLACE. ALL COMPARBI SUPPORT ANY MARKET	ns of Appraisal <u>Subjec</u> Available Land Sale in .es Unitized in This Rep Tability. The Highest an	THE SUBJECT MARKET AN ORT ARE TRUE VACANT LO ID BEST USE FOR THE SITE	REA. ALL ADJ DTS. SUBJECT FOR CONST	IUSTMENTS THAS VALU RUCTION OI	WERE BASED E, IT ZONING RE F S/F TH SALE \$	ON THIS APPRAIS QUIREMENT PRO 250,0000 - \$350	Ser's ana Dhibited an ,000.	LYSIS OF THE IY USE THAT \	WOULD
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ATION	Comments and Condition REPRESENT THE BEST PLACE. ALL COMPARBI SUPPORT ANY MARKET Final Reconciliation \$115.00 ROUNDED. WH	ns of Appraisal <u>Subjec</u> Available Land Sale in Les Unitized in This Rep Tability. The Highest an The Final Estimate Valu IEN APPLIED TO THE SUB	THE SUBJECT MARKET AN ORT ARE TRUE VACANT LO ID BEST USE FOR THE SITE	REA. ALL ADJ DTS. SUBJECT FOR CONST OMP#3 CLOS	JUSTMENTS THAS VALU TRUCTION OI SEST IN SIZE	WERE BASED E, IT ZONING RE F S/F TH SALE \$ E VALUE OF \$12	ON THIS APPRAIS QUIREMENT PRO 250,0000 - \$350 0,000 LOTS SIZE	Ser's Ana Dhibited An ,000. 1,046 Sf. V	LYSIS OF THE NY USE THAT N ALUE OF \$114	.72 PER SF.
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RECONCILIATION	Comments and Condition REPRESENT THE BEST PLACE. ALL COMPARBI SUPPORT ANY MARKET Final Reconciliation \$115.00 ROUNDED. WH RELIABLE INDICATOR O I (WE) ESTIMATE THE I Appraiser RONALD H Date of Signature and Re Title APPRAISER	ns of Appraisal SUBJEC AVAILABLE LAND SALE IN LES UNITIZED IN THIS REP TABILITY. THE HIGHEST AN THE FINAL ESTIMATE VALUE IEN APPLIED TO THE SUB. IF VALUE FOR LAND. IMPRES VALUE, AS DEFIL HUDSON POORT August 04, 2014	THE SUBJECT MARKET AF ORT ARE TRUE VACANT LO ID BEST USE FOR THE SITE JE WAS BASED ON ADJ. C JECT SQUARE FOOTAGE OF NED, OF THE SUBJECT PR	REA. ALL ADJ DTS. SUBJECT FOR CONST COMP#3 CLOS GOO SF X \$11 OPERTY AS O ST ST DC	IUSTMENTS T HAS VALU RUCTION OF SEST IN SIZE 15.00 = \$69 OF Supervisory A Date of Signa Title State Certific Or State Lice	WERE BASED E, IT ZONING RE F S/F TH SALE \$ E VALUE OF \$12 0,000. THE SAL JULY 30, 2014 Appraiser (if applature ation # ense #	ON THIS APPRAIS QUIREMENT PRO 250,0000 - \$350 0,000 LOTS SIZE LES COMPARISON TO BE \$	SER'S ANA OHIBITED AN ,000. 1,046 SF. V	LYSIS OF THE IY USE THAT V ALUE OF \$114 DERED TO BE 1	.72 PER SF. THE MOST

Subject Photo Page

Borrower/Client	THE DEPARTMENT OF HOUSING AND CO	MMUNITY DEVELOPMENT			
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM	·			



VIEW OF SITE FRONT

KRAMER STREET, NE

Sales Price PRESALE Gross Living Area 1,031

Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1
View RESIDENTIAL HOMES

Site Quality Age





SITE STREET



ADDITIONAL COMPARABLE SALES

File No. 116-14

	ITEM	SUBJECT PROPERTY	COMPARABLE	NO. 4	COMPARABLE	NO. 5	COMPARABLE	NO. 6
	Address KRAMER STRE		1717 E St NE		813 4TH STREET, NE			-
	WASHINGTON,		Washington, DC 20002		WASHINGTON, DC 20002			
	Proximity to Subject		0.18 miles SE		1.00 miles W			
	Sales Price	\$ PRESALE		280,000		168,000	\$	
	Price SQFT	\$	\$	33.96		113.98		
		·	INSPECTION/ASSESSMEN		INSPECTION/ASSESSMEN		Į Ψ	
	ITEM	DESCRIPTION	DESCRIPTION	+(-)\$ Adjust.		+(-)\$ Adjust.	DESCRIPTION	+(-)\$ Adjust.
		N/A	JULY 26, 2013	γ γ γ γ γ γ γ γ γ γ γ γ γ γ γ γ γ γ γ	JUNE 30, 2010	+35,000		γφγιαjασι.
			OLD CITY #1		OLD CITY #1 SUPERIOR			
			RESIDENTIAL HOMES		RESIDENTIAL//RETIAL	-10,000		
			8,246 SQFT #3 LOTS					
					1,474 SQFT LEVEL/END	-15,000		
			LEVEL			-5,000		
			R4/22ft WASA EASEMENT	+20,000				
			DIRT/GRASS/TRESS		FLAT-GRASS			
			CONVENTIONAL		CONVENTIONAL			
		NONE NOTED	NO CONC RPTD		NO CONC RPTD	L		
	Net Adj. (Total)			-160,000		-95,000	+\$	
	Indicated Value		Net 57.1 %		Net 56.5 %		Net %	
	of Subject		Gross 75.0 % \$	120,000	Gross 98.2 % \$	73,000	Gross % \$	
	Comments on Market Da	ta						
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A ANALYSIS								
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MARKET DAT								
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Comparable Photo Page

Borrower/Client	THE DEPARTMENT OF HOUSING AND CO	MMUNITY DEVELOPMENT			
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM		<u> </u>		



Comparable 1

GALLAUDET STREET NE

Prox. to Subject 1.09 miles N Sales Price 175,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location BRENTWOOD INFERIOR View RESIDENTIAL HOMES

Site Quality Age



Comparable 2

KENDALL STREET NE

Prox. to Subject 1.07 miles N Sales Price 175,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location BRENTWOOD INFERIOR View RESIDENTIAL HOMES

Site Quality Age



737 6th St NE

Prox. to Subject 0.88 miles W Sales Price 220,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1 SUPERIOR View RESIDENTIAL//RETIAL

Site Quality Age

present-day construction



Comparable Photo Page

Borrower/Client	THE DEPARTMENT OF HOUSING AND CO	MMUNITY DEVELOPMENT			
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM		<u> </u>		



Comparable 4

1717 E St NE

Prox. to Subject 0.18 miles SE Sales Price 280,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1
View RESIDENTIAL HOMES

Site Quality Age



Comparable 5

813 4TH STREET, NE

Prox. to Subject 1.00 miles W Sales Price 168,000

Gross Living Area Total Rooms Total Bedrooms Total Bathrooms

Location OLD CITY #1 SUPERIOR View RESIDENTIAL//RETIAL

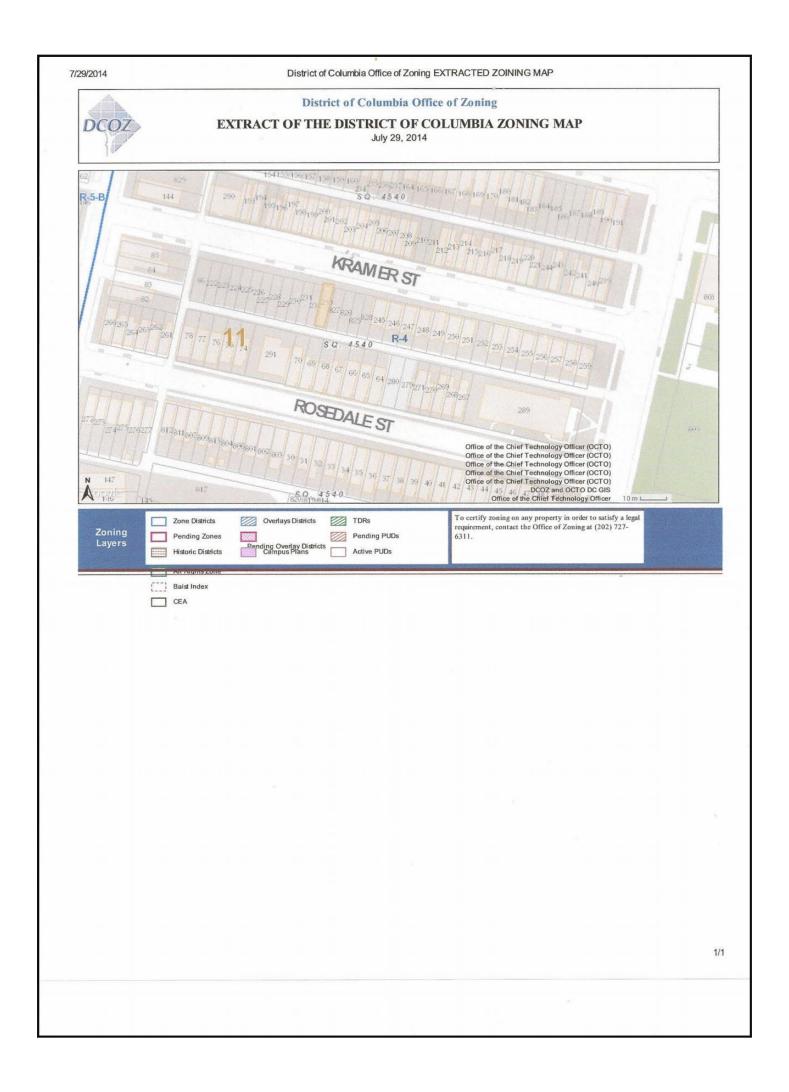
Site Quality Age

present-day construction

6

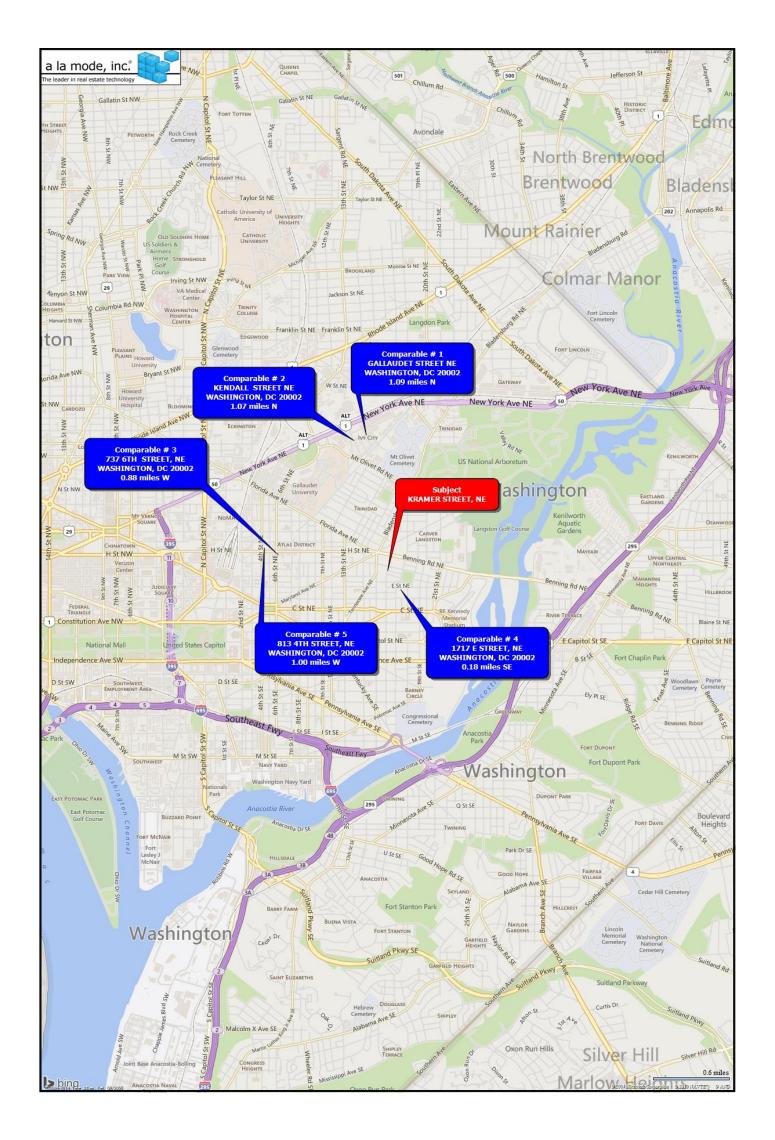
Zoning Map

Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	IMUNITY DEVELOPMENT			
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



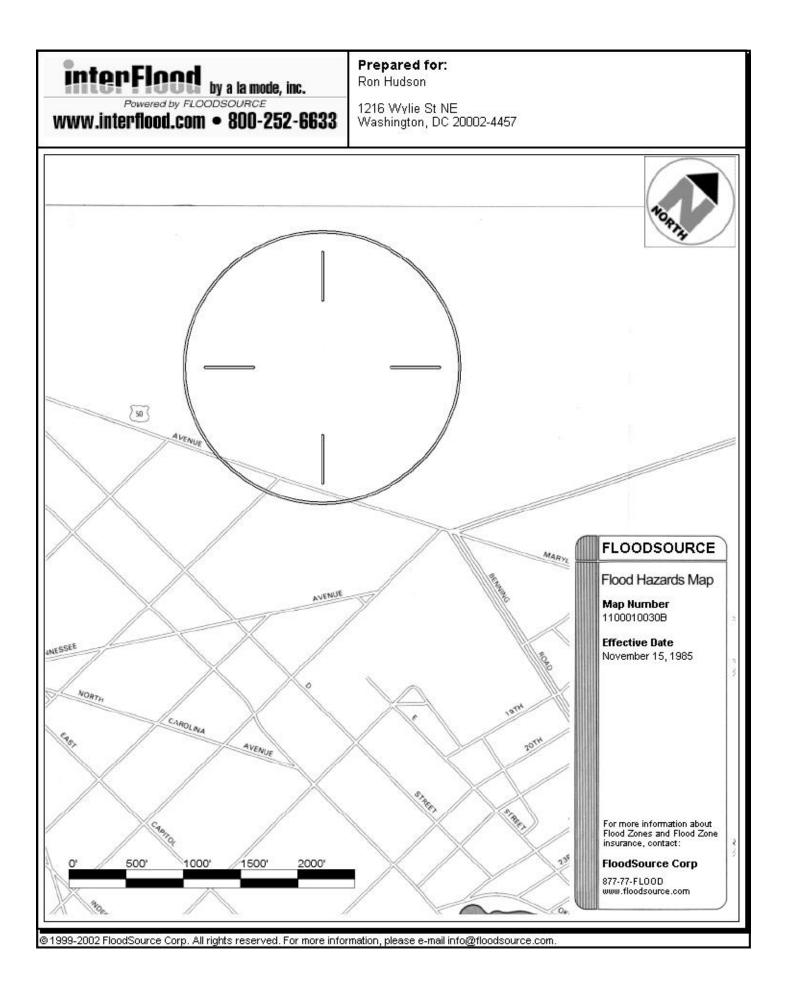
Location Map

Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MMUNITY DEVELOPMENT			
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



Flood Map

Borrower/Client	THE DEPARTMENT OF HOUSING AND CO	MMIINITY DEVELOPMENT			
		WINDINITI DEVELOT WEIGH			
Property Address	Kramer Street, Ne				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



Supplemental Addendum

File No. 116-14

	•				
Borrower/Client	THE DEPARTMENT OF HOUSING AND COMI	MUNITY DEVELOPMENT			
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				

SUBJECT NEIGHBORHOOD IS OFF 17TH STREET, A MAJOR TRANSPORTATION ARTERY WHICH IS THREE BLOCKS SOUTH OF "BENNING ROAD" WHICH LEADS TO DOWNTOWN WASHINGTON, DC. MANY RESIDENTS COMMUTE TO THE WASHINGTON METROPOLITAN DOWNTOWN AREA ON A DAILY BASIS, SCHOOL ARE ADEQUATE AND BUSING IS NOT REQUIRED, SHOPPING IS LOCAL, WITH MO/ PO RETAIL STORES & RESTAURANTS LOCATED WITHIN WALKING DISTANCE. AS THE NEAREST TOWN CENTER FOR SEROUS SHOPPER WOULD BE "H" STREET. TRANSPORTATION IS GOOD WITH A ADEQUATE BUSING SYSTEM, THE NEW TROLLEY CAR SYSTEM- AVAILABLE AT SCHEDULED TIME. WITH UNION STATION IN CLOSE PROXIMITY. SUBJECT SITE IS ZONE R4, ZONING REGULATION FOR R4 SITES, WIDTH OF 18 FT, AREA OF 1,800 SF-60% OF LOT OCCUPANCY, HEIGHT STORIES 3 FEET 40. THE HIGHEST AND BEST USE FOR SUBJECT IS TO CONSTRUCTION OF 3 THREE STORIES TOWN HOUSE WITH A VARIANCE FOR THE NONCONFORMING SIZE AND FRONTAGE.

• LIRAR

ThIS ADDENDUM IS DESIGNED AS AN ADJUNCT TO THE FNMA FORM 1004 FOR THE REPORTING OF COMMENTS MOST TYPICALLY REQUIRED BY LENDERS TO CLARIFY ASPECTS OF THE APPRAISAL PROCESS. AN "X" IN THE BOX NEXT TO A PARTICULAR PHRASE INDICATES THAT THIS APPLIES TO THE INDIVIDUAL APPRAISAL BEING PERFORMED. PHRASES NOT CHECKED DO NOT APPLY TO THIS INDIVIDUAL APPRAISAL.

- (X) NO CONSIDERATION GIVEN FOR ANY POINTS, CLOSING COSTS, OR CONCESSIONS GIVEN PURCHASER BY SELLER. POINTS AND/OR CLOSING COSTS PAID BY SELLER ARE COMMON FOR ALL TYPES OF FINANCING IN THIS AREA. NO ADJUSTMENTS FOR FINANCING BECAUSE NO DIMINUTION OF VALUE DISCOVERED IN MARKETPLACE.
- (X) EVERY EFFORT HAS BEEN MADE TO USE COMPARABLES THAT HAVE SOLD WITHIN SIX MONTHS OF THE DATE OF THE APPRAISAL. OUR DATA BANK INCLUDES 1 MLS COMPUTER TERMINAL, LUSK REPORTS, APPRAISAL FILES, ETC. AN EXAMPLE OF THIS IS SALE # 2, 3, 4 & 5.*
- (X) MANY COMPARABLES WERE CONSIDERED AND RELIED UPON BY THE APPRAISER IN THE CONCLUSIONS DRAWN THEREFROM, THE THREE EXHIBITED WERE CONSIDERED THE MOST INDICATIVE AND RELIABLE AVAILABLE SALES. WE DO NOT RECITE SALES OVER 1 YEAR OLD EXCEPT IN EXTREME CASES AND AFTER DISCLOSURE OF COMPELLING REASON. HOWEVER, LIMITING SALES TO WITHIN 6 MOS. OF APPRAISAL DATE CREATES ARTIFICIAL RESTRAINTS NOT FOUND IN THE OPEN MARKETPLACE. THIS APPRAISER WILL NOT PASS OVER THE BEST POSSIBLE COMPARABLE SALE IN ORDER TO USE ONE THAT IS LESS COMPARABLE, THOUGH OF A MORE CURRENT DATE.
- (X) IT IS NOTED THAT NET ADJUSTMENT FOR COMPARABLE SALE(s) NO. 1, 2, 3, 4 & 5 (s) EXCEED(s) 15%. THIS ADJUSTMENT IS LARGER THAN NORMAL BUT THE SALES CHOSEN ARE CONSIDERED THE BEST AVAILABLE. OTHER SALES ANALYZED WOULD HAVE REQUIRED LESS DESIRABLE ADJUSTMENTS AND WERE NOT USED FOR THAT REASON.
- (X) "DATE OF SALE" USED IN THE MARKET DATE SECTION IS THE SETTLEMENT/CLOSING DATE UNLESS OTHERWISE NOTED.
- (X) SITE IMPROVEMENTS: WITH THE EXCEPTION OF THE STREET, IT IS THE APPRAISER'S EXPERIENCE THAT NEITHER THE PRESENCE NOR LACK OF SITE IMPROVEMENTS HAS ANY EFFECT ON VALUE OR MARKETABILITY.
- (X) NO ITEM THAT HAS ANY NEGATIVE EFFECT ON VALUE WAS NOT DISCLOSED ON THE FORM
- (X) AS A RESULT OF THE CURRENT FHLBB MEMORANDUM R-41, YOUR APPRAISER HAS NOTED IN THE APPRAISAL REPORT CERTAIN CHATTELS WHICH ARE CONSIDERED NON-REALTY ITEMS. THE CONVEYANCE AND INCLUSION OF THESE ITEMS IS TYPICAL OF TRANSACTIONS IN THIS MARKETPLACE.
- (X) THE APPRAISER HAS REVIEWED THE FFLBB MEMORANDUM R-41C, ANND IS THE OPINION THAT THE APPRAISAL OF THE SUBJECT PROPERTY CONFORMS TO THE BANK BOARD MEMORANDUM.
- (X) THE INCOME APPROACH WAS DEEMED INAPPROPRIATE AND THEREFORE, WAS NOT CONSIDERED FOR THIS TYPE OF PROPERTY.
- () COMPARABLE SALES ARE LOCATED IN THE SUBJECT SUBDIVISION, BUT SALES OUTSIDE THE SUBDIVISION ARE NOT CONSIDERED APPROPRIATE AND THE SALES CHOSEN ARE THE BEST AVAILABLE.

A THOROUGH SEARCH FOR COMPARABLE SALES WAS MADE IN AN ATTEMPT TO FIND SALES WHICH BRACKET THE FINAL VALUE ESTIMATED FOR THE SUBJECT PROPERTY. AFTER CONSIDERATION OF LOCATIONS, DATES OF SALE AND PHYSICAL DIFFERENCES IN THE APPRAISER'S JUDGEMENT, THE COMPARABLES USED ARE THE BEST INDICATOR OF THE SUBJECT'S VALUE.

THE FLOOD MAP HAS A DIFFERENT ADDRESS VIS SUBJECT, HOWEVER IT COVERS THE SUBJECT PROPERTY AREA.

URAR:

PURPOSE & SYNOPSIS

Since not every subject property can be compared to "ideal" comparable sales, the appraiser has chosen the best sales available from the market search which meet investor underwriting standards and guidelines. Every effort to has been made to conform to FNMA and FHLMC underwriting guidelines and in most bases, to an even stricter interpretation found common to most investors in the secondary market.

The comments in this addendum are intended to expand on what the appraiser feels are areas of most concern to mortgage investor and/or the owner(s) of the appraised property in underwriting an appraisal report. The expanded comments allow the appraiser to provide additional comments where sufficient space is not available on the appraisal form. The market has been thoroughly searched and the sales reported herein are in the appraiser's opinion, the bestsales available that properly weigh the four (4) major elements of comparison. The four (4) major elements of comparison are (1) Location, (2) condition of Sale; (3) Time of Sale; and (4) Physical Characteristics of the subject and the Comparables.

SCOPE OF THE APPRAISAL

File No. 116 14

Supplemental Addendum

	- Oul	pioniontai Audonaum	FIIE	NO. 110-14	
Borrower/Client	THE DEPARTMENT OF HOUSING AND COM	MMUNITY DEVELOPMENT			
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				

In order to estimate the subject SITE market value, as of the date of the appraisal, a systematic procedure has been followed to reach a logical final value conclusion. Every effort has been made to conform to the code of ethics of the Appraisal Institute. The National Association of Real Estate Appraisers, FHLMC underwriting guidelines and additional requirements of investors in the secondary market. Of the three (3) approaches to value, the sales comparison approach and the cost approach are relied upon most to estimate the subject's market value.

Upon receiving the appraisal order, county assessor's records are researched to obtain basic property information such as the last sale date and price, lot size, zoning assessments, utilities present, real estate taxes, census tracts and other pertinent data as required in the appraisal report. Then the local multiple listing service is consulted to research the subject property. If available, recent sales, contract sales and current available listings in the subject's subdivision and immediate market area that are most similar to the subject property are obtained. An appointment is then set up to inspect the exterior or interior of subject property. The appraiser the n visually insects the exterior of the comparables selected that are most similar to the subject property.

The comparables selected for use in the report are, in the opinion of the appraiser, the best available after investigation of the sales activity in the subject's market area. Adjustments in the sales comparison approach are estimated based on market extraction and/or reaction of a particular item, its effects on value and are not based on cost figures. Negative (-) adjustments in the sales comparison approach reflect items that are superior to those found in the subject property. Positive (+) adjustments reflect items inferior to those found in the subject property. Comparable sales data are adjusted to the subject property, with the subject property as standard in terms of which of the comparable sale properties are evaluated and adjusted. The adjusted sales prices are reconciled to a final indication of the market via the direct sales comparison approach.

Upon completion of the sales comparison analysis, the appraiser develops the Cost Approach NOT APPLICABLE, using the Marshall & Swift Cost Handbook, local builder cost and estimate guides, and other pertinent residential cost information to arrive at the reproduction cost new of the subject property. Depreciation is estimated by the appraiser which takes into consideration the effective age of the subject property and its remaining economic life and any functional or external obsolescence extracted via matched pair analyses. Any depreciation is subtracted from the estimated reproduction cost new of the subject property. To this depreciated cost, the value of the site, as if vacant and available to be put to its highest and best use, is added to obtain a value via the Cost Approach.

If enough information is available, the Income Approach is developed NOT APPLICABLE using gross rent multiplier analysis (GRM). GRM analysis requires a substantial quantity of reliable, verified data on market sales or comparable properties that were rented at the time of the sale to estimate the market rent. Typically, in this market there is insufficient available information on single family properties to estimate the value by the Income Approach.

After analysis of the ONE (1) approaches to value, The direct sales comparison approach, the appraiser logically reconciles all the approaches to value of arrive at a final estimate of property value (market value) as of the valuation date. It should be the best, most probable figure obtainable under current market circumstances. The final value estimate is rounded appropriately to emphasize the fact that it is an estimate.