# **RESIDENTIAL APPRAISAL REPORT**



# SUBJECT SITE LOT 226

Property Location:	KRAMER STREET, NE
	SQUARE 4540 LOT 0226 WASHINGTON, DC 20002
Borrower:	N/A
Client:	DC GOVT - HOME INITIATIVE PROGRAM
	PROPERTY ACQUISITION & DISPOSITION DIVISION
	WASHINGTON, DC 20002
Effective Date:	NOVEMBER 10, 2014
Prepared By:	RONALD HUDSON
	MARKET APPRAISAL CORPORATION MAC
	REAL ESTATE APPRAISAL & CONSULTANTS
	MARKET APPRAISAL CORPORATION 137 TENNESSEE AVENUE, NE WASHINGTON, DC 20002
	THANK-YOU FOR YOUR BUSINESS

## **SUMMARY OF SALIENT FEATURES**

	Subject Address	KRAMER STREET, NE
	Legal Description	SQUARE 4540 LOT 0226
NOI.	City	WASHINGTON
SUBJECT INFORMATION	County	N/A
ECT INF	State	DC
SUBJ	Zip Code	20002
	Census Tract	0079.01
	Map Reference	47894
SALES PRICE	Sale Price \$	PRESALE
SALES	Date of Sale	N/A
NT	Borrower/Client	N/A
CLIENT	Lender	DC GOVT - HOME INITIATIVE PROGRAM
	Size (Square Feet)	600 (TRUE VACANT LOT)
S	Price per Square Foot \$	115.00
DESCRIPTION OF IMPROVEMENTS	Location	OLD CITY #1
IMPRO	Age	
rion of	Condition	
ESCRIPT	Total Rooms	
D	Bedrooms	
	Baths	
SER	Appraiser	RONALD HUDSON
APPRAISER	Date of Appraised Value	NOVEMBER 10, 2014
VALUE	Final Estimate of Value \$	69,000

Main File No. 134-14 Page #4

Zip Code 20002

Fair

220,000

+25,000

-100,000

-10,000

-10,000

-100,000

120,000

Poor

Fee Leasehold De Minimis PUD

	praisal Report				). 134
	Borrower N/A	Census T	ract 0079.01	Map Reference	4789
	Property Address KRAMER STREET, NE	County A	1/A	Ctata DO	7:
ECT	City <u>WASHINGTON</u> Legal Description SQUARE 4540 LOT 023	County <u>N</u>	N/A	State <u>DC</u>	Zi
B		zo Sale N/A Loan Term N/A		operty Rights Appraised 🛛 🛛 I	aseaho
SUI				Other sales concessions NONE NOTED	
	Lender/Client DC GOVT - HOME INITIAT		Address		
		aiser RONALD HUDSON		to Appraiser TO DETERMINE FAIR MARK	FT VΔI
	Location Violation		Rural		Good
		ver 75% 25% to 75%	Under 25%	Employment Stability	
		apid Steady	Slow	Convenience to Employment	
		creasing 🛛 Stable	Declining	Convenience to Shopping	$\square$
		hortage In Balance	Oversupply	Convenience to Schools	Π
		nder 3 Mos. 4-6 Mos.	Over 6 Mos.		
Ö	Present 55 % One-Unit 15 % 2-4				
Ĕ	Land Use 5 % Industrial 3 % Vac		<u> </u>	Adequacy of Utilities	
Ю	Change in Present 🗌 Not Likely	Likely (*)	Taking Place (*)	Property Compatibility	$\Box$
			_ • • • • • • • • • • • • • • • • • • •		
ЗНВ	Land Use (*) From VACANT		E	Protection from Detrimental Conditions	
EIGHB	() 110111 1/10/101	To <u>RESIDENC</u>	E % Vacant	Protection from Detrimental Conditions Police and Fire Protection	
NEIGHBORHOOI	Predominant Occupancy 🛛 Owner	To <u>RESIDENC</u> Tenant 3	% Vacant	Police and Fire Protection	
NEIGHB	Predominant Occupancy 🛛 Owner One-Unit Price Range \$ 100,000	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V 5. to 100 yrs. Predominant Age	% Vacant ′alue \$ <u></u>	Police and Fire Protection General Appearance of Properties Appeal to Market	   da.
NEIGHB	Predominant Occupancy Owner One-Unit Price Range \$ 100,000 One-Unit Age Range 15 yrs	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V 5. to 100 yrs. Predominant Age	% Vacant ′alue \$ <u></u>	Police and Fire Protection General Appearance of Properties Appeal to Market	  da.
NEIGHB	Predominant Occupancy Owner One-Unit Price Range \$ 100,000 One-Unit Age Range _ 15 yrs Comments including those factors, favorab	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V s. to <u>100</u> yrs. Predominant Age le or unfavorable, affecting marketability	% Vacant alue \$500,000 75 yrs. (e.g. public parks, sc	Police and Fire Protection General Appearance of Properties Appeal to Market shools, view, noise) See attached adden 600	
NEIGHB	Predominant Occupancy       ☑ Owner         One-Unit Price Range       100,000         One-Unit Age Range       _15yrs         Comments including those factors, favorab	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V s. to <u>100</u> yrs. Predominant Age le or unfavorable, affecting marketability TH 18 AREA 1,800 60% LOT OCCUR	% Vacant alue \$500,000 75 yrs. (e.g. public parks, sc  = Present	Police and Fire Protection General Appearance of Properties Appeal to Market shools, view, noise) <u>See attached adden</u>	
NEIGHB	Predominant Occupancy       ⊠ Owner         One-Unit Price Range       100,000         One-Unit Age Range       15         Comments including those factors, favorab	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V s. to <u>100</u> yrs. Predominant Age le or unfavorable, affecting marketability TH 18 AREA 1,800 60% LOT OCCUR Other (specify) <u>use as lot to adja</u>	% Vacant alue \$500,000 75 yrs. (e.g. public parks, sc  = Present acent lot.	Police and Fire Protection         General Appearance of Properties         Appeal to Market         chools, view, noise)       See attached adden         600         Improvements       Do       Do Not	
NEIGHB	Predominant Occupancy       ○ Owner         One-Unit Price Range       100,000         One-Unit Age Range       15         Comments including those factors, favorab	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V to <u>100</u> yrs. Predominant Age le or unfavorable, affecting marketability TH 18 AREA 1,800 60% LOT OCCUR Other (specify) <u>use as lot to adja</u> OFF SITE IMPROVEMENTS	% Vacant alue \$ yrs. (e.g. public parks, sc = = acent lot. TopoLI	Police and Fire Protection General Appearance of Properties Appeal to Market hools, view, noise) <u>See attached adden</u> 600 Improvements Do O Do Not EVEL	
NEIGHB	Predominant Occupancy       ○ Owner         One-Unit Price Range       100,000         One-Unit Age Range       15         Comments including those factors, favorab	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V to <u>100</u> yrs. Predominant Age le or unfavorable, affecting marketability TH 18 AREA 1,800 60% LOT OCCUR OFF SITE IMPROVEMENTS Street Access Y Public	% Vacant alue \$ yrs. (e.g. public parks, sc = Present acent lot. Private Size	Police and Fire Protection General Appearance of Properties Appeal to Market hools, view, noise) <u>See attached adden</u> 600 Improvements Do Mot EVEL YPICAL OF NGHB	
TE NEIGHB	Predominant Occupancy       ○ Owner         One-Unit Price Range       100,000         One-Unit Age Range       15         Comments including those factors, favorab	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V to <u>100</u> yrs. Predominant Age le or unfavorable, affecting marketability TH 18 AREA 1,800 60% LOT OCCUR Other (specify) <u>use as lot to adja</u> OFF SITE IMPROVEMENTS Street Access   Public	% Vacant alue \$ yrs. (e.g. public parks, sc = = Present acent lot. Private Size T Shape Ri	Police and Fire Protection General Appearance of Properties Appeal to Market shools, view, noise) <u>See attached adden</u> <u>600</u> Improvements Do Mot EVEL YPICAL OF NGHB ECTANGLE	
SITE NEIGHB	Predominant Occupancy       ○ Owner         One-Unit Price Range       100,000         One-Unit Age Range       15 yrs         Comments including those factors, favorab	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V to <u>100</u> yrs. Predominant Age le or unfavorable, affecting marketability TH 18 AREA 1,800 60% LOT OCCUR Other (specify) <u>use as lot to adja</u> OFF SITE IMPROVEMENTS Street Access Public Surface <u>Concrete</u> Maintenance Public	% Vacant alue \$yrs. (e.g. public parks, sc = = Present acent lot. Private Size T Shape R Private View R	Police and Fire Protection General Appearance of Properties Appeal to Market shools, view, noise) <u>See attached adden</u> <u>600</u> Improvements Do Mot EVEL YPICAL OF NGHB ECTANGLE ESIDENTIAL HOMES	
SITE NEIGHB	Predominant Occupancy       ○ Owner         One-Unit Price Range       100,000         One-Unit Age Range       15         Comments including those factors, favorab	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V to <u>100</u> yrs. Predominant Age le or unfavorable, affecting marketability TH 18 AREA 1,800 60% LOT OCCUR Other (specify) <u>use as lot to adja</u> OFF SITE IMPROVEMENTS Street Access ⊠ Public Surface <u>Concrete</u> Maintenance ⊠ Public ⊠ Storm Sewer ⊠ Curb/GL	% Vacant alue \$yrs. (e.g. public parks, sc = = Present acent lot. Private Size T Shape R Shape R Private View R Jutter Drainage A	Police and Fire Protection General Appearance of Properties Appeal to Market chools, view, noise) <u>See attached adden GOO</u> Improvements Do Do Not EVEL YPICAL OF NGHB ECTANGLE ESIDENTIAL HOMES PPEARS ADEQUATE	Confor
SITE NEIGHB	Predominant Occupancy       ○ Owner         One-Unit Price Range       100,000         One-Unit Age Range       15         Comments including those factors, favorab	To       RESIDENC         □       Tenant       3         to \$       1,200,000       Predominant V         s. to       100       yrs.       Predominant Age         le or unfavorable, affecting marketability	% Vacant alue \$ yrs. (e.g. public parks, sc = = Present acent lot. Private   Topo Shape Private   View tter   Drainage _AI ights   Is the proper	Police and Fire Protection General Appearance of Properties Appeal to Market shools, view, noise) See attached adden <u>600</u> Improvements Do ON Do Not EVEL YPICAL OF NGHB ECTANGLE ESIDENTIAL HOMES PPEARS ADEQUATE rty located in a FEMA Special Flood Hazard /	Confor
SITE NEIGHB	Predominant Occupancy       ○ Owner         One-Unit Price Range       100,000         One-Unit Age Range       15_yrs         Comments including those factors, favorab	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V to \$ <u>100</u> yrs. Predominant Age le or unfavorable, affecting marketability TH 18 AREA 1,800 60% LOT OCCUR OFF SITE IMPROVEMENTS OFF SITE IMPROVEMENTS Street Access    Public    Surface <u>Concrete</u> Maintenance    Public    Curb/Gu d.    Storm Sewer    Curb/Gu d.    Sidewalk    Street L ing any apparent adverse easements, em	% Vacant alue \$500,000 75yrs. (e.g. public parks, sc  (e.g. public parks, sc  = = = = moreating private Shape Shape Shape Shape Shape Jrainage <u>AI</u> ights Is the proper acroachments, or othe	Police and Fire Protection General Appearance of Properties Appeal to Market shools, view, noise) <u>See attached adden</u> GOO GOO GOO GOO GOO GOO GOO GOO GOO GO	Confor Area? ITE IS
SITE NEIGHB	Predominant Occupancy       ○ Owner         One-Unit Price Range       100,000         One-Unit Age Range       15_yrs         Comments including those factors, favorab	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V to 100 yrs. Predominant Age le or unfavorable, affecting marketability TH 18 AREA 1,800 60% LOT OCCUR OFF SITE IMPROVEMENTS OFF SITE IMPROVEMENTS Street Access ⊠ Public □ Surface <u>Concrete</u> Maintenance ⊠ Public □	% Vacant alue \$500,000 75yrs. (e.g. public parks, sc  (e.g. public parks, sc  = = = = moreating private Shape Shape Shape Shape Shape Jrainage <u>AI</u> ights Is the proper acroachments, or othe	Police and Fire Protection General Appearance of Properties Appeal to Market shools, view, noise) See attached adden <u>600</u> Improvements Do ON Do Not EVEL YPICAL OF NGHB ECTANGLE ESIDENTIAL HOMES PPEARS ADEQUATE rty located in a FEMA Special Flood Hazard /	Confor Area? ITE IS
SITE NEIGHB	Predominant Occupancy       ○ Owner         One-Unit Price Range       100,000         One-Unit Age Range       15_yrs         Comments including those factors, favorab	To <u>RESIDENC</u> Tenant <u>3</u> to \$ <u>1,200,000</u> Predominant V to 100 yrs. Predominant Age le or unfavorable, affecting marketability TH 18 AREA 1,800 60% LOT OCCUR OFF SITE IMPROVEMENTS OFF SITE IMPROVEMENTS Street Access ⊠ Public □ Surface <u>Concrete</u> Maintenance ⊠ Public □	% Vacant alue \$500,000 75yrs. (e.g. public parks, sc  (e.g. public parks, sc  = = = = moreating private Shape Shape Shape Shape Shape Jrainage <u>AI</u> ights Is the proper acroachments, or othe	Police and Fire Protection General Appearance of Properties Appeal to Market shools, view, noise) <u>See attached adden</u> GOO GOO GOO GOO GOO GOO GOO GOO GOO GO	Confor Area? ITE IS

Expiration Date of State Certification or License

Date of Inspection (if applicable)

SIZE

YSIS.

ANAL

DATA /

MARKET

RECONCILIATION

	-Unit <u>15</u> % 2-4 Unit	<u>%</u> Apts. <u>20_</u> % Conc	lo <u>5</u> % Com	mercial Recreation	al Facilities		
Land Use <u>5</u> % Indu		%		Adequacy	of Utilities		
Change in Present	Not Likely	Likely (*)	🗌 Taking Pl	ace (*) Property Co	ompatibility		
	(*) From <u>VACANT</u>	To <u>Resid</u>			from Detrimental Cond		
Predominant Occupancy	y 🛛 🖂 Owner	Tenant	3 % Vacant	Police and	Fire Protection		
One-Unit Price Range	\$ <u>100,000</u> to	o \$ <u>1,200,000</u> Predomina	ant Value \$ <u>500</u>	),000 General Ap	pearance of Properties		
One-Unit Age Range	<u>15</u> yrs. to	100 yrs. Predominant	Age <u>75</u>	yrs. Appeal to N	/larket		
Comments including the	ose factors, favorable or	unfavorable, affecting marketa	bility (e.g. public p	arks, schools, view, I	noise) <u>See attache</u>	d addenda.	
Dimensions 50 X 12			= _	600		Corner Lo	
		<u>3 AREA 1,800 60% LOT OCCU</u>		Present Improvement	is 🗌 Do 🖂	Do Not Conform to Zoning	Regulations
Highest and Best Use	🖂 Present Use 🗌	Other (specify) use as lot to					
Public	Other (Describe)	OFF SITE IMPROVEMEN		-			
Elec.			Private Size		GHB		
Gas 🖂 _	S	urface Concrete	Sha	pe <u>rectangle</u>			
Water 🖂 _	M	laintenance 🛛 🖂 Public	Private Viev	V <u>RESIDENTIAL</u>	HOMES		
San. Sewer 🖂 🔤	[			nage <u>APPEARS ADE</u>			
🖂 Unde	rground Elect. & Tel. [	🖂 Sidewalk 🛛 🖂 Str	eet Lights Is th	ne property located in	a FEMA Special Flood	Hazard Area? 🛛 🗌 Y	es 🛛 🖂 No
Comments (favorable or	unfavorable including a	iny apparent adverse easement	s, encroachments	s, or other adverse co	nditions) <u>THE SUE</u>	SJECT SITE IS A SMALL V	ACANT LOT
GRASS COVERED. TH	IS IS ADVERSE CONDITI	ION WHICH WILL HAVE AN AF	FECT ON THE MA	ARKETABLITLY OF TH	<u>ie lot. The</u> Adversi	E CONDITION NOTE IS THE	SITE SIZE,
THAT LIMIT ANY REQU	IRED USE IN ACCORDA	NT WITH ZONING.					
The undersigned has r	ecited the following rec	cent sales of properties most	similar and prox	imate to subject and	has considered the	se in the market analysis.	The description
includes a dollar adjust	stment reflecting marke	et reaction to those items o	f significant varia	ation between the s	ubject and comparab	le properties. If a significa	ant item in the
comparable property is	s superior to or more	favorable than the subject to or less favorable than the	property, a min	us () adjustment i a plus (+-) adjustme	is made, thus reduc	ing the indicated value of reasing the indicated value.	of the subject; if a
ITEM	SUBJECT PROPERT				ABLE NO. 2	COMPARABLE	
Address KRAMER STR		GALLAUDET STREET NE	NO. 1	KENDALL STREET		737 6th St NE	NO. 5
WASHINGTON		WASHINGTON, DC 20002	1	WASHINGTON, DC 2			
Proximity to Subject		1.09 miles N		1.07 miles N	.0002	Washington, DC 20002 0.88 miles W	
Sales Price	\$ PRES		175,000		\$ 175,000		220,000
Price SQFT	φ <u>Γηεο</u>	ALE 5	85.45		\$ 34.21		220,000
Data Source(s)	UNSPECTION	INSPECTION/ASSESSMEI		INSPECTION/ASSES	+		
ITEM	DESCRIPTION	DESCRIPTION	+(-)\$ Adjust.	DESCRIPTION	+(-)\$ Adjust.	INSPECTION/ASSESSMEN DESCRIPTION	+(-)\$ Adjust.
Date of Sale/Time Adj.			$+(-)$ $\Rightarrow$ Aujusi.	DESCRIPTION DEC. 26, 2013	+ (= )φ Αυjusι.		
Location	N/A OLD CITY #1	JUNE 30, 2014 BRENTWOOD INFERIOR	. 10.000			AUG. 17, 2011	+25,000
			+10,000	BRENTWOOD INFER		OLD CITY #1 SUPERIOR	-100,000
Site/View SIZE	RESIDENTIAL HOMES		000 00	RESIDENTIAL HOME		RESIDENTIAL//RETIAL	-10,000
	600 SF 50 X 12	2,408 SQFT	· · ·	5,115 SQFT	-00,000	1,046 SQFT	-10,000
TOPOGRAPHY	LEVEL	LEVEL/CORNER	-15,000			LEVEL/END	-5,000
ZONE	R4,	R4		R4		R4	
LANDSCAPING	FLAT-GRASS	FLAT-GRASS		FLAT-GRASS		FLAT-GRASS	
Sales or Financing	UNK	CONVENTIONAL		CONVENTIONAL		CONVENTIONAL	
Concessions	NONE NOTED	NO CONC RPTD	05.000	NO CONC RPTD	  ¢	NO CONC RPTD	400.000
Net Adj. (Total)			-65,000		\$-75,000		-100,000
Indicated Value		Net 37.1 %		Net 42.9 %		Net 45.5 %	100 000
of Subject	1 00MD0 #4.0. #	Gross 48.6 % \$	110,000			Gross 68.2 % \$	120,000
Comments on Market D		2 ADJ. FOR LESS DESIRABLE					
		SUBJ. MADE MARKET ADJ. A					., VIS KUW
		#4 HAS A WASA 22FT WATEF					
Comments and Condition	DIS OT APPRAISAI SUB	JECT PROPERTY IS VACANT	LUI WITH UPEN	I SPAGES, NUT SULL	ABLE TO BUILD UN , (	JUNIPARELES USED IN THIS	S KEPUKI

SUPPORT ANY MARKETABILITY. THE HIGHEST AND BEST USE FOR THE SITE FOR CONSTRUCTION OF S/F TH SALE \$250,0000 - \$350,000. THE FINAL ESTIMATE VALUE WAS BASED ON ADJ. COMP#3 CLOSEST IN SIZE VALUE OF \$120,000 LOTS SIZE 1,046 SF. VALUE OF \$114.72 PER SF Final Reconciliation \$115.00 ROUNDED. WHEN APPLIED TO THE SUBJECT SQUARE FOOTAGE OF 600 SF X \$115.00 = \$69,000. THE SALES COMPARISON IS CONSIDERED TO BE THE MOST RELIABLE INDICATOR OF VALUE FOR LAND. I (WE) ESTIMATE THE MARKET VALUE, AS DEFINED, OF THE SUBJECT PROPERTY AS OF TO BE \$ NOV 10, 2014 69.000 RONALD HUDSON Appraiser Supervisory Appraiser (if applicable) Date of Signature November 14, 2014 Date of Signature and Report November 14, 2014 Title APPRAISER Title State Certification # ST State Certification # ST Or State License # 145 ST Or State License # ST DC

Expiration Date of State Certification or License

REPRESENT THE BEST AVAILABLE LAND SALE IN THE SUBJECT MARKET AREA. ALL ADJUSTMENTS WERE BASED ON THIS APPRAISER'S ANALYSIS OF THE MARKET PLACE. ALL COMPARBLES UNITIZED IN THIS REPORT ARE TRUE VACANT LOTS. SUBJECT HAS VALUE, IT ZONING REQUIREMENT PROHIBITED ANY USE THAT WOULD

NOVEMBER 10, 2014 Did Did Not Inspect Property	Date of Inspection
Form LAND — "WinTOTAL" appraisal software by a la mode, inc. — 1-800-ALAMODE	

02/28/2016

## **Subject Photo Page**

Borrower/Client	N/A			
Property Address	KRAMER STREET, NE			
City	WASHINGTON	County N/A	State DC	Zip Code 20002
Lender	DC GOVT - HOME INITIATIVE PROGRAM			



### **VIEW OF SITE FRONT**

KRAMER STREET, N	KRAMER STREET, NE				
Sales Price	PRESALE				
Gross Living Area	1,031				
Total Rooms					
Total Bedrooms					
Total Bathrooms					
Location	OLD CITY #1				
View	<b>RESIDENTIAL HOMES</b>				
Site					
Quality					
Age					



#### **VIEW OF SITE REAR**



### SITE STREET VIEW EAST

## Subject Land Photo Page

Borrower/Client	N/A				
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



### **STREET VIEW WEST**

KRAMER STREET, NE				
Sales Price	PRESALE			
Date of Sale	N/A			
Location	OLD CITY #1			
Site/View	RESIDENTIAL HOMES			
SIZE	600 SF 50 X 12			
TOPOGRAPHY	LEVEL			
ZONE	R4,			
LANDSCAPING	FLAT-GRASS			



### **VIEW OF ALLEY**

## ADDITIONAL COMPARABLE SALES

ITEM	SUBJECT PROPERTY								RABLE	NU. h
Address KRAMER STRE		COMPARABLE 1717 E St NE		COMPA 813 4TH STREET,		NU. 5		000007		
WASHINGTON,		Washington, DC 20002		WASHINGTON, DC						
Proximity to Subject		0.18 miles SE		1.00 miles W	20002					
	\$ PRESALE		280,000		\$	168,000			\$	
	\$	\$	33.96		\$	113.98			\$	
		INSPECTION/ASSESSMEN		INSPECTION/ASSE					Ψ	
ITEM	DESCRIPTION	DESCRIPTION	+(-)\$ Adjust.			+(-)\$ Adjust.	DES	CRIPTIO	N	+(-)\$ A
		JULY 26, 2013		JUNE 30, 2010		+35,000				· · ( ) / • / «
		OLD CITY #1		OLD CITY #1 SUP		-100,000				
		RESIDENTIAL HOMES		RESIDENTIAL//RET		-10,000				
		8,246 SQFT #3 LOTS		1,474 SQFT		-15,000				
		LEVEL	-105,000	LEVEL/END		-13,000				
						-5,000				
		R4/22ft WASA EASEMEN								
		DIRT/GRASS/TRESS		FLAT-GRASS						
		CONVENTIONAL		CONVENTIONAL						
	NONE NOTED	NO CONC RPTD		NO CONC RPTD			<u> </u>			
let Adj. (Total)		□ + <u>&gt;</u> - \$	-160,000			-95,000	<u>+</u>		Ŧ	
ndicated Value		Net 57.1 %		Net 56.5 %			Net	9		
f Subject comments on Market Da		Gross 75.0 % \$	120,000	Gross 98.2 %	6  \$	73,000	Gross	9	%\$	

#### **Comparable Photo Page**

Borrower/Client	N/A				
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



#### **Comparable 1**

GALLAUDET STREET NE 1.09 miles N Prox. to Subject Sales Price 175,000 Gross Living Area Total Rooms Total Bedrooms Total Bathrooms BRENTWOOD INFERIOR Location **RESIDENTIAL HOMES** View Site Quality Age



#### **Comparable 2**

KENDALLSTREETNEProx. toSubject1.SalesPrice1.GrossLivingAreaTotalRoomsTotalTotalBedroomsBedroomsTotalBathroomsBedroomsLocationBedroomsRSiteQualityAge

1.07 miles N 175,000 BRENTWOOD INFERIOR RESIDENTIAL HOMES



### **Comparable 3**

737 6th St NE Prox. to Subject Sales Price Gross Living Area Total Rooms Total Bedrooms Total Bathrooms Location View Site Quality Age

0.88 miles W 220,000

OLD CITY #1 SUPERIOR RESIDENTIAL//RETIAL

present-day construction

## **Comparable Photo Page**

Borrower/Client	N/A			
Property Address	KRAMER STREET, NE			
City	WASHINGTON	County N/A	State DC	Zip Code 20002
Lender	DC GOVT - HOME INITIATIVE PROGRAM			



#### **Comparable 4**

#### 1717 E St NE Prox. to Subject Sales Price Gross Living Area Total Rooms Total Bedrooms Total Bathrooms Location View Site Quality Age

0.18 miles SE 280,000 OLD CITY #1 RESIDENTIAL HOMES



### **Comparable 5**

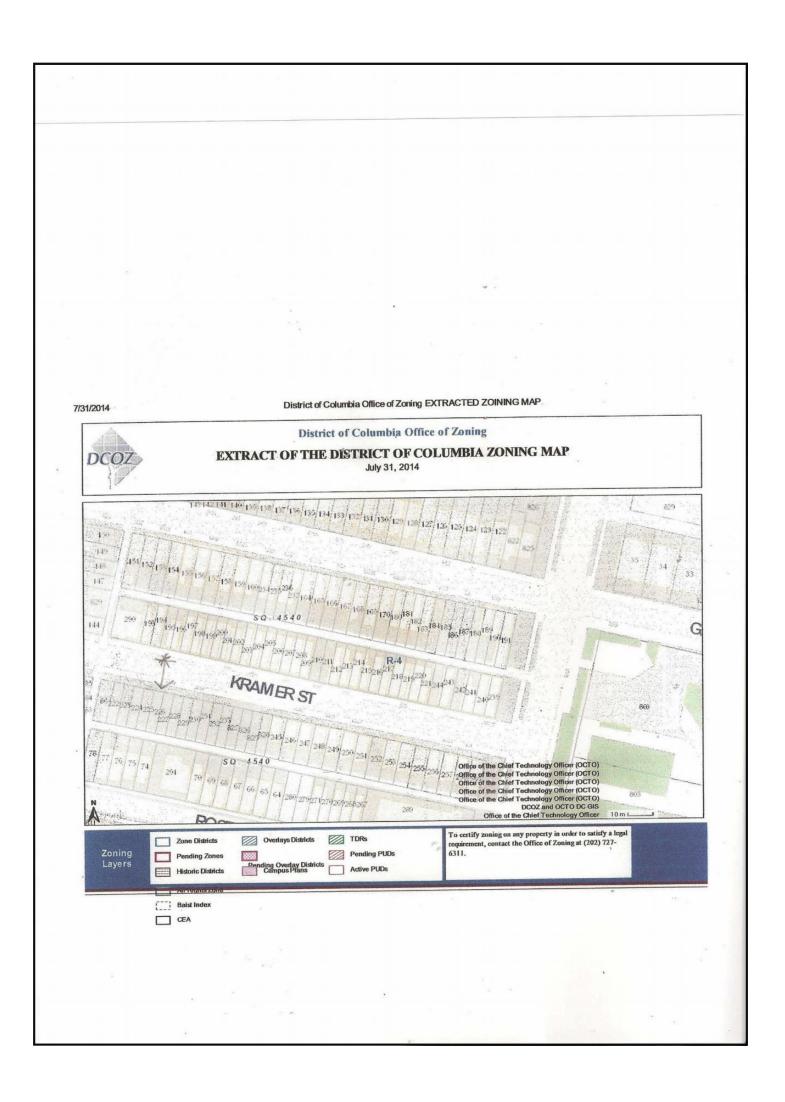
813 4TH STREET, NEProx. to Subject1Sales Price1Gross Living Area1Total Rooms1Total Bedrooms1Total Bathrooms1Location0ViewFSite0QualityAge

1.00 miles W 168,000 OLD CITY #1 SUPERIOR RESIDENTIAL//RETIAL

present-day construction

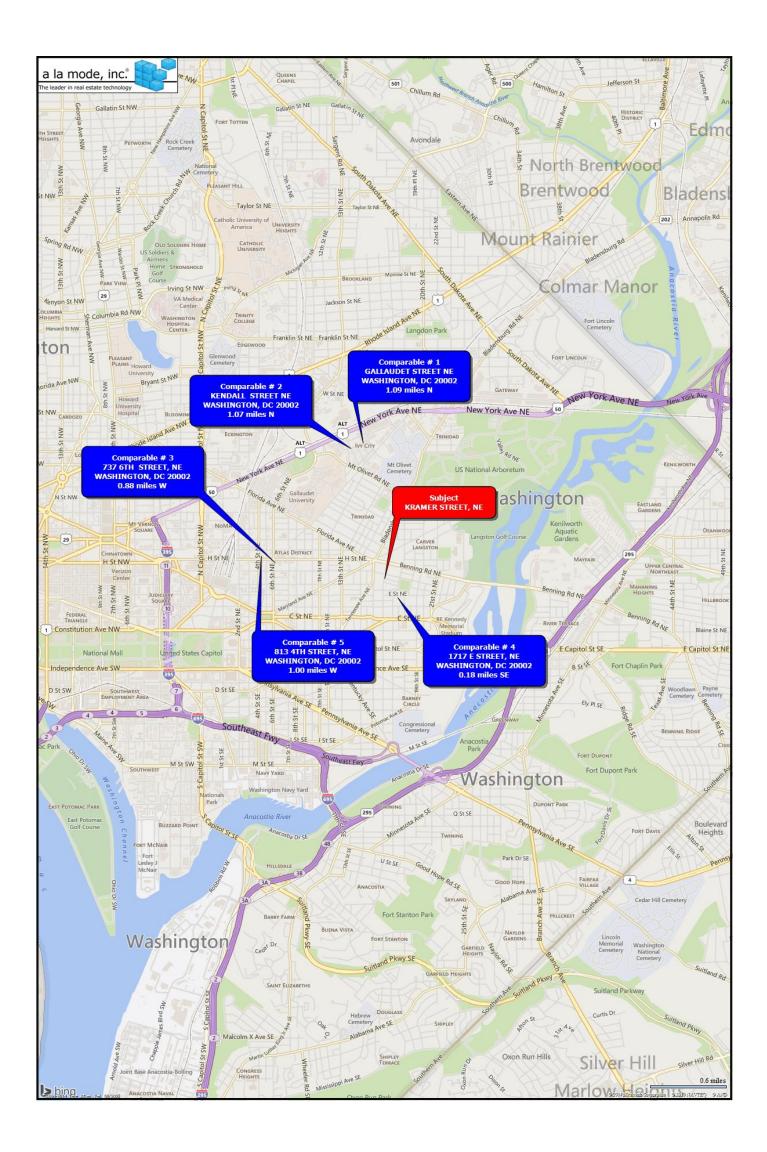
#### Zoning Map

Borrower/Client	N/A				
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	

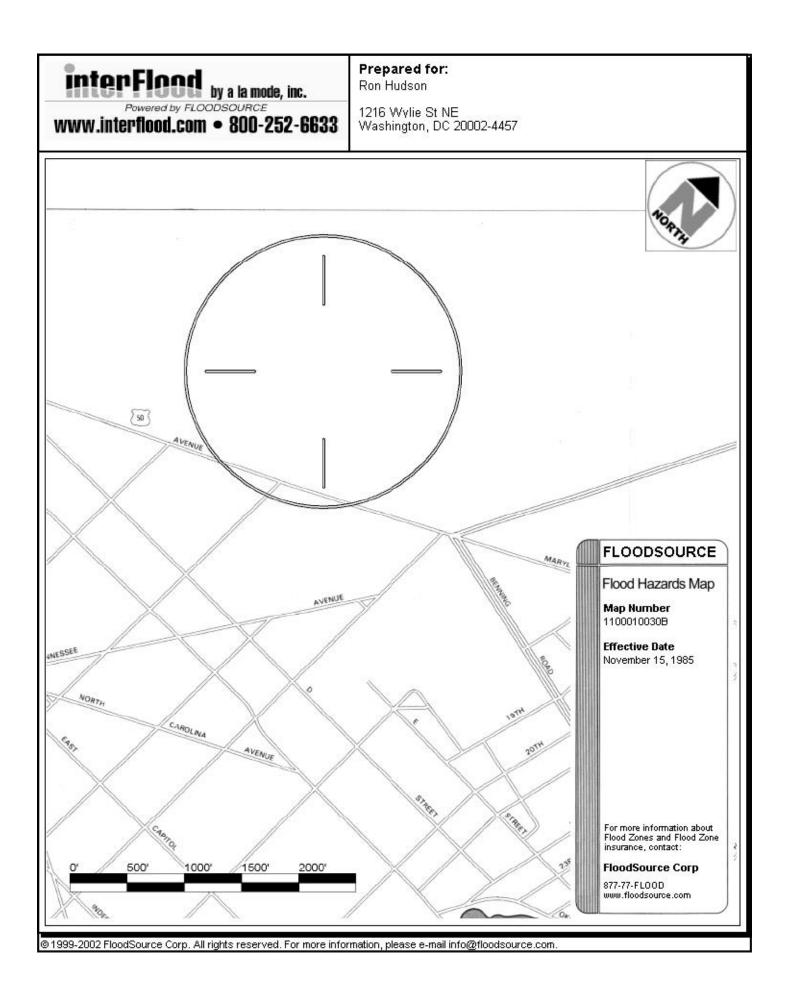


#### **Location Map**

Borrower/Client	N/A				
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



Borrower/Client	N/A				
Property Address	KRAMER STREET, NE				
City	WASHINGTON	County N/A	State DC	Zip Code 20002	
Lender	DC GOVT - HOME INITIATIVE PROGRAM				



File No. 134-14

### Supplemental Addendum

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SUBJECT NEIGHBORHOOD IS OFF 17TH STREET, A MAJOR TRANSPORTATION ARTERY WHICH IS THREE BLOCKS SOUTH OF "BENNING ROAD" WHICH LEADS TO DOWNTOWN WASHINGTON, DC . MANY RESIDENTS COMMUTE TO THE WASHINGTON METROPOLITAN DOWNTOWN AREA ON A DAILY BASIS, SCHOOL ARE ADEQUATE AND BUSING IS NOT REQUIRED, SHOPPING IS LOCAL, WITH MO/ PO RETAIL STORES & RESTAURANTS LOCATED WITHIN WALKING DISTANCE. AS THE NEAREST TOWN CENTER FOR SEROUS SHOPPER WOULD BE " H " STREET. TRANSPORTATION IS GOOD WITH A ADEQUATE BUSING SYSTEM,THE NEW TROLLEY CAR SYSTEM- AVAILABLE AT SCHEDULED TIME. WITH UNION STATION IN CLOSE PROXIMITY. SUBJECT SITE IS ZONE R4, ZONING REGULATION FOR R4 SITES, WIDTH OF 18 FT, AREA OF 1,800 SF- 60% OF LOT OCCUPANCY, HEIGHT STORIES 3 FEET 40. THE HIGHEST AND BEST USE FOR SUBJECT IS TO CONSTRUCTION OF 3 THREE STORIES TOWN HOUSE WITH A VARIANCE FOR THE NONCONFORMING SIZE AND FRONTAGE.

#### • URAR :

ThIS ADDENDUM IS DESIGNED AS AN ADJUNCT TO THE FNMA FORM 1004 FOR THE REPORTING OF COMMENTS MOST TYPICALLY REQUIRED BY LENDERS TO CLARIFY ASPECTS OF THE APPRAISAL PROCESS. AN "X" IN THE BOX NEXT TO A PARTICULAR PHRASE INDICATES THAT THIS APPLIES TO THE INDIVIDUAL APPRAISAL BEING PERFORMED. PHRASES NOT CHECKED DO NOT APPLY TO THIS INDIVIDUAL APPRAISAL.

(X) NO CONSIDERATION GIVEN FOR ANY POINTS, CLOSING COSTS, OR CONCESSIONS GIVEN PURCHASER BY SELLER. POINTS AND/OR CLOSING COSTS PAID BY SELLER ARE COMMON FOR ALL TYPES OF FINANCING IN THIS AREA. NO ADJUSTMENTS FOR FINANCING BECAUSE NO DIMINUTION OF VALUE DISCOVERED IN MARKETPLACE.

(X) EVERY EFFORT HAS BEEN MADE TO USE COMPARABLES THAT HAVE SOLD WITHIN SIX MONTHS OF THE DATE OF THE APPRAISAL. OUR DATA BANK INCLUDES 1 MLS COMPUTER TERMINAL, LUSK REPORTS, APPRAISAL FILES, ETC. AN EXAMPLE OF THIS IS SALE # 2, 3, 4 & 5.\*

(X) MANY COMPARABLES WERE CONSIDERED AND RELIED UPON BY THE APPRAISER IN THE CONCLUSIONS DRAWN THEREFROM, THE THREE EXHIBITED WERE CONSIDERED THE MOST INDICATIVE AND RELIABLE AVAILABLE SALES. WE DO NOT RECITE SALES OVER 1 YEAR OLD EXCEPT IN EXTREME CASES AND AFTER DISCLOSURE OF COMPELLING REASON. HOWEVER, LIMITING SALES TO WITHIN 6 MOS. OF APPRAISAL DATE CREATES ARTIFICIAL RESTRAINTS NOT FOUND IN THE OPEN MARKETPLACE. THIS APPRAISER WILL NOT PASS OVER THE BEST POSSIBLE COMPARABLE SALE IN ORDER TO USE ONE THAT IS LESS COMPARABLE, THOUGH OF A MORE CURRENT DATE.

(X) IT IS NOTED THAT NET ADJUSTMENT FOR COMPARABLE SALE(s) NO. 1, 2, 3, 4 & 5 (s) EXCEED(s) 15%. THIS ADJUSTMENT IS LARGER THAN NORMAL BUT THE SALES CHOSEN ARE CONSIDERED THE BEST AVAILABLE. OTHER SALES ANALYZED WOULD HAVE REQUIRED LESS DESIRABLE ADJUSTMENTS AND WERE NOT USED FOR THAT REASON.

(X) "DATE OF SALE" USED IN THE MARKET DATE SECTION IS THE SETTLEMENT/CLOSING DATE UNLESS OTHERWISE NOTED.

(X) SITE IMPROVEMENTS: WITH THE EXCEPTION OF THE STREET, IT IS THE APPRAISER'S EXPERIENCE THAT NEITHER THE PRESENCE NOR LACK OF SITE IMPROVEMENTS HAS ANY EFFECT ON VALUE OR MARKETABILITY.

(X) NO ITEM THAT HAS ANY NEGATIVE EFFECT ON VALUE WAS NOT DISCLOSED ON THE FORM

(X) AS A RESULT OF THE CURRENT FHLBB MEMORANDUM R-41, YOUR APPRAISER HAS NOTED IN THE APPRAISAL REPORT CERTAIN CHATTELS WHICH ARE CONSIDERED NON-REALTY ITEMS. THE CONVEYANCE AND INCLUSION OF THESE ITEMS IS TYPICAL OF TRANSACTIONS IN THIS MARKETPLACE.

(X) THE APPRAISER HAS REVIEWED THE FFLBB MEMORANDUM R-41C, ANND IS THE OPINION THAT THE APPRAISAL OF THE SUBJECT PROPERTY CONFORMS TO THE BANK BOARD MEMORANDUM.

(X) THE INCOME APPROACH WAS DEEMED INAPPROPRIATE AND THEREFORE, WAS NOT CONSIDERED FOR THIS TYPE OF PROPERTY.

( ) COMPARABLE SALES ARE LOCATED IN THE SUBJECT SUBDIVISION, BUT SALES OUTSIDE THE SUBDIVISION ARE NOT CONSIDERED APPROPRIATE AND THE SALES CHOSEN ARE THE BEST AVAILABLE.

A THOROUGH SEARCH FOR COMPARABLE SALES WAS MADE IN AN ATTEMPT TO FIND SALES WHICH BRACKET THE FINAL VALUE ESTIMATED FOR THE SUBJECT PROPERTY. AFTER CONSIDERATION OF LOCATIONS, DATES OF SALE AND PHYSICAL DIFFERENCES IN THE APPRAISER'S JUDGEMENT, THE COMPARABLES USED ARE THE BEST INDICATOR OF THE SUBJECT'S VALUE.

THE FLOOD MAP HAS A DIFFERENT ADDRESS VIS SUBJECT, HOWEVER IT COVERS THE SUBJECT PROPERTY AREA.

#### URAR :

#### **PURPOSE & SYNOPSIS**

Since not every subject property can be compared to "ideal" comparable sales, the appraiser has chosen the best sales available from the market search which meet investor underwriting standards and guidelines. Every effort to has been made to conform to FNMA and FHLMC underwriting guidelines and in most bases, to an even stricter interpretation found common to most investors in the secondary market.

The comments in this addendum are intended to expand on what the appraiser feels are areas of most concern to mortgage investor and/or the owner(s) of the appraised property in underwriting an appraisal report. The expanded comments allow the appraiser to provide additional comments where sufficient space is not available on the appraisal form. The market has been thoroughly searched and the sales reported herein are in the appraiser's opinion, the bestsales available that properly weigh the four (4) major elements of comparison. The four (4) major elements of comparison are (1) Location, (2) condition of Sale; (3) Time of Sale; and (4) Physical Characteristics of the subject and the Comparables.

SCOPE OF THE APPRAISAL

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In order to estimate the subject SITE market value, as of the date of the appraisal, a systematic procedure has been tollowed to reach a logical final value conclusion. Every effort has been made to conform to the code of ethics of the Appraisal Institute. The National Association of Real Estate Appraisers, FHLMC underwriting guidelines and additional requirements of investors in the secondary market. Of the three (3) approaches to value, the sales comparison approach and the cost approach are relied upon most to estimate the subject's market value.

Upon receiving the appraisal order, county assessor's records are researched to obtain basic property information such as the last sale date and price, lot size, zoning assessments, utilities present, real estate taxes, census tracts and other pertinent data as required in the appraisal report. Then the local multiple listing service is consulted to research the subject property. If available, recent sales, contract sales and current available listings in the subject's subdivision and immediate market area that are most similar to the subject property are obtained. An appointment is then set up to inspect the exterior or interior of subject property. The appraiser the n visually insects the exterior of the comparables selected that are most similar to the subject property.

The comparables selected for use in the report are, in the opinion of the appraiser, the best available after investigation of the sales activity in the subject's market area. Adjustments in the sales comparison approach are estimated based on market extraction and/or reaction of a particular item, its effects on value and are not based on cost figures. Negative (-) adjustments in the sales comparison approach reflect items that are superior to those found in the subject property. Positive (+) adjustments reflect items inferior to those found in the subject property. Comparable sales data are adjusted to the subject property, with the subject property as standard in terms of which of the comparable sale properties are evaluated and adjusted. The adjusted sales prices are reconciled to a final indication of the market via the direct sales comparison approach.

Upon completion of the sales comparison analysis, the appraiser develops the Cost Approach NOT APPLICABLE, using the Marshall & Swift Cost Handbook, local builder cost and estimate guides, and other pertinent residential cost information to arrive at the reproduction cost new of the subject property. Depreciation is estimated by the appraiser which takes into consideration the effective age of the subject property and its remaining economic life and any functional or external obsolescence extracted via matched pair analyses. Any depreciation is subtracted from the estimated reproduction cost new of the subject property. To this depreciated cost, the value of the site, as if vacant and available to be put to its highest and best use, is added to obtain a value via the Cost Approach.

If enough information is available, the Income Approach is developed NOT APPLICABLE using gross rent multiplier analysis (GRM). GRM analysis requires a substantial quantity of reliable, verified data on market sales or comparable properties that were rented at the time of the sale to estimate the market rent. Typically, in this market there is insufficient available information on single family properties to estimate the value by the Income Approach.

After analysis of the ONE (1) approaches to value, The direct sales comparison approach, the appraiser logically reconciles all the approaches to value ot arrive at a final estimate of property value (market value) as of the valuation date. It should be the best, most probable figure obtainable under current market circumstances. The final value estimate is rounded appropriately to emphasize the fact that it is an estimate.