Note: Questions and answers were recorded during the sessions, but unfortunately portions of the sessions were inaudible or didn't record. The information provided is what was captured. Some of the information has been paraphrased for clarity purposes.

Q & A PRE BID SOLICITATION 1-3 8/5/2014

Q.

Recognizing the criteria associated with affordable housing...is that going to be weighted relative to the sight? In the review process will you review these criteria by project?

A.

A short answer to that question is Yes. Each project is treated differently and reviewed differently specific to the site and framework set forth in the SFO package.

Q. With the RFP is there a preference for a matter of right with developers or is there a preference from management?

Α.

Typically we do prefer development be done by matter of right, but for this particular solicitation (Florida & Q) I would recommend you try to maximize the site. As mentioned earlier, each project is going to be approached on a case by case basis. We'll look at each proposal, evaluate them and compare them. Essentially, you are competing against other proposals. But for this particular site, if you go through the public BZA process you will get the additional density (see Office of Planning Small Area Plan). So, I would imagine from your perspective that it would be helpful to go through that process. And though maximizing the site is typically a good thing, we will evaluate each proposal and maybe someone will be able to develop it by right and produce the most beneficial and transformative proposal.

Q. What about the CBE requirement? You mentioned that you were not sure if it was going to be required, going forward.

A.

Proceed as though it is absolutely a requirement at this point, which it is. I was just providing information when I mentioned that at some point it may go away. Initially, we were told it would not be required for this round of solicitations, but then that was changed. So, again the CBE requirements are still in place. We'll notify you if it changes.

Q. Is there a time line for reviewing proposals?

A.

We do not have a firm timeline for reviewing proposals. Looking at DFD, their latest NOFA took June through October to close...about five months. But, as I mentioned earlier, this is a new process so PADD and DFD will need to work collaboratively. The timeline should be (approximately) 5 months.