GOVERNMENT OF THE DISTRICT OF COLUMBIA

+ + + + +

DEPARTMENT OF HOUSING AND COMMUNITY DEVELOPMENT

+ + + + +

2016-2020 FIVE YEAR CONSOLIDATED PLAN FOR THE DISTRICT OF COLUMBIA AND THE 2016 PROPOSED CITIZEN PARTICIPATION PLAN

+ + + + +

NEEDS ASSESSMENT HEARING

+ + + + +

WEDNESDAY AUGUST 19, 2015

+ + + + +

The Needs Assessment Hearing convened in the Martin Luther King Jr. Memorial Library, 901 G Street NW, Washington, D.C., at 6:00 p.m., Polly Donaldson, Director, presiding.

PRESENT

POLLY DONALDSON, Director

ALLISON LADD, Chief of Staff

VONDA ORDERS, Chief Program Officer

JENNIFER SKOW

CONTENTS

Opening by Director Donaldson3
Witness Testimony
Buwa Binitie
Ron Swanda
Elizabeth Falcon
George Jones
Schyla Pondexter-Moore
Jackie Ward-Richardson
Christine Brooks-Cropper
Conclusion by Ms. Skow and
Director Donaldson

P-R-O-C-E-E-D-I-N-G-S

6:09 p.m.

DIRECTOR DONALDSON: All right. Good evening, everyone.

My name is Polly Donaldson. I am

Director of the Department of Housing and

Community Development, and I'd like to welcome

you all here to the Martin Luther King Jr.

Library here in the District of Columbia.

This is our second public hearing,

DHCD's second public hearing on the development

of the Consolidated Plan, which is our five-year

vision for local programming and for spending of

four federal grant programs, including the

Community Development Block Grant, known as CDBG;

the Home Investment Partnerships, or the Home

Program; the Emergency Solutions Grant, known as

the ESG Program; and the Housing Opportunities

for Persons with AIDS, known as the HOPWA

Program.

As the steward of these federal funds,

DHCD is charged with developing a policy strategy

for how we spend those resources every five years.

For me, this plan will not only be a federal requirement, but a map, a roadmap for DHCD's work ahead promoting the administration's comprehensive vision of an affordable, livable, growing Washington D.C.

In order for us to create this guiding document, our process requires extensive data collection and analysis to paint a picture about market trends in the District, and it also requires community engagement to hear your stories and testimony about how you think we should spend these funds.

We want the plan to be an accurate representation of the city's needs, and your voice will serve as the basis for our policy, goals, and decision-making.

Now I am going to turn it over to Jennifer Skow, who is the DHCD staffer who is managing the Consolidated Plan process, and she'll share a few more details with you about

tonight's hearing.

Jennifer?

MS. SKOW: Hi. My name is Jennifer Skow. I recently joined DHCD, and I am coordinating the fiscal year 2016 through 2020 Consolidated Plan for DHCD.

I want to take a moment to briefly describe the four federal resources available as well as an overview of our process.

The first resource, Community

Development Block Grant, CDBG Program funds,

local activities that revitalize neighborhoods,

promote economic development, and improve

community facilities, infrastructure, and

services in low- to moderate-income communities.

CDBG funds are our most flexible federal resource and can be used for both housing projects and non-housing community development activities.

The second resource, the Home Investment Partnerships Program, supports building, buying, and/or rehabilitating

affordable housing for rent or homeownership or providing direct rental assistance to low-income residents.

The third resource, the Emergency Solutions Grant, ESG Program, provides funding for programs and services supporting homeless individuals and families.

And the final resource, Housing

Opportunities for Persons with AIDS, makes grants
to local communities, states, and nonprofit

organizations for projects that benefit lowincome persons living with HIV/AIDS and their
families.

Now, I'd like to spend a couple of minutes discussing the process.

The informal ward-by-ward check-ins which drew hundreds of community members over the last few months provided a strong foundation for community dialogue with DHCD, but tonight's hearings -- tonight's needs assessment hearings is a second opportunity in a series of formal community meetings to testify about your

community's needs for inclusion into the fiscal year 2016 through 2020 Consolidated Plan before DHCD begins drafting the document and policy priorities.

For community members who wish to view our current Consolidated Plan for fiscal years

2011 through 2015, we have printed hard copies

located at the sign-in table, and it's also

available on DHCD's website for your review.

We have made some amendments to our Citizen Participation Plan as well. That is a document that informs how DHCD will engage with the public throughout the consolidating planning process before adopting this plan. DHCD has made this document available on our website and in hard copy at the sign-in table for public commenting. Residents will have until September 12th to provide any feedback to DHCD about how we will engage with residents during this consolidated planning process and how the community can play a part in shaping priorities.

Moving on to today's hearing, for

anyone wishing to testify who hasn't already signed in, please see Abe over here at this table to sign in. You can do so at any point.

And what we will do is go through the list of witnesses who have already requested to testify first, and then we'll start with the new list that Abe will manage over at this table.

For residents and organizations who do not wish to speak tonight or are not in attendance but would like to submit testimony as part of our first round of public hearings, they can submit written comment for the record. These individuals can do so by mail or email by close of business Friday, August 21st, 2015.

Written statements should be mailed to our offices, and make them to Director Polly Donaldson with "Five Year Consolidated Plan Comments" in the subject line.

Residents may also email comments, and please direct those electronic testimony to dhcd.events@dc.gov, with a subject line "Five Year Consolidated Plan Comments."

All of this information is printed on a handout at the sign-in table.

At this moment, I'd like to transition back to Director Donaldson to begin the hearing.

I just want to thank you all for coming tonight.

I look forward to hearing your contributions this evening and in the months ahead.

DIRECTOR DONALDSON: Thank you,

Jennifer. I appreciate that very much.

I also want to introduce my colleagues here up on the -- the podium: Allison Ladd is Chief of Staff at the Department of Housing and Community Development, and Vonda Orders is the Chief Program Officer and oversees all of the HUD programs that were just described by Jennifer.

So we are here to hear the testimony of our witnesses, and I'll begin by calling up the first witness on the list, Marla Bilonick, who is Executive Director of the Latino Economic Development Corporation. I wasn't sure if I saw her.

We will also call later if she appears

as well.

Great. Well then I will move to our second witness, who is Buwa Binitie with Dante's Partners, and I believe he is here. Yes, he is. Hello.

And congratulations -- yes -- also, I understand you've just been elected Chair of the Board of the Housing Finance Agency for the District, so that will be -- congratulations to you on that.

You have five minutes. All witnesses will have five minutes for their testimony, and Abe will be holding up signs for -- for the -- with the time limit, okay? Thank you.

MR. BINITIE: First of all, hello?
Yes.

First of all, I'd like to thank you very much for the audience, Director Donaldson, but more importantly, give thanks to all of your great staff that you have at DHCD. I am commending you all for all the great work that you're doing in serving folks of moderate means.

And you know, I am here today. My name is Buwa Binitie, the Managing Principle of Dante's Partners.

As many of you know, my firm specializes in the development and financing of luxury, affordable, and world-class housing throughout the District, and for nearly a decade, my team and I have worked tirelessly to create high-quality housing opportunities for hard-working individuals and families as well as seniors here in the District.

I am here today to provide comments regarding the 2016 to 2020 Five Year Consolidated Plan for the District of Columbia and offer recommendations for improvements that DHCD can implement such that firms such as Dante's Partners can continue to create affordable housing opportunities in the District.

Many of these comments speak specifically to the recent NOFA that was issued in late July and to restrictions and limitations that I along with my peers and other development

companies have noted and feel create arduous barriers to the production of affordable and world-class housing.

The first recommendation that I would like to put on record is some sort of preference points similar to those for nonprofits. However, for SB-led development teams in the District as a way to encourage and further production and capacity of affordable housing by both nonprofit and for-profit developers, particularly small local businesses that contribute to DC's tax bases, and the allocation of preference points should benefit both sides in order to create a balanced playing field or -- or be eliminated altogether.

The second preference point that we would like to see incorporated is special accommodations made for newly constructed senior housing developments, and this can either be done by setting aside dollars or tax credits allocations specifically for senior housing deals.

While the industry recognizes the need for the production of affordable housing units to meet very low income levels, there is equally a need for higher-income housing options in the 60 percent of AMI range, especially when we are looking in Ward 7 and 8 areas where the community is clearly speaking to diversity in -- in the community.

Regrettably, not allowing 60 percent of AMI housing further exacerbates the gap, which I feel is not a good leverage of -- of District dollars.

And to quickly summarize, because I know time is against me and everyone knows I like to talk a lot, so --

PARTICIPANT: You're fine on time.

MR. BINITIE: -- to summarize, I think the other major point that I would like to raise is in addition to production of housing units, there is a need for community development facilities as well in the District of Columbia that we strongly implore DHCD to allocate

dedicated funds for non-housing community

development facilities as well in the District of

Columbia.

The other points and recommendations

The other points and recommendations are here for you to browse, but I just wanted to again thank you for the audience, and hopefully, we'll see some of these items incorporated going forward.

Thank you.

DIRECTOR DONALDSON: Thank you very much for your testimony. Appreciate it very much.

Next I would like to call up Ron

Swanda, who is a volunteer advocate for seniors

in Washington, D.C.

MR. SWANDA: Director Donaldson, hello, and your staff. I am going to try to be brief and quick.

First of all, let me start by saying that I am -- my name is Ron Swanda. I am a volunteer advocate for seniors in D.C., as you said, and in that regard, I am on the Executive

Council for AARP in D.C. I am also a member of the D.C. Commission on Aging. And my remarks today I think reflect well what those organizations both support.

First of all, my remarks are going to be surrounding mainly by the Age-Friendly D.C.

Plan, which I know you're familiar with. I want it to be on the record that the Commission on Aging and AARP in D.C. support strongly the elements of that plan that would go to housing. They support lots of other things, too.

And I want to note that there are many elements that are not necessarily directly related to housing required for DHCD to become a partner with other government organizations to foster a good environment.

First of all, AARP D.C. is especially ready to commit resources, energy, knowledge, to two things that are already in the plan. That doesn't mean they don't support everything in the plan, especially the housing plan, but the two things are the inclusionary zoning recommendation

in the Age-Friendly Plan, which talks about buying back inclusionary zoning housing. I know that's a very complex issue, but AARP is ready to stand and try to get that accomplished.

We are also very interested in the SFRRP and the Housing Improvement -- Housing for Handicap-Accessible Improvement Program, HAIP, and again, willing to pledge its resources and energy for others.

The D.C. Commission on Aging is commissioned by the Mayor to advise the Mayor and City Council and the public about issues related to seniors. That is chaired by Commissioner Romain Thomas. I am the vice chair of that organization.

I can tell you that the entire AgeFriendly D.C. Plan has been constantly reviewed,
and we have been involved in developing that
entire plan, and we are especially pleased with
the hard work that went into development of the
sections of domain, as they call it, on housing.
It's really well done, and I think most of it

will get achieved sometime soon, I hope.

One thing that is probably not in that plan that probably should be is to do a housing needs assessment, and I think that would be good if it was in the plan, but whether it's in the plan or not, it needs to happen.

We need to have a projection of how many people we're going to have living in the District of Columbia, how many will need affordable housing, and right now that is very hard to come across. There are elements here, there, and everywhere.

And finally, I want to say that senior housing is especially critical because it requires services. If you have a senior housing that is affordable without services, it is probably not going to be very useful.

And that is especially critical for people with HIV and AIDS, the HOPWA program. The reason is people who don't have a place to live that's stable often go off their medications, and with the HIV and AIDS, we all know that if

they're not on medications, they can still pass that disease around to other people in the city.

So there is not only an interest in keeping people in houses, there's a public health interest in having that program be robust.

And I think some of the recommendations that were made to the AgeFriendly D.C. Task Force that did not necessarily end up in the plan might be a good, useful place to start.

Finally, I want to note that unfortunately, D.C. in a federal study was found to have the highest proportion of people over the age of 65 who are disabled who live alone.

I'll say that again: people over the age of 65 who live alone and are disabled, we're the highest in the country.

I think that is unacceptable, and that leads to social isolation, which I think is especially severe in the -- in the D.C. community, and especially severe in the LGBT community because they are also ostracized

otherwise. 1 2 So that concludes my testimony. 3 you. 4 DIRECTOR DONALDSON: Thank you very 5 I appreciate your testimony. much. 6 Thank you. Do you have a written 7 version to submit? 8 (No audible response.) 9 DIRECTOR DONALDSON: Okay, not to 10 Great. worry. 11 Next witness is Elizabeth Falcon, who 12 is Director of Housing Advocacy at the Coalition 13 for Nonprofit Housing and Economic Development. 14 MS. FALCON: Hi. Thank you. 15 Good evening, Director Donaldson and 16 members of the Department of Housing and 17 Community Development, and thank you for the 18 opportunity to testify. 19 My name is Elizabeth Falcon, and I'm 20 the Director of Housing Advocacy at the Coalition 21 for Nonprofit Housing and Economic Development. 22 The more than 140 members of the

Coalition fund, finance, produce, preserve, and provide affordable housing and related services as well as neighborhood-based economic development in the District of Columbia.

In addition, we run the Housing For All campaign, through which we engage over 400 members to advocate for issues around housing affordability in the District.

CNHED and our members consider ourselves valuable partners to DHCD in supporting the effective use of federal and local funds to meet our shared goals of creating and preserving opportunities for affordable housing and economic development and revitalizing underserved communities in the District.

CNHED looks forward to working with DHCD to improve outcomes for providers and residents. These are our recommendations for the 2016-2020 Five Year Consolidated Plan for the District of Columbia.

I will submit additional materials electronically.

Set clear expectations for use of federal and local funds: CNHED members are active partners with DHCD to further local and national goals of providing high-quality affordable housing, effective services for renters and home buyers, and technical assistance to start-up and existing small and microbusinesses in our community.

Transparency and efficiency in the use of federal and local funds is critical for organizations to partner with DHCD effectively.

DHCD should provide clear expectations regarding eligible and preferred uses of federal and local funds to facilitate consistency in the field and allow partners to plan accordingly.

In addition, DHCD should solicit and incorporate feedback from the public, including developers and community-based organizations, before and after making changes to ensure that they work for everyone.

CNHED believes in a continuum -- that a continuum of housing is needed to meet the wide

variety of housing needs in our city and encourages DHCD to continue to invest in support of housing, permanent support of housing, affordable rental housing, co-ops, and ownership opportunities.

We applaud the increased transparency and ease in accessing DHCD's pipelines of affordable housing developments through the development of an online portal.

The District has some of the best tools in the nation to create and preserve affordability. We encourage DHCD to improve the tools in our toolkit through the creation of the new Acquisition Loan Program and the implementation of regulations for the District Opportunity to Purchase Act.

DHCD should move to efficiently finalize these processes while ensuring that clear opportunities for feedback are made available.

DHCD and the affordable housing community are facing a new federal mandate with

the HUD rule on affirmatively furthering fair housing.

DHCD should clearly articulate to housing providers and other partners how this rule will impact DHCD investments and policies going forward.

Ensure timely execution of contracts and payments to community-based organizations: many organizations who contract with DHCD have delayed payments of contracts at the beginning of the District's fiscal year. These delays force providers, many of which are nonprofits, to engage in short-term borrowing, which puts an undue burden on the organizations and threatens their financial stability.

DHCD should ensure timely payments of all federal and local contracts with providers.

The Community Development Block Grant Program provides a wide variety of opportunities for the District Government to serve the local community.

Currently, DHCD does not allow the use

of CDBG funds to build the capacity of small businesses providing -- of small business technical assistance providers.

We encourage DHCD to reconsider and allow these federal funds to be used to strengthen and standardize the delivery of existing technical assistance service providing community to meet the shared goals of the Agency and the field.

Create and implement a preservation
plan: the District of Columbia recognizes that to
maintain an increased affordable housing options
for residents, it must preserve existing
affordable housing in addition to creating more
affordable units.

Thus, DHCD should strive to preserve wherever possible and practicable the availability and sustainability of its existing affordable housing stock. We encourage DHCD and the District Government as a whole to set goals that preserve existing District and federally subsidized housing, including public housing;

prevent the displacements of residents; and other goals.

Improve tools to allow District residents to transition to homeownership: CNHED and our members are pleased to partner with DHCD to support opportunities for District residents to transition to homeownership. We encourage DHCD to move quickly to improve the Home Purchase Assistance Program and to more efficiently serve new home buyers and increase funding available.

In addition, we see a great opportunity to develop new homeowners among the residents currently renting in Wards 7 and 8 who risk displacement if costs rise by continuing the East of the River Homeownership Campaign.

Continue to strengthen interagency cooperation: CNHED applauds the improvements DHCD has made to coordinate among District agencies.

The consolidated request for proposals and notice of funding availability have streamlined processes and expectations for the development of support of housing.

We appreciate the ambition of the many District agencies participating in the Interagency Council on Homelessness and the development of an aggressive strategic plan which includes District-wide goals to meet the needs of D.C.'s homeless residents.

We recognized DHCD's critical role in supporting the production of affordable housing and permanent support of housing to meet these goals.

In addition, stronger coordination will be needed to effectively preserve affordable housing. In the area of small business support, CNHED strongly encourages DHCD to work collaboratively with other DC agencies that interface with small businesses such as the Department of Small and Local Business Development, DSLBD, and DMPED's Great Streets Initiative.

Interagency coordination is

desperately needed to ensure small businesses

have access to resources and services available.

1 Thank you for the opportunity to 2 testify. DIRECTOR DONALDSON: 3 Thank you very 4 much, thank you. 5 And now I would like to call up George Jones, who is the Chief Executive Officer of 6 7 Bread for the City. Mr. Jones, welcome. 8 9 MR. JONES: Thank you. 10 DIRECTOR DONALDSON: Thank you. Thank 11 you. 12 MR. JONES: Thank you, Director 13 Donaldson and DHCD staff, for allowing me to 14 testify again. 15 As I've mentioned in the past, Bread 16 for the City is a nonprofit that provides food, 17 clothing, medical, legal, and social services to 18 residents living with low incomes here in 19 Washington, D.C. We have been doing that for 20 over 40 years. We have a center here in 21 Northwest D.C. and a center over on Good Hope 22 Road in Southeast D.C.

And I don't have a lot to add to my previous testimony. I want to reiterate sort of, and I have now for the record written, what are the two major recommendations from Bread for the City listed in my -- my testimony.

I did want to give a little bit of context for the sort of housing recommendation and the CDBG recommendations, at least from the Bread for the City perspective.

A couple of things I just wanted to point out, and then some of this I am sure that you -- you and the panel there understand, but I think it's important to understand the context under which this next five year strategic planning process sort of is taking place.

In a lot of ways, D.C. is a very different place than it was in 1970, when Bread for the City was originally founded, in the mid-70s.

And, you know, there's always been haves and have-nots in Washington, D.C., but it's arguable that the extreme is greater than it's

ever been, at least over the last 40 years.

I was talking to a -- a volunteer the other day, and he talked about the fact that some of his friends here in D.C. complained in a -- in almost a braggadocio way that they were paying \$4,000 a month for rent here in Washington, D.C., and it's sort of almost a badge of honor.

Well, the people who come through

Bread for the City every day, and we see probably

2,000 households every month in this facility in

Northwest alone, struggle to pay even \$700 for

rent in Washington, D.C.

Not only that, they struggle to find housing that they can pay \$700 a month for rent. These are people whose average household income is about \$7,000 a year.

So we've got these extremes. It's playing itself out in Washington, D.C., and it is in that context that Bread for the City's first recommendation is that not only do we applaud the DHCD and the District in focusing on the need for affordable housing, but we -- we really sort of

encourage DHCD and the administration to really prioritize affordable housing at the 30 percent of median income or less.

I mean, certainly for the people that we serve, the thousands that we serve every month, it is that type of housing, it is that -- that quality of housing at that income level that's really sorely needed.

Secondly, and then in a related matter, one of the reasons that -- one of the things that Bread for the City does almost on a daily basis is direct people not only to sort of housing resources but to the other resources that really are kind of a part of the fabric that allows somebody to stay housed and to be -- to live in a sort of dignified way, and that is to make sure people have access to health care, to make sure they have access to food they need, to make sure they have access to clothing, to legal services.

That is what Bread provides, this holistic net of services, actually largely in a

way that is designed to help people who are struggling to stay in their houses stay stable, to sort of supplement the incomes or the lack of incomes that they have.

So we really encourage -- one of the things that Bread is looking to do, and I know other groups are doing, is developing facilities that can provide some of those support services. Bread is looking to build a new facility in Southeast D.C., a 25,000-square-foot facility that we're hoping to build in the next two years to replace the 9,000-square-foot facility we have right now.

And not only would that facility continue to provide food, clothing, medical -- food, clothing, legal services, social services, but we're looking to add not only a medical practice, but a dental care and wellness space along with expanding our pre-employment services.

And I say all that stuff, I sort of take time to sort of emphasize those various elements that we provide in our centers to say

that there is this comprehensive array of things that people can access when there are facilities available and when organizations like Bread for the City are supported by DHCD.

Two points I want to make as I close my remarks.

One of the things to remember that I think is important to lift up is that so often the people who live at the margins, who are living on low incomes, are people of color in Washington, D.C.

Not only is there a real disparity sort of economically, but there is a sort of racial divide that I think is really a risky thing.

I mean, we have seen across the country incidents in Baltimore and Missouri and Los Angeles, and I think underlying a lot of the sort of civil unrest in those incidents isn't just the sort of police shootings that sort of were the headlines, but the socioeconomic disparities that those communities experience.

And I think the District is -- it still has time to sort of ward off some of that, but I am not sure we have a lot of time to keep from having those kinds of things play themselves out in Washington, D.C.

The last thing I want to say is that Bread for the City also has a five year plan we just completed, and our plan is not only to create this sort of expanded facility and expanded access for folks, but to continue to advocate for affordable housing for those folks who fall at the -- 30 percent of the median and below.

So thank you again for allowing me to testify, and I look forward to working with you in the coming years.

DIRECTOR DONALDSON: Thank you, Mr.

Jones, very much appreciate your testimony again
and the -- the detail that you've given us.

Thank you very much.

I'd like to call up now, if I could, Schyla Pondexter-Moore, who is an organizer with

the Public Housing Campaign known as Empower D.C. 1 2 Good evening. 3 MS. PONDEXTER-MOORE: Good evening. How are you? 4 DIRECTOR DONALDSON: 5 Great. 6 MS. PONDEXTER-MOORE: Hello everyone. DIRECTOR DONALDSON: 7 Thank you. 8 MS. PONDEXTER-MOORE: I am going to 9 make this quick. 10 Okay. My name is Schyla Pondexter-11 Moore. I am the organizer for the Public Housing 12 Campaign at Empower D.C., and I am also a public 13 housing resident. I lived in D.C. my whole life, 14 born and raised here. So in your five year plan, we need to 15 16 see DHCD assure that Barry Farms residents are 17 not displaced from their home and community under 18 the planned redevelopment. 19 DHCD needs to publicly or privately or 20 both put pressure on DCHA, DMPED, and the Mayor 21 to revisit the Barry Farms redevelopment plans to 22 include, one, redevelopment in place so that

residents are not displaced; two, ownership for Barry Farms residents; and three, maintenance and repairs now while families are there, because they are not doing any repairs, they are forcing them to live in slum conditions.

DHCD also needs to publish the regs to DOPA, the District Opportunity to Purchase Act.

DHCD needs to enact DOPA to benefit current Barry Farms residents and future public housing residents. The District has a tool to purchase Barry Farms and preserve the affordability, and it needs to be enacted.

DHCD needs to advise HUD to not approve the application DCHA has submitted to HUD a few weeks ago to demolish and dispose of Barry Farms until the redevelopment plans are revisited, to include redevelopment in place, ownership for Barry Farms residents, and maintenance and repair of units now, while families still live there.

And lastly, DHCD needs to assure that the memorandum of understanding between DHCD and

DCHA is completed with input from public housing 1 2 residents that work very hard to get that \$988,000 in local funding for maintenance in 3 4 public housing. DHCD needs to assure that the funding 5 materializes and is put to immediate meaningful 6 7 use. DHCD needs to assure the funding is 8 9 not reprogrammed or snatched away from us like so 10 often happens in the budget for low-income 11 people. 12 That's it. Thank you. 13 DIRECTOR DONALDSON: Thank you for 14 your testimony. 15 I think that we're now into the list 16 of those who had interest in testifying. We have 17 a revised list. Thank you. 18 And I'd like to call up Jackie Ward-Richardson from the Greater Washington Urban 19 20 League, and I have your testimony here. Again, I want to encourage anybody who 21

would like to testify, if you came in late, we

1 are very open to that. Please go sign up at the 2 table here with Abe, and he will take care of making sure that you're on the -- that you're 3 next after Ms. Richardson. 4 Yes, please, thank you, good evening. 5 MS. WARD-RICHARDSON: 6 Thank you, 7 Director Donaldson and all DHCD staff. My name is Jacquelyne Ward-Richardson, 8 9 and I am the Senior Director of Housing and 10 Community Development for the Greater Washington 11 Urban League. The League's Housing and Community 12 13 Development Division administers key programs 14 funded by the District of Columbia. Our largest 15 program is DHCD's Home Purchase Assistant 16 Program. 17 During our administration of the Home 18 Purchase Assistance Program, we have helped over 19 7,000 families to realize the dream of 20 homeownership. 21 In fiscal 2014, we facilitated 208

loans for homeownership. The total loan dollars

exceeded \$6.5 million.

The majority of our clients purchased in Ward 7 and Ward 8. However, D.C. wards received -- all D.C. wards received HPAP home buyers.

Over \$4.2 million in HPAP funding, however, went to Wards 7 and 8.

Our HPAP clients are low- to moderate-income residents of the District of Columbia.

The average client earns approximately \$56,000 and purchases a home for about \$240,000.

The average HPAP loan was \$28,200. Ward 5 had the highest average loan amount, however, at \$35,100.

We are grateful to the D.C. Department of Housing and Community Development for allowing us to serve the community through this program.

However, in recent years, as cited above, the majority of new homeowners helped through the HPAP were located in Wards 7 and 8, east of the river, where homes are more affordable for the clients we serve.

We would propose that the Five Year Consolidated Plan include a target program that provides up to \$80,000 to higher-income HPAP clients to allow them to purchase homes throughout the District.

Recent years have been very difficult for prospective home buyers. The insecurity of job and housing markets has resulted in many persons not taking steps towards homeownership.

However, the D.C. market has seen an upturn in the housing market, with increasing property values and qualified first-time home buyers.

This is an excellent time for families to purchase in the city. However, the skyrocketing prices for home purchasing is making the dream of homeownership in the District unrequited for clients we serve.

If the District is going to be the city for all residents, we need to make the dream available for everyone.

Millions of dollars are pumped into

the local economy when people buy homes, and our local governments receive the benefits of property and transfer taxes.

HPAP is one of the largest programs of its kind operating in the country. I believe the way this structure where clients can choose their lenders and realtors, speed of service delivery, and single source for funds is a national model.

However, with the increasing age of properties in the District, there is a need to consider allowing HPAP recipients to purchase homes with a rehabilitation loan.

This would alleviate some of the burdens for sellers to repair property deficiencies and increase the housing stock available for our clients.

The League is proud to be DHCD's provider of choice for the administration of the HPAP. Additionally, we are proud to serve the needs of the citizens of the District of Columbia.

We have served the citizens of

1	greatest need for over 75 years and are grateful				
2	for the opportunity to reach even more.				
3	Thank you.				
4	DIRECTOR DONALDSON: Thank you very				
5	much for your testimony this evening, thank you.				
6	And I believe we have one additional				
7	witness, am I right? Okay, great.				
8	Yes, I'd like to call up Christine				
9	Brooks-Cropper, who is President of the D.C.				
10	Fashion Foundation and also a current small				
11	business technical assistance provider with				
12	funded by DHCD, is that correct?				
13	MS. BROOKS-CROPPER: Correct.				
14	DIRECTOR DONALDSON: Yes, okay, great				
15					
16	MS. BROOKS-CROPPER: Thank you, thank				
17	you for having me.				
18	DIRECTOR DONALDSON: Welcome, good				
19	evening, thank you.				
20	MS. BROOKS-CROPPER: Thank you, thank				
21	you.				
22	And I want to start by saying I see				

Director Lamont Lee. He has been an excellent advocate of small business technical assistance, a great resource, leader, institutional memory, just everything, he is the best. So I want to acknowledge him as well as being here.

I don't have any written testimony.

Myrna is the chair of our small business TA

working group with the Coalition for Nonprofit

Housing and Economic Development, and I was

hearing all the testimony was housing, housing,

housing. I feel I need to step up and say a

little something in regards to small business

technical assistance.

So one, continue to support it because that is the community development aspect of D.C. housing and community development is the small business technical assistance providers.

It is about 12 of us, if I stand corrected, and we are working very hard in the entire city to make sure that our emerging commercial corridors get revitalized; that entrepreneurial training happens; that small

business technical assistance and development happens with regards to start-ups, staying in place, maintaining these businesses.

But more importantly, too, because we all have been charged with additional technical assistance requests since the Great Streets money has come out, we already do our job currently with regards to DHCD, but with DMPED, because we're on the Great Streets list as a service provider, and we're there to assist, possibly maybe look at funding the current providers, a little more funding, because like for myself, I provide all of the small business TA for the creative economy community, which I'm sure you know that term is kind of going out there like wildfire.

So that means that most of your emerging corridors, as well as your main corridors like H Street that you see Northwest is developing like crazy, is turning into very cool kids hot spots, and start-ups are coming into those communities.

Those creative type of businesses, whether restaurants, whether fashion boutiques, whether music, TV, and film, tech companies, or creative economy, are coming in. I get all of those types of requests.

So with like for example the funding that I receive, I am able to serve a good number. However, I end up serving 100 or more people.

So not so much saying I am here to advocate to get more money into my organization, I am saying to advocate to get more money to business providers like myself that provide resources and that kind of small business TA to those creative type of nonprofits or small business TA providers and welcome them with open eyes and open arms because I know definitely when I started my fashion business program in 2010, I started through the NIF grant, and if you know, that was a neighborhood investment fund grand through property taxes.

And it was business, and it was kind of like a fight to get them to understand that I

am small business TA as well.

When you come into a neighborhood and you get all this fabulous housing, what do you want as far as to go out and go into your neighborhood? You want to go to restaurants to eat. You want to go shopping. That is my community.

So at the end of the day, we are also community development and small business TA providers as well.

So I am here to state as far as I understand housing and affordable housing is very important because actually my husband is an affordable housing developer -- he used to work for D.C. Housing Finance Agency and Wesley Housing Development Corporation -- but also too community development in commercial corridors to get -- make sure those businesses that stay -- that really define the community, stay there.

And it is organizations like myself and those other small business TA providers that provide that resource to those businesses to get

those tools to stay in that community.

And I will definitely say a lot of my requests are not just writing a winning business plan or getting capital, but most of the requests are marketing.

Marketing is huge, and I know that DHCD has a marketing department, and we need to get the message out that DHCD is -- is maybe put more in that you're not just housing, because it's a little confusion to the community, you're also community development.

So marketing campaigns on the part of getting that message that you are community development out there through DHCD, but also helping the small business TA providers to possibly have more marketing funding or bringing in more creative marketing or marketing SBTA providers to do social digital media type of campaigns towards because a lot of these emerging commercial corridors like Rhode Island Avenue NE down near 20th Street and, you know, 3rd Street over there in Blair, in Takoma Park area, those

are residential kind of commercial corridors that 1 2 people don't know about. How are we going to get people over to 3 really shop and get into those emerging corridors 4 5 to really utilize the services that are over there? 6 7 The only way we can really do it is use those type of tools, so more money into 8 9 marketing as well. 10 So thank you for your time and also 11 listening to my feedback. Thank you. 12 DIRECTOR DONALDSON: Thank you, thank 13 you very much for your testimony. 14 And just we want to hear from all who 15 are involved in housing and community 16 development, and so recognize that as well. 17 Are there any other additional 18 witnesses in the room who would like to testify 19 in person? 20 (No audible response.) 21 DIRECTOR DONALDSON: And if not, do 22 note, please, as Jennifer has said, you can

submit comments, questions -- testimony, other 1 2 thoughts you want to share by email, in writing, by -- by regular mail --3 4 MS. SKOW: By Friday, August 21st. 5 DIRECTOR DONALDSON: -- and that is by this Friday, though, so we really do encourage 6 7 you to take what thoughts are in your head right now, write them down, and give them to us. 8 We 9 really would love to -- love to have that. 10 Obviously, all witnesses also, though, 11 we have a record of your testimony from 12 recording, so we will be able to use that 13 testimony as well. 14 I now want to turn it back to Jennifer 15 for closing remarks. Thank you. 16 MS. SKOW: Yes. 17 I -- wow. I just wanted to say thank 18 you all for those comments, and also just a 19 little bit about a key piece in our process. 20 Our plan is due to the Department of 21 Housing and Urban Development by August 16th of 22 next year, 2016, and so as a result, we are

planning additional opportunities to both 1 2 formally testify in a second round of public hearings in the fall, and also informally share 3 your thoughts with us, including an online 4 5 engagement survey. Information about all these 6 7 opportunities and more engagement opportunities is forthcoming. 8 9 In the meantime, though, feel free to 10 engage with us. Contact me, contact anyone else 11 at DHCD about it, or you can also interact with 12 our social media. We have a Facebook account, 13 Instagram, Twitter, and we've also created a 14 hashtag, #dhcdconplan, C-O-N P-L-A-N. 15 And again, just thank you all for 16 coming tonight, and I look forward to hearing 17 your thoughts over the next few months. Thanks. 18 DIRECTOR DONALDSON: Thank you. Good 19 evening now. Thank you. 20 (Whereupon, the hearing went off the 21 record at 6:53 p.m.)

A
\$240,000 38:11
\$28,200 38:12
\$35,100 38:14
\$4,000 29:6
\$4.2 38:6
\$56,000 38:10
\$6.5 38:1
\$7,000 29:16
\$700 29:11,14
\$80,000 39:3
\$988,000 36:3
AARP 15:1,9,17 16:3
Abe 8:2,7 10:13 37:2
able 44:7 48:12
access 26:22 30:17,18
30:19 32:2 33:10 [°]
accessing 22:7
accommodations
12:18
accomplished 16:4
account 49:12
accurate 4:15
achieved 17:1
acknowledge 42:5
Acquisition 22:14
Act 22:16 35:7
active 21:2
activities 5:12,19
add 28:1 31:17
addition 13:19 20:5
21:16 24:14 25:11
26:11
additional 20:21 41:6
43:5 47:17 49:1
Additionally 40:19
administers 37:13
administration 30:1
37:17 40:18
administration's 4:5 adopting 7:14
advise 16:11 35:13
Advocacy 19:12,20
advocate 14:14,21 20:7
33:11 42:2 44:10,11
affirmatively 23:1
affordability 20:8 22:12
35:12 affordable 4:6 6:1 11:6
11:17 12:2,9 13:2
17:17 12:2,9 13:2
22:4,8,21 24:12,14,15
24.4,0,21 24.12,14,15
24:19 26:8,12 29:22
30:2 33:11 38:21
45:12,14
age 16:16 18:7,14,16
40:9
Age-Friendly 15:6 16:1

agencies 25:18 26:2,15 **Agency** 10:8 24:8 45:15 aggressive 26:4 **Aging** 15:2,9 16:10 **ago** 35:15 ahead 4:5 9:7 **AIDS** 3:19 6:9 17:19,22 alleviate 40:13 Allison 1:19 9:11 allocate 13:22 allocation 12:12 allocations 12:21 allow 21:15 23:22 24:5 25:3 39:4 allowing 13:9 27:13 33:14 38:16 40:11 allows 30:15 altogether 12:15 ambition 26:1 amendments 7:10 **AMI** 13:5,10 amount 38:13 analysis 4:10 and/or 5:22 Angeles 32:18 anvbodv 36:21 appears 9:22 applaud 22:6 29:20 applauds 25:17 application 35:14 **appreciate** 9:9 14:11 19:5 26:1 33:18 approve 35:14 approximately 38:10 arduous 12:1 area 26:13 46:22 **areas** 13:6 arguable 28:22 arms 44:16 **array** 32:1 articulate 23:3 aside 12:20 **aspect** 42:15 assessment 1:8,13 6:20 17:4 assist 43:10 assistance 6:2 21:6 24:3,7 25:9 37:18 41:11 42:2,13,17 43:1 43:6 Assistant 37:15 assure 34:16 35:21 36:5,8 attendance 8:10 audible 19:8 47:20 audience 10:18 14:6

August 1:10 8:14 48:4

48:21

availability 24:18 25:20 available 5:8 7:9,15 22:20 25:10 26:22 32:3 39:21 40:16 Avenue 46:20 average 29:15 38:10,12 38:13

В back 9:4 16:2 48:14 **badge** 29:7 balanced 12:14 Baltimore 32:17 barriers 12:2 Barry 34:16,21 35:2,9 35:11,15,18 **bases** 12:12 basis 4:17 30:12 beginning 23:10 begins 7:3 **believe** 10:4 40:5 41:6 believes 21:21 benefit 6:11 12:13 35:8 benefits 40:2 best 22:10 42:4 Bilonick 9:18 **Binitie** 2:7 10:3,15 11:2 13:17 **bit** 28:6 48:19 **Blair** 46:22 Block 3:15 5:11 23:18 **Board** 10:8 **born** 34:14 borrowing 23:13 boutiques 44:2 braggadocio 29:5 Bread 27:7,15 28:4,9,17 29:9,19 30:11,21 31:6 31:9 32:3 33:7 **brief** 14:18 briefly 5:7 bringing 46:16 **Brooks-Cropper** 2:13 41:9,13,16,20 **browse** 14:5 **budget** 36:10 build 24:1 31:9,11 building 5:22 **burden** 23:14 **burdens** 40:14 business 8:14 24:2 26:13,17 41:11 42:2,7 42:12,17 43:1,13 44:12,13,15,17,21 45:1,9,21 46:3,15 **businesses** 12:11 24:2

26:16,21 43:3 44:1

45:18,22

Buwa 2:7 10:3 11:2 buy 40:1 buyers 21:6 25:10 38:5 39:7,13 buying 5:22 16:2

C

C 2:1 **C-O-N** 49:14 call 9:22 14:13 16:21 27:5 33:21 36:18 41:8 calling 9:17 campaign 20:6 25:15 34:1.12 **campaigns** 46:12,19 capacity 12:9 24:1 capital 46:4 care 30:17 31:18 37:2 **CDBG** 3:15 5:11,16 24:1 28:8 center 27:20,21 centers 31:22 certainly 30:4 **chair** 10:7 16:14 42:7 chaired 16:13 changes 21:19 **charged** 3:22 43:5 check-ins 6:16 Chief 1:19,20 9:12,14 27:6 **choice** 40:18 choose 40:6 **Christine** 2:13 41:8 cited 38:18 Citizen 1:6 7:11 citizens 40:20,22 city 16:12 18:2 22:1 27:7,16 28:5,9,18 29:9 30:11 32:4 33:7 39:15,20 42:20 city's 4:16 29:19 civil 32:19 clear 21:1,12 22:19 clearly 13:7 23:3 **client** 38:10 clients 38:2,8,22 39:4 39:18 40:6,16 close 8:13 32:5 **closing** 48:15 **clothing** 27:17 30:19 31:15,16 **CNHED** 20:9,16 21:2,21 25:4,17 26:14 co-ops 22:4 Coalition 19:12,20 20:1 collaboratively 26:15 colleagues 9:10

collection 4:10 color 32:10 **Columbia** 1:1,5 3:9 11:14 13:21 14:3 17:9 20:4,20 24:11 37:14 38:9 40:21 come 17:11 29:8 43:7 45:2 coming 9:5 33:16 43:21 44:4 49:16 commending 10:21 comment 8:12 commenting 7:17 **comments** 8:18,19,22 11:12,19 48:1,18 commercial 42:21 45:17 46:20 47:1 Commission 15:2,8 16:10 commissioned 16:11 Commissioner 16:13 commit 15:18 **communities** 5:15 6:10 20:15 32:22 43:22 community 1:3 3:7,15 4:12 5:10.14.18 6:17 6:19,22 7:5,21 9:13 13:6,8,20 14:1 18:21 18:22 19:17 21:8 22:22 23:18,21 24:8 34:17 37:10.12 38:16 38:17 42:15,16 43:14 45:7,9,17,19 46:1,10 46:11,13 47:15 community's 7:1 community-based 21:18 23:8 **companies** 12:1 44:3 complained 29:4 **completed** 33:8 36:1 complex 16:3 comprehensive 4:6 32:1 concludes 19:2 Conclusion 2:15 conditions 35:5 confusion 46:10 congratulations 10:6,9 consider 20:9 40:11 consistency 21:14 consolidated 1:5 3:12 4:21 5:6 7:2,6,20 8:17 8:22 11:13 20:19 25:19 39:2 consolidating 7:13 constantly 16:17 constructed 12:18 contact 49:10,10

context 28:7,13 29:19 continue 11:17 22:2 25:16 31:15 33:10 42:14 continuing 25:14 **continuum** 21:21,22 contract 23:9 contracts 23:7,10,17 contribute 12:11 contributions 9:6 convened 1:13 cool 43:20 cooperation 25:17 coordinate 25:18 coordinating 5:5 coordination 26:11,20 copies 7:7 **copy** 7:16 **Corporation** 9:20 45:16 **correct** 41:12,13 corrected 42:19 **corridors** 42:21 43:18 43:19 45:17 46:20 47:1,4 costs 25:14 Council 15:1 16:12 26:3 country 18:17 32:17 40:5 **couple** 6:14 28:10 crazy 43:20 create 4:8 11:8,17 12:1 12:13 22:11 24:10 33:9 created 49:13 creating 20:12 24:14 creation 22:13 creative 43:14 44:1,4 44:14 46:17 credits 12:20 critical 17:14,18 21:10 26:7 current 7:6 35:9 41:10 43:11 currently 23:22 25:13 43:7 D 15:1,2,6,9,17 16:10 16:17 18:8,12,20 26:6 27:19,21,22 28:16,21 29:4,6,12,18 31:10

D.C 1:14 4:7 14:15,21 32:11 33:5 34:1,12,13 38:3,4,15 39:10 41:9 42:15 45:15 daily 30:12

Dante's 10:3 11:3,16 **data** 4:9

day 29:3,9 45:8 **DC** 26:15 **DC's** 12:11 **DCHA** 34:20 35:14 36:1 deals 12:22 decade 11:7 decision-making 4:18 dedicated 14:1 deficiencies 40:15 define 45:19 **definitely** 44:16 46:2 delayed 23:10 delays 23:11 delivery 24:6 40:7 demolish 35:15 dental 31:18 department 1:3 3:6 9:12 19:16 26:17 38:15 46:7 48:20 describe 5:8 described 9:15 designed 31:1 desperately 26:21 **detail** 33:19 details 4:22 develop 25:12 developer 45:14 developers 12:10 21:18 **developing** 3:22 16:18 31:7 43:20 **development** 1:3 3:7.11

3:15 5:11,13,18 9:13 9:20 11:5,22 12:7 13:20 14:2 16:20 19:13,17,21 20:4,14 22:9 23:18 25:21 26:4 26:18 37:10,13 38:16 42:9,15,16 43:1 45:9 45:16,17 46:11,14 47:16 48:21 developments 12:19 22:8

DHCD 3:22 4:20 5:4,6 6:19 7:3,12,14,18 10:20 11:15 13:22 15:14 20:10,17 21:3 21:11,12,16 22:2,12 22:17,21 23:3,5,9,16 23:22 24:4,16,19 25:5 25:8,17 26:14 27:13 29:21 30:1 32:4 34:16 34:19 35:6,8,13,21,22 36:5,8 37:7 41:12 43:8 46:7,8,14 49:11 **DHCD's** 3:11 4:5 7:9

22:7 26:7 37:15 40:17

dhcd.events@dc.gov 8:21

dhcdconplan 49:14 dialogue 6:19 different 28:17 difficult 39:6 digital 46:18 dignified 30:16 direct 6:2 8:20 30:12 directly 15:13 **Director** 1:15,18 2:3,16 3:3,6 8:16 9:4,8,19 10:18 14:10,16 19:4,9 19:12,15,20 27:3,10 27:12 33:17 34:5,7

36:13 37:7,9 41:4,14 41:18 42:1 47:12,21 48:5 49:18 disabled 18:14,16

discussing 6:15 disease 18:2 disparities 32:22 disparity 32:12 displaced 34:17 35:1 displacement 25:14 displacements 25:1 dispose 35:15 **District** 1:1.5 3:9 4:11

10:9 11:7,11,14,18 12:7 13:11,21 14:2 17:9 20:4,8,15,20 22:10,15 23:20 24:11 24:20,21 25:3,6,18 26:2 29:21 33:1 35:7 35:10 37:14 38:9 39:5

39:17,19 40:10,20

District's 23:11 District-wide 26:5 diversity 13:7 **divide** 32:14 Division 37:13 **DMPED** 34:20 43:8 **DMPED's** 26:18 document 4:9 7:3,12,15

doing 10:22 27:19 31:7 35:4 dollars 12:20 13:12 37:22 39:22

domain 16:21

Donaldson 1:15,18 2:3 2:16 3:3,5 8:17 9:4,8 10:18 14:10,16 19:4,9 19:15 27:3,10,13 33:17 34:5,7 36:13 37:7 41:4,14,18 47:12

DOPA 35:7,8 drafting 7:3 dream 37:19 39:17,20 drew 6:17

47:21 48:5 49:18

DSLBD 26:18 **due** 48:20

Ε

E 2:1 earns 38:10 ease 22:7 east 25:15 38:20 eat 45:6 economic 5:13 9:19 19:13,21 20:3,13 42:9 economically 32:13 economy 40:1 43:14 44:4 **effective** 20:11 21:5 **effectively** 21:11 26:12 efficiency 21:9 **efficiently** 22:17 25:9 **either** 12:19 elected 10:7 electronic 8:20 electronically 20:22 **elements** 15:10,13 17:11 31:22 eligible 21:13 eliminated 12:14 Elizabeth 2:9 19:11,19 email 8:13,19 48:2 **Emergency** 3:17 6:4 **emerging** 42:20 43:18 46:19 47:4 emphasize 31:21 **Empower** 34:1,12 enact 35:8 enacted 35:12 **encourage** 12:8 22:12 24:4,19 25:7 30:1 31:5 36:21 48:6 **encourages** 22:2 26:14 energy 15:18 16:9 engage 7:12,19 20:6 23:13 49:10 engagement 4:12 49:5 49:7 ensure 21:19 23:7,16 26:21 ensuring 22:18 entire 16:16,19 42:20 entrepreneurial 42:22 environment 15:16 equally 13:3 **ESG** 3:18 6:5 **especially** 13:5 15:17 15:21 16:19 17:14,18 18:20,21 evening 3:4 9:7 19:15 34:2,3 37:5 41:5,19 49:19

exacerbates 13:10 example 44:6 exceeded 38:1 excellent 39:14 42:1 execution 23:7 **Executive** 9:19 14:22 27:6 existing 21:7 24:7,13 24:18,21 **expanded** 33:9,10 expanding 31:19 expectations 21:1,12 experience 32:22 extensive 4:9 extreme 28:22 extremes 29:17

eyes 44:16

F **fabric** 30:14 fabulous 45:3 Facebook 49:12 facilitate 21:14 facilitated 37:21 facilities 5:14 13:21 14:2 31:7 32:2 facility 29:10 31:9,10 31:12,14 33:9 facing 22:22 fact 29:3 fair 23:1 Falcon 2:9 19:11,14,19 fall 33:12 49:3 familiar 15:7 families 6:7,13 11:10 35:3,20 37:19 39:14 far 45:4,11 Farms 34:16,21 35:2,9 35:11,16,18 fashion 41:10 44:2,17 federal 3:14,21 4:4 5:8 5:17 18:12 20:11 21:2 21:10,13 22:22 23:17 24:5 federally 24:21

feedback 7:18 21:17

feel 12:1 13:11 42:11

field 12:14 21:14 24:9

22:19 47:11

49:9

film 44:3

final 6:8

fight 44:22

finalize 22:18

financial 23:15

finally 17:13 18:11

finance 10:8 20:1 45:15

firms 11:16 **first** 5:10 8:6,11 9:18 10:15,17 12:4 14:19 15:5,17 29:19 first-time 39:12 fiscal 5:5 7:1,6 23:11 37:21 **five** 1:5 4:1 8:17,21 10:11,12 11:13 20:19 28:14 33:7 34:15 39:1 five-year 3:12 flexible 5:16 focusing 29:21 folks 10:22 33:10,11 food 27:16 30:18 31:15 31:16 for-profit 12:10 force 18:8 23:11 forcing 35:4 **formal** 6:21 formally 49:2 forthcoming 49:8 forward 9:6 14:8 20:16 23:6 33:15 49:16 **foster** 15:16 **found** 18:12 foundation 6:18 41:10 **founded** 28:18 four 3:14 5:8 free 49:9 **Friday** 8:14 48:4,6 **Friendly** 16:17 18:8 friends 29:4 **fund** 20:1 44:19 **funded** 37:14 41:12 funding 6:5 25:10,20 36:3,5,8 38:6 43:11 43:12 44:6 46:16 **funds** 3:21 4:14 5:11,16 14:1 20:11 21:2,10,14 24:1,5 40:8 further 12:8 13:10 21:3 furthering 23:1 **future** 35:9

financing 11:5

find 29:13

fine 13:16

firm 11:4

G

G 1:14 gap 13:10 **George** 2:10 27:5 **getting** 46:4,13 give 10:19 28:6 48:8 **given** 33:19 **go** 8:4 15:10 17:21 37:1 45:4,4,5,6

goals 4:18 20:12 21:4 24:8,20 25:2 26:5,10 going 4:19 14:7,17 15:5 17:8,17 23:6 34:8 39:19 43:15 47:3 good 3:3 13:11 15:16 17:4 18:9 19:15 27:21 34:2,3 37:5 41:18 44:7 49:18 government 1:1 15:15 23:20 24:20 governments 40:2 grand 44:19 grant 3:14,15,17 5:11 6:5 23:18 44:18 grants 6:9 grateful 38:15 41:1 great 10:2,20,21 19:10 25:11 26:18 34:5 41:7 41:14 42:3 43:6,9 greater 28:22 36:19 37:10 greatest 41:1 **group** 42:8 groups 31:7 growing 4:7 guiding 4:8

Н **H** 43:19 **HAIP** 16:7 Handicap-Accessible 16:7 handout 9:2 **happen** 17:6 happens 36:10 42:22 43:2 hard 7:7,16 11:9 16:20 17:11 36:2 42:19 hashtag 49:14 have-nots 28:21 haves 28:21 **head** 48:7 headlines 32:21 health 18:4 30:17 hear 4:12 9:16 47:14 hearing 1:8,13 3:10,11 5:1 7:22 9:4,6 42:10 49:16,20 hearings 6:20,20 8:11 49:3 **hello** 10:5,15 14:17 34:6 help 31:1 helped 37:18 38:19 **helping** 46:15

high-quality 11:9 21:4

Hi 5:3 19:14

	1	1	1
higher-income 13:4	implement 11:16 24:10	issues 16:12 20:7	line 8:18,21
39:3	implementation 22:15	items 14:7	list 8:5,7 9:18 36:15,17
highest 18:13,17 38:13	implore 13:22		43:9
HIV 17:19,22	important 28:13 32:8	J	listed 28:5
HIV/AIDS 6:12	45:13	Jackie 2:12 36:18	listening 47:11
holding 10:13	importantly 10:19 43:4	Jacquelyne 37:8	little 28:6 42:12 43:12
holistic 30:22	improve 5:13 20:17	Jennifer 1:21 4:20 5:2,3	46:10 48:19
home 3:16,16 5:20 21:5	22:12 25:3,8	9:9,15 47:22 48:14	livable 4:6
25:8,10 34:17 37:15	Improvement 16:6,7	job 39:8 43:7	live 17:20 18:14,16
37:17 38:4,11 39:7,12	improvements 11:15	joined 5:4	30:16 32:9 35:5,20
39:16	25:17	Jones 2:10 27:6,8,9,12	lived 34:13
homeless 6:6 26:6	incidents 32:17,19	33:18	living 6:12 17:8 27:18
Homelessness 26:3	include 34:22 35:17	Jr 1:14 3:8	32:10
homeowners 25:12	39:2	July 11:21	loan 22:14 37:22 38:12
38:19	includes 26:5		38:13 40:12
homeownership 6:1	including 3:14 21:17	K	loans 37:22
25:4,7,15 37:20,22	24:22 49:4	keep 33:3	local 3:13 5:12 6:10
39:9,17	inclusion 7:1	keeping 18:4	12:11 20:11 21:2,3,10
homes 38:21 39:4 40:1	inclusionary 15:22 16:2	key 37:13 48:19	21:13 23:17,20 26:17
40:12	income 6:12 13:3 29:15	kids 43:21	36:3 40:1,2
honor 29:7	30:3,7 38:9	kind 30:14 40:5 43:15	located 7:8 38:20
hope 17:1 27:21	incomes 27:18 31:3,4	44:13,21 47:1	look 9:6 33:15 43:11
hopefully 14:6	32:10	kinds 33:4	49:16
hoping 31:11	incorporate 21:17	King 1:14 3:8	looking 13:6 31:6,9,17
HOPWA 3:19 17:19	incorporated 12:17	know 11:1,4 13:14 15:7	looks 20:16
hot 43:21	14:7	16:2 17:22 28:20 31:6	Los 32:18
housed 30:15	increase 25:10 40:15	43:15 44:16,18 46:6	lot 13:15 28:1,16 32:18
household 29:15	increased 22:6 24:12	46:21 47:2	33:3 46:2,19
households 29:10	increasing 39:11 40:9	knowledge 15:18	lots 15:11
houses 18:4 31:2	individuals 6:7 8:13	known 3:15,17,19 34:1	love 48:9,9
housing 1:3 3:6,18 5:17	11:10	knows 13:14	low 5:15 6:11 13:3
6:1,8 9:12 10:8 11:6,9	industry 13:1		27:18 32:10 38:8
11:18 12:3,9,19,21	informal 6:16	L	low-income 6:2 36:10
13:2,4,10,19 15:10,14	informally 49:3	lack 31:3	Luther 1:14 3:8
15:21 16:2,6,6,21	information 9:1 49:6	Ladd 1:19 9:11	luxury 11:6
17:3,10,14,15 19:12	informs 7:12	Lamont 42:1	
19:13,16,20,21 20:2,5	infrastructure 5:14	largely 30:22	M
20:7,13 21:5,22 22:1	Initiative 26:19	largest 37:14 40:4	mail 8:13 48:3
22:3,3,4,8,21 23:2,4	input 36:1	lastly 35:21	mailed 8:15
24:12,14,19,22,22	insecurity 39:7	late 11:21 36:22	main 43:18
25:22 26:8,9,13 28:7	Instagram 49:13	Latino 9:19	maintain 24:12
29:14,22 30:2,6,7,13	institutional 42:3	leader 42:3	maintaining 43:3
33:11 34:1,11,13	interact 49:11	leads 18:19	maintenance 35:2,19
35:10 36:1,4 37:9,12	interagency 25:16 26:3	League 36:20 37:11	36:3
38:16 39:8,11 40:15	26:20	40:17	major 13:18 28:4
42:9,10,10,11,16 45:3	interest 18:3,5 36:16	League's 37:12	majority 38:2,19
45:12,12,14,15,16	interested 16:5	Lee 42:1	making 21:19 37:3
46:9 47:15 48:21	interface 26:16	legal 27:17 30:19 31:16	39:16
HPAP 38:4,6,8,12,20	introduce 9:10	lenders 40:7	manage 8:7
39:3 40:4,11,19	invest 22:2	level 30:7	managing 4:21 11:2
HUD 9:14 23:1 35:13,14	investment 3:16 5:21	levels 13:3	mandate 22:22
huge 46:6	44:19	leverage 13:11	map 4:4
hundreds 6:17	investments 23:5	LGBT 18:21	margins 32:9
husband 45:13	involved 16:18 47:15	Library 1:14 3:9	market 4:11 39:10,11
	Island 46:20	life 34:13	marketing 46:5,6,7,12
	isolation 18:19	lift 32:8	46:16,17,17 47:9
immediate 36:6	issue 16:3	limit 10:14	markets 39:8
impact 23:5	issued 11:20	limitations 11:21	Marla 9:18
	I	I	I

Martin 1:14 3:8 materializes 36:6 materials 20:21 **matter** 30:10 **Mayor** 16:11,11 34:20 mean 15:20 30:4 32:16 meaningful 36:6 means 10:22 43:17 media 46:18 49:12 median 30:3 33:12 medical 27:17 31:15,17 medications 17:21 18:1 meet 13:3 20:12 21:22 24:8 26:5,9 meetings 6:22 **member** 15:1 members 6:17 7:5 19:16,22 20:7,9 21:2 25:5 memorandum 35:22 Memorial 1:14 **memory** 42:3 mentioned 27:15 message 46:8,13 microbusinesses 21:7 mid 28:18 million 38:1,6 Millions 39:22 minutes 6:15 10:11,12 Missouri 32:17 **model** 40:8 moderate 10:22 38:8 moderate-income 5:15 moment 5:7 9:3 money 43:6 44:10,11 47:8 month 29:6,10,14 30:6 months 6:18 9:7 49:17 Moore 34:11 move 10:2 22:17 25:8 Moving 7:22 **music** 44:3 Myrna 42:7

N 2:1,1
name 3:5 5:3 11:2
 14:20 19:19 34:10
 37:8
nation 22:11
national 21:3 40:8
NE 46:20
near 46:21
nearly 11:7
necessarily 15:13 18:8
need 13:1,4,20 17:7,9
 29:21 30:18 34:15
 39:20 40:10 41:1

needed 21:22 26:12,21 30.8 needs 1:8,13 4:16 6:20 7:1 17:4,6 22:1 26:5 34:19 35:6,8,12,13,21 36:5,8 40:20 neighborhood 44:19 45:2.5 neighborhood-based 20:3 neighborhoods 5:12 net 30:22 new 8:6 22:14.22 25:10 25:12 31:9 38:19 **newly** 12:18 **NIF** 44:18 **NOFA** 11:20 non-housing 5:18 14:1 **nonprofit** 6:10 12:9 19:13,21 27:16 42:8 **nonprofits** 12:6 23:12 44:14 Northwest 27:21 29:11 43:19 note 15:12 18:11 47:22 noted 12:1 **notice** 25:19 number 44:7 **NW** 1:14

42:11 46:7

0

Officer 1:20 9:14 27:6

okay 10:14 19:9 34:10

Obviously 48:10

offer 11:14

offices 8:16

41:7,14

online 22:9 49:4

O 2:1

open 37:1 44:15,16 Opening 2:3 operating 40:5 opportunities 3:18 6:9 11:9,18 20:13 22:5,19 23:19 25:6 49:1,7,7 **opportunity** 6:21 19:18 22:16 25:12 27:1 35:7 41:2 options 13:4 24:12 order 4:8 12:13 **Orders** 1:20 9:13 organization 16:15 44:10 organizations 6:11 8:8 15:4,15 21:11,18 23:8 23:9,14 32:3 45:20 organizer 33:22 34:11

originally 28:18 ostracized 18:22 outcomes 20:17 oversees 9:14 overview 5:9 ownership 22:4 35:1,18

Ρ

P-L-A-N 49:14

P-R-O-C-E-E-D-I-N-G-S p.m 1:14 3:2 49:21 **paint** 4:10 panel 28:12 **Park** 46:22 part 7:21 8:11 30:14 46:12 **PARTICIPANT** 13:16 participating 26:2 Participation 1:6 7:11 particularly 12:10 partner 15:15 21:11 25:5 partners 10:4 11:3,17 20:10 21:3,15 23:4 Partnerships 3:16 5:21 pass 18:1 pay 29:11,14 paying 29:5 payments 23:8,10,16 peers 11:22 **people** 17:8,19,20 18:2 18:4,13,15 29:8,15 30:4,12,17 31:1 32:2 32:9.10 36:11 40:1 44:8 47:2,3 percent 13:5,9 30:2 33:12 permanent 22:3 26:9 **person** 47:19 persons 3:19 6:9,12 39:9 perspective 28:9 picture 4:10 piece 48:19 pipelines 22:7 place 17:20 18:9 28:15 28:17 34:22 35:17 43:3 **plan** 1:5,6 3:12 4:3,15 4:21 5:6 7:2,6,11,14 8:17,22 11:14 15:7,10 15:19,21,21 16:1,17 16:19 17:3,5,6 18:9 20:19 21:15 24:11 26:4 33:7,8 34:15 39:2 46:4 48:20

planning 7:13,20 28:15 49:1 **plans** 34:21 35:16 play 7:21 33:4 playing 12:14 29:18 **please** 8:2,20 37:1,5 47:22 pleased 16:19 25:5 pledge 16:8 podium 9:11 point 8:3 12:16 13:18 28:11 points 12:6,12 14:4 32:5 **police** 32:20 policies 23:5 **policy** 3:22 4:17 7:3 **Polly** 1:15,18 3:5 8:16 Pondexter 34:10 Pondexter-Moore 2:11 33:22 34:3,6,8 portal 22:9 possible 24:17 **possibly** 43:10 46:16 practicable 24:17 practice 31:18 pre-employment 31:19 preference 12:5,12,16 preferred 21:13 **PRESENT** 1:16 preservation 24:10 preserve 20:1 22:11 24:13,16,21 26:12 35:11 preserving 20:12 President 41:9 presiding 1:15 pressure 34:20 prevent 25:1 previous 28:2 **prices** 39:16 Principle 11:2 printed 7:7 9:1 priorities 7:4,21 prioritize 30:2 privately 34:19 probably 17:2,3,17 29:9 process 4:9,21 5:9 6:15 7:14,20 28:15 48:19 processes 22:18 25:21 produce 20:1 **production** 12:2,8 13:2 13:19 26:8 program 1:20 3:17,18 3:20 5:11,21 6:5 9:14 16:7 17:19 18:5 22:14 23:19 25:9 37:15,16 37:18 38:17 39:2

planned 34:18

	ı	1	1
44:17	raised 34:14	required 15:14	6:21 10:3 12:16 49:2
programming 3:13	range 13:5	requirement 4:4	Secondly 30:9
programs 3:14 6:6 9:15	reach 41:2	requires 4:9,12 17:15	sections 16:21
37:13 40:4	ready 15:18 16:3	resident 34:13	see 8:2 12:17 14:7
projection 17:7	real 32:12	residential 47:1	25:11 29:9 34:16
projects 5:18 6:11	realize 37:19	residents 6:3 7:17,19	41:22 43:19
promote 5:13	really 16:22 29:22 30:1	8:8,19 20:18 24:13	seen 32:16 39:10
promoting 4:5	30:8,14 31:5 32:14	25:1,4,6,13 26:6	sellers 40:14
properties 40:10	45:19 47:4,5,7 48:6,9	27:18 34:16 35:1,2,9	senior 12:18,21 17:13
property 39:12 40:3,14	realtors 40:7	35:10,18 36:2 38:9	17:15 37:9
44:20	reason 17:20	39:20	seniors 11:11 14:14,21
proportion 18:13	reasons 30:10	resource 5:10,17,20 6:4	16:13
proposals 25:19	receive 40:2 44:7	6:8 42:3 45:22	September 7:17
propose 39:1	received 38:4,4	resources 4:1 5:8 15:18	series 6:21
PROPOSED 1:6	recipients 40:11	16:8 26:22 30:13,13	serve 4:17 23:20 25:9
prospective 39:7	recognize 47:16	44:13	30:5,5 38:17,22 39:18
proud 40:17,19	recognized 26:7	response 19:8 47:20	40:19 44:7
provide 7:18 11:12 20:2	recognizes 13:1 24:11	restaurants 44:2 45:5	served 40:22
21:12 31:8,15,22	recommendation 12:4	restrictions 11:21	service 24:7 40:7 43:9
43:13 44:12 45:22	15:22 28:7 29:20	result 48:22	services 5:15 6:6 17:15
provided 6:18	recommendations	resulted 39:8	17:16 20:2 21:5 26:22
provider 40:18 41:11	11:15 14:4 18:7 20:18	review 7:9	27:17 30:20,22 31:8
43:10	28:4,8	reviewed 16:17	31:16,16,19 47:5
providers 20:17 23:4	reconsider 24:4	revised 36:17	serving 10:22 44:8
23:12,17 24:3 42:17	record 8:12 12:5 15:8	revisit 34:21	set 21:1 24:20
43:11 44:12,15 45:10	28:3 48:11 49:21	revisited 35:17	setting 12:20
45:21 46:15,18	recording 48:12	revitalize 5:12	severe 18:20,21
provides 6:5 23:19	redevelopment 34:18	revitalized 42:21	SFRRP 16:6
27:16 30:21 39:3	34:21,22 35:16,17	revitalizing 20:14	shaping 7:21
providing 6:2 21:4 24:2	reflect 15:3	Rhode 46:20	share 4:22 48:2 49:3
24:7	regard 14:22	Richardson 36:19 37:4	shared 20:12 24:8
public 3:10,11 7:13,16	regarding 11:13 21:12	right 3:3 17:10 31:13	she'll 4:22
8:11 16:12 18:4 21:17	regards 42:12 43:2,8	41:7 48:7	shootings 32:20
24:22 34:1,11,12 35:9	Regrettably 13:9	rise 25:14	shop 47:4
36:1,4 49:2	regs 35:6	risk 25:14	shopping 45:6
publicly 34:19	regular 48:3	risky 32:14	short-term 23:13
publish 35:6	regulations 22:15	river 25:15 38:21	sides 12:13
pumped 39:22	rehabilitating 5:22	Road 27:22	sign 8:3 37:1
purchase 22:16 25:8	rehabilitation 40:12	roadmap 4:4	sign-in 7:8,16 9:2
35:7,11 37:15,18 39:4	reiterate 28:2	robust 18:5	signed 8:2
39:15 40:11	related 15:14 16:12	role 26:7	signs 10:13
purchased 38:2	20:2 30:9	Romain 16:14	similar 12:6
purchases 38:11	remarks 15:2,5 32:6	Ron 2:8 14:13,20	single 40:8
purchasing 39:16	48:15	room 47:18	Skow 1:21 2:15 4:20
put 12:5 34:20 36:6	remember 32:7	round 8:11 49:2	5:3,4 48:4,16
46:8	rent 6:1 29:6,12,14	rule 23:1,5	skyrocketing 39:16
puts 23:13	rental 6:2 22:4	run 20:5	slum 35:5
	renters 21:5		small 12:10 21:7 24:1,2
Q	renting 25:13		26:13,16,17,21 41:10
qualified 39:12	repair 35:19 40:14	s 2:1 26:6	42:2,7,12,16,22 43:13
quality 30:7	repairs 35:3,4	saw 9:20	44:13,14 45:1,9,21
questions 48:1	replace 31:12	saying 14:19 41:22	46:15
quick 14:18 34:9	representation 4:16	44:9,11	snatched 36:9
quickly 13:13 25:8	reprogrammed 36:9	SB-led 12:7	social 18:19 27:17
R	request 25:19	SBTA 46:17	31:16 46:18 49:12
racial 32:14	requested 8:5 requests 43:6 44:5 46:3	Schyla 2:11 33:22 34:10	socioeconomic 32:21 solicit 21:16
raciai 32:14 raise 13:18	46:4	second 3:10,11 5:20	Solutions 3:17 6:5
	ד.טד	3660110 3.10,11 3.20	CONTROLS 3. 17 0.3
II	ı	ı	1

somebody 30:15 soon 17:1 sorely 30:8 sort 12:5 28:2,7,15 29:7 29:22 30:12,16 31:3 31:20,21 32:13,13,19 32:20,20 33:2,9 source 40:8 Southeast 27:22 31:10 **space** 31:18 **speak** 8:9 11:19 speaking 13:7 special 12:17 specializes 11:5 specifically 11:20 12:21 **speed** 40:7 spend 4:1,14 6:14 spending 3:13 **spots** 43:21 stability 23:15 **stable** 17:21 31:2 **staff** 1:19 9:12 10:20 14:17 27:13 37:7 staffer 4:20 stand 16:4 42:18 standardize 24:6 start 8:6 14:19 18:10 41:22 start-up 21:6 **start-ups** 43:2,21 **started** 44:17.18 **state** 45:11 statements 8:15 **states** 6:10 stay 30:15 31:2,2 45:18 45:19 46:1 staying 43:2 step 42:11 **steps** 39:9 steward 3:21 stock 24:19 40:15 stories 4:13 strategic 26:4 28:14 strategy 3:22 streamlined 25:20 Street 1:14 43:19 46:21 46:21 **Streets** 26:18 43:6,9 strengthen 24:6 25:16 **strive** 24:16 strong 6:18 stronger 26:11 strongly 13:22 15:9 26:14 structure 40:6 **struggle** 29:11,13 struggling 31:2

study 18:12 stuff 31:20 subject 8:18,21 **submit** 8:10,12 19:7 20:21 48:1 submitted 35:14 subsidized 24:22 **summarize** 13:13,17 supplement 31:3 **support** 15:4,9,11,20 22:2,3 25:6,22 26:9 26:13 31:8 42:14 supported 32:4 **supporting** 6:6 20:10 26:8 supports 5:21 sure 9:20 28:11 30:17 30:18,19 33:3 37:3 42:20 43:14 45:18 surrounding 15:6 survey 49:5 sustainability 24:18 **Swanda** 2:8 14:14,16 14:20

Т **T** 2:1.1 **TA** 42:7 43:13 44:13,15 45:1,9,21 46:15 table 7:8,16 8:2,7 9:2 37:2 take 5:7 31:21 37:2 48:7 **Takoma** 46:22 talk 13:15 talked 29:3 talking 29:2 talks 16:1 target 39:2 **Task** 18:8 tax 12:11,20 taxes 40:3 44:20 team 11:8 teams 12:7 tech 44:3 technical 21:6 24:3,7 41:11 42:2,13,17 43:1 43:5 tell 16:16 term 43:15 testify 6:22 8:1,6 19:18 27:2,14 33:15 36:22 47:18 49:2 testifying 36:16 testimony 2:5 4:13 8:10 8:20 9:16 10:12 14:11 19:2,5 28:2,5 33:18

36:14,20 41:5 42:6,10

47:13 48:1,11,13

thank 9:5,8 10:14,17 14:6,9,10 19:2,4,6,14 19:17 27:1,3,4,9,10 27:10,12 33:14,17,20 34:7 36:12,13,17 37:5 37:6 41:3,4,5,16,16 41:19,20,20 47:10,11 47:12,12 48:15,17 49:15,18,19 thanks 10:19 49:17 thing 17:2 32:15 33:6 things 15:11,19,22 28:10 30:11 31:6 32:1 32:7 33:4 think 4:13 13:17 15:3 16:22 17:4 18:6,18,19 28:13 32:8,14,18 33:1 36:15 third 6:4 **Thomas** 16:14 thoughts 48:2,7 49:4 49:17 thousands 30:5 threatens 23:14 three 35:2 time 10:14 13:14,16 31:21 33:2,3 39:14 47:10 timely 23:7,16 tirelessly 11:8 today 11:1,12 15:3 today's 7:22 tonight 8:9 9:5 49:16 tonight's 5:1 6:19,20 tool 35:10 **toolkit** 22:13 tools 22:11,13 25:3 46:1 47:8 total 37:22 training 42:22 transfer 40:3 transition 9:3 25:4,7 transparency 21:9 22:6 trends 4:11 try 14:17 16:4 turn 4:19 48:14 **turning** 43:20 **TV** 44:3

U

two 15:19,21 28:4 31:11

type 30:6 44:1,14 46:18

Twitter 49:13

32:5 35:1

47:8

types 44:5

unacceptable 18:18 underlying 32:18 underserved 20:14 understand 10:7 28:12 28:13 44:22 45:12 understanding 35:22 undue 23:14 unfortunately 18:12 **units** 13:2,19 24:15 35:19 unrequited 39:18 unrest 32:19 upturn 39:11 **Urban** 36:19 37:11 48:21 use 20:11 21:1,9 23:22 36:7 47:8 48:12 useful 17:17 18:9 uses 21:13 utilize 47:5

٧

valuable 20:10 values 39:12 variety 22:1 23:19 various 31:21 version 19:7 vice 16:14 view 7:5 vision 3:13 4:6 voice 4:17 volunteer 14:14,21 29:2 Vonda 1:20 9:13

W

want 4:15 5:7 9:5,10 15:7,12 17:13 18:11 28:2,6 32:5 33:6 36:21 41:22 42:4 45:4 45:5,6 47:14 48:2,14 wanted 14:5 28:10 48:17 ward 13:6 33:2 36:18 38:3,3,13 ward-by-ward 6:16 Ward-Richardson 2:12 37:6.8 wards 25:13 38:3,4,7 38:20 Washington 1:14 4:7 14:15 27:19 28:21 29:6,12,18 32:11 33:5 36:19 37:10 wasn't 9:20 way 12:8 29:5 30:16 31:1 40:6 47:7 ways 28:16 we'll 8:6 14:7 we're 17:8 18:16 31:11

31:17 36:15 43:9,10

II	
we've 29:17 49:13	1970 28:17
website 7:9,15	
WEDNESDAY 1:10	2
weeks 35:15	2,000 29:10
welcome 3:7 27:8 41:18	2010 44:17
44:15	2010 44.17 2011 7:7
wellness 31:18	2014 37:21
went 16:20 38:7 49:20	2015 1:10 7:7 8:14
	2016 1:6 5:5 7:2 11:13
Wesley 45:15	
wide 21:22 23:19	48:22
wildfire 43:16	2016-2020 1:5 20:19
willing 16:8	2020 5:5 7:2 11:13
winning 46:3	208 37:21
wish 7:5 8:9	20th 46:21
wishing 8:1	21st 8:14 48:4
witness 2:5 9:18 10:3	25,000-square-foot
19:11 41:7	31:10
witnesses 8:5 9:17	27 2:10
10:11 47:18 48:10	
work 4:5 10:21 16:20	3
21:20 26:14 36:2	3 2:3
45:14	30 30:2 33:12
worked 11:8	34 2:11
working 11:10 20:16	37 2:12
33:15 42:8,19	3rd 46:21
world-class 11:6 12:3	31 u 40.21
worry 19:10	4
wow 48:17	40 27:20 29:1
write 48:8	
	400 20:6
writing 46:3 48:2	41 2:13
written 8:12,15 19:6	48 2:16
28:3 42:6	5
X	
	5 38:13
Υ	6
year 1:5 5:5 7:2 8:17,22	6:00 1:14
11:13 20:19 23:11	6:09 3:2
28:14 29:16 33:7	6:53 49:21
34:15 39:1 48:22	60 13:4,9
years 4:2 7:6 27:20	65 18:14,16
29:1 31:11 33:16	
38:18 39:6 41:1	7
	7 13:6 25:13 38:3,7,20
Z	7,000 37:19
zoning 15:22 16:2	70s 28:19
	75 41:1
0	
	8
1	8 13:6 25:13 38:3,7,20
10 2:7	
100 44:8	9
12 42:18	
12th 7:18	
14 2:8	
140 19:22	
16th 48:21	
19 1:10 2:9	
II	•

<u>C E R T I F I C A T E</u>

This is to certify that the foregoing transcript

In the matter of: Needs Assessment Hearing

Before: DC DHCD

Date: 08-19-15

Place: Washington, DC

was duly recorded and accurately transcribed under my direction; further, that said transcript is a true and accurate record of the proceedings.

Court Reporter

Mac Nous &